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Vol. XCI, No. 9

NEW YORK, March 3, 1917

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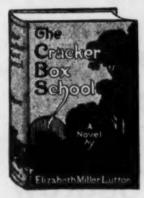
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#### The Bublishers Weekly FOUNDED BY F. LEYPOLDT

#### March 3, 1917

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

#### COST KEEPING IN THE BOOK-TRADE

System's study of retail bookselling conditions, announced at the convention of the American Booksellers' Association in Chicago last year, makes its appearance in the March issue of that periodical, and is reprinted elsewhere in this number of the Pub-LISHERS' WEEKLY. The article contains much that is of interest to the trade and offers some valuable suggestions. As an informing study of bookstore costs, however, it leaves a great deal to be desired, tho it is not improbable that we are disappointed mainly because the uniformly high quality of System's articles made us expect this time more than it was possible to give.

The announcement last May that the Bureau of Standards of the A. W. Shaw Company, the publishers of System, was to investigate conditions in the retail book-trade was very cordially welcomed by all who had the welfare of the trade at heart: the publishers have, not unnaturally perhaps, felt that the retail trade has always tended to put too much emphasis upon discounts and too little upon such homely details as cost keeping; the booksellers, equally naturally, have argued that, in view of constantly rising costs everywhere, it was wasting time even to consider discounts which did not at least leave an adequate margin above the cost of doing business figures of 28 per cent. established by a committee of the American Booksellers' Association ten years ago. Both publisher and bookseller agreed, however, that an impartial investigation by such a trained organization as that which System proposed putting at work would evolve detailed facts and figures, which would be, if not the last word, at any rate the most scientific word yet spoken on the business side of retail bookselling.

Data from forty-three bookstores were employed by System in its study. Four-fifths of the resulting article deals with general bookselling methods rather than cost accounting as such-methods which, while novel, perhaps, to many of System's non-book-trade subscribers, are to the book-trade mainly a re-statement of accepted principles. course, since System is a periodical of general business appeal this was to be expected. But unfortunately, as a result probably of this method of using the space available for the report, the other one-fifth of the article, which deals with the questions of turnover and costs, goes far to arouse a curiosity which it does not satisfy; and we fear that the cost figures given will tend only to add to the general confusion in the trade on this all-important question.

To begin with, the average cost of conducting a retail bookstore is given in the body of the article as 26.9 per cent., and in the table on the same page as 28.14 per cent. Perhaps this discrepancy is accounted for by the note accompanying the table which states that "it was necessary in some cases, where the circumstances under which the merchant was doing business were unusual, and where, because of this fact, the value of the averages might have been impaired, to discard the figures submitted." But what were these unusual cost figures and wherein and why were they unusual? Some inkling of them is, perhaps, afforded by the citation of the merchant who does "a business of more than \$100,000 on the basis of 23.8 per cent. and is making a satisfactory profit," or "another [who] is doing an even larger volume of business than this on the basis of 19.2 per cent.," or of "still another, with a volume of \$34,000 in annual sales, [who] uses only 18 per cent. of this amount as his cost of doing business," or of the "several stores [which] are operating on a basis around 23 per cent.," which "seems to be a clearly attainable standard."

The book business is, fortunately or unfortunately, one in which every article sold has a fixed price set by the manufacturer, with these goods bought at a fairly fixed discount from that price. Hence the average cost of doing business is a most important matter to both the publisher who determines that discount, and to the retailer who must operate under it. On the basis of the figures presented by System, publishers would be less than ever inclined to lengthen the discount now allowed the retailer, even on pick-ups. If one bookseller can do business on 18 per cent., another on 19.2 per cent., several around 23 per cent., and if the latter "seems to be a clearly attainable standard," the publisher might feel justified in ignoring the protests of the dealer who claims that, tho his costs are only the hitherto accepted 28 per cent., he still is losing money.

We are, of course, fairly certain that it is not entirely the fault of System that these cost figures seem confusing. It would have helped materially, to be sure, had the cost details for some of the dealers cited been given in detail, especially the ones operating at 18, 19.2 and around 23 per cent. But this is not the crux of the difficulty. We venture that the main trouble with System's amazingly discrepant figures is that no two of the forty-three bookstores included in its average have identical cost systems. In fact one's first natural reaction to the figures cited is to wonder just how much the 18 per cent. and 19.2 per cent. stores forget to include in their costs! For instance, how is the steady depreciation on old shelf stock written off in these stores? Are cash discounts deducted from costs or credited to income account? Are special discounts to "select" customers charged as losses? Are store fixtures depreciated in accordance with the best practice, or is it held to be sufficient to keep them in good condition? Is interest charged on the net amount of total investment, exclusive of real estate, at the beginning of each business year, or does that interest appear as These are but a few of the many points of cost keeping system upon which cost percentages may be juggled.

The Typothetæ have laid down certain broad cost-keeping rules for the printing The Harvard Bureau of Business Research has done excellent similar work for the retail shoe and grocery trades-in fact, more than eight hundred retail shoe stores and about the same number of retail grocery stores have been co-operating with the Bureau for several years to the extent of supplying exact data about themselves based on a uniform system of accounting; standards have been compared and circulated, methods studied, and, according to the co-operators' own testimony, great benefits have resulted. The National Association of Credit Men have recommended fourteen rules for figuring costs and profits. The Federal Trade

Commission issued last July "A System of Accounts for Retail Merchants." Various other agencies, including the Associated Advertising Clubs of the World, have outlined cost keeping systems for various trades.

But this is a growing country, with competition in business far less keen than that of a country like Germany, for instance, and in general, despite all these instances, scientific cost keeping has been neglected. According to Edward N. Hurley, late Chairman of the Federal Trade Commission, it is estimated that 90 per cent. of the manufacturers of the United States are to-day pricing their goods arbitrarily, either upon a basis that will get rid of the goods as soon as they have been manufactured or upon the basis of what their competitors are charging,-and it is safe to say that retailing is even less well systematized. One suggestion for unifying and further systematizing the movement in favor of carefully formulated business standards is made by A. W. Shaw, the publisher of System, who himself, in the February number of System, outlines a plan whereby the National Department of Commerce may serve as an active clearing house for business methods, investigating various industries, setting up business standards and consulting with manufacturers and retailers as to their operation. Such a move would be indeed thoroly worth while; but it lies in the future-far in the future we fear-and there is no reason why bookselling should wait that long for the codification of rules for scientific accounting which would be accepted as standard for the trade.

That book-trade cost keeping at present follows no such generally accepted uniform standards is a deduction that at least may be safely drawn from System's investigation; and it is probably safe to say that a generous percentage of the smaller members of the trade, and even some of the larger ones, follow no accepted system at all.

Here, it seems to us, is an admirable task for the American Booksellers' Association this May. If costs should be 23 per cent., the trade should not hide behind 28 per cent. If a bookseller cannot do business on 18 or 19.2 per cent., even under the most favorable conditions, this fact should be plainly pointed out—otherwise the future will hold an interminable wrangle about discounts, in which neither publisher nor retailer will have any exact basis for argument. The first step, of course, as we have said, should be a de-

tailed authorized standard set of Rules for Figuring Costs and Profits in Retail Bookstores. A proper committee, of five or three, or one, appointed now—especially if System's collected data could be made available to it—could bring in a report to the convention that would form the clarifying basis for a very interesting and profitable discussion, and for a code of rules which, after this discussion and possible amendment, could be adopted as standard. Should only this much be accomplished this May the trade would have taken a distinct step forward.

THE means adopted by the British war authorities for safeguarding importations of food into Great Britain will have a doubly disastrous effect on the British book-trade, one of the evil results incident to the monstrous and ruthless warfare in which the world war has culminated. To preserve shipping tonnage for food importation, only half the present importation of printing paper into Great Britain will be permitted, and the importation of books and periodicals is altogether prohibited. English publishing has already been in straights because of the scarcity of paper, and the reduction of possible importations by 642,000 tons per year-half the total present importationseems likely to cut book production in two and to ring the death-knell of many periodicals. The American book trade will sympathize acutely with our English brethren in this necessitated sacrifice, which they are cheerfully bearing in upholding the cause for which they are fighting. The influence on American publishing will be considerable, both as to books of which editions are exported, and in such a case as that of Harper's Magazine, which has a substantial circulation for its English edition, of which the illustrated sheets are printed in America. As we go to press one publisher who exports largely to England is sending forward a large shipment, despite the new ruling, in the hope that a permit for its entry can be secured by his agent, and another is holding shipments pending the receipt of a reply to a cable inquiring into the possibility of obtaining a permit. Our own condition as to paper is sufficiently serious, especially since the Canadian Government has prohibited the exportation of the full supply of certain mills which had contracted to deliver all their product to newspapers on this side of the border. The situation may be somewhat relieved, as to news-print paper, by agreement resulting from the mediation of the Federal Trade Commission, and this may not be without its effect in lessening the prices of book-print paper. We have to recognize that almost no trade or interest anywhere in the world has been unaffected by the world catastrophe of the present awful conflict.

#### HOW 43 BOOKSTORES ARE MEETING RISING COSTS

JAMES H. McCullough, IN "System"

This article is going to describe the more effective methods which 43 bookstores are using to combat successfully some of the problems every merchant faces. There are certain merchandising problems that booksellers have to meet in acute form. These are problems, however, which all merchants have, even tho in lesser degree, and the methods worked out by the booksellers will therefore be of interest to all merchants.

In the first place, booksellers have—in the various titles and editions of books—literally thousands of items on their shelves. Each item has to be bought on its merits. Otherwise it may become a shelf-clinger and cause a direct loss in profits.

In the second place, after these items are selected, they must be watched with particular care if they are to move rapidly. With so many items it is easy for dead stock to accumulate. Definite steps must be taken, therefore, to keep each item selling.

In the third place, the sales of the average salesman in a bookstore are comparatively small, yet the salesman must be well trained and pretty thoroly acquainted with a large and varied stock. Unusual methods of training are therefore often found necessary.

These, then, are some of the problems which booksellers face in acute form, and for which they have to develop unusual methods. Probably every merchant will agree that he has tackled the same problems at one time or another; and for that reason the methods which the more successful booksellers have developed will prove of general interest. The Bureau of Business Standards of the A. W. Shaw Company has collected these methods from the 43 stores investigated. They are analyzed and summarized in this article.

First of all comes the problem of buying. In this connection it is interesting to note the five general rules which an Indiana merchant has worked out for his guidance. He says:

"I. We place no stock order without having at hand every possible amount of data to help us foreshadow the coming demand. We always check out orders against the orders for the same season of the previous year.

"2. In placing orders for new books, we get every possible bit of advance information we can lay our hands on. If we are not satisfied with what we learn, we do not jump too far.

"3. We make a special point of getting the suggestions of our salesmen when we are

placing our orders. Not only is the added information which they can give us valuable, but also they sell more readily those items they have had a share in buying.

"4. News items and all sources that will give us a line on public demand are followed very closely. Often we can anticipate a coming demand. For instance, just at present there is a keen interest in the study of Spanish. By getting wind of this demand early, we were able to line up the best books, put them on our shelves, and make some extremely rapid turns.

"5. We always try to be well stocked on the commonplace but staple articles that practically sell themselves. I refer to books on cooking, etiquette, letter-writing, and the like."

Close observance of these five general rules is in good part responsible for the fact that this merchant turns his stock 4.6 times a year. The average rate of turnover among bookstores is only 2.65. Two extra turns a year are well worth the best efforts of any merchant, no matter what line of business he is in.

#### BUYING METHODS THAT ARE PARTLY RESPONSIBLE FOR AN UNUSUAL RATE OF TURNOVER

Here is what another merchant, who makes the even better record of five turns a year, says about his buying methods:

says about his buying methods:
"We buy our books for the public and district libraries, and schools, largely on record.
These classes of books are fairly well standardized, and the demand runs pretty even.
Our records on the purchases and sales of previous years serve as our guide.

"One point that we especially watch in connection with this type of books is the popular text books that are going out of print in one or all editions. When books of this type are about to be exhausted, we often buy to satisfy the demand which arises later. This we can do safely when the buyer is in possession of the full facts—when he knows why the book is going out of print, for what purpose it has been used, its popularity, and what is to take its place. In a number of instances we have thus anticipated the demand for a book, and have made a nice margin of profit which we otherwise might not have secured.

#### SOME WAYS TO JUDGE HOW WELL A BOOK WILL PROBABLY SELL

"The real test in buying books comes, however, in the 'miscellaneous' classes. This includes popular fiction. Here, what the buyer practically has to do is to judge in advance the probable vagaries of the reading public's fancy.

"Of course, no buyer can guess right all the time, but there are a few simple methods by which in part we judge such a book. These methods are negative, rather than positive. We discard, for instance, what we are pretty sure will not sell. A publisher may bring out what we call a 'padded book.' This may be built with extra wide margins, and be printed on heavy paper stock, with the pages deckleedged. The type, perhaps, is large and there is little of it on a page. Usually such a book

is beautifully illustrated. In appearance it is splendid. But get into the real meat of the story, and you may find only a fifty-cent potboiler, for which the publisher asks \$1.35. Our experience has been that such books die quickly in public favor.

ly in public favor.
"I have saved myself and our firm, or rather have been saved in a number of instances by cultivating the friendship of the traveling representative of the publishers. It pays to know these men more than commonly well. Their business is to sell books. The larger your order, the larger your discount will be with a number of publishers; and, of course, the more is the profit for the publishing house and the traveling man. But the really good salesman, after all, wants your business on the long pull. If you have proved friendly to him as a buyer, it is very much to his interest to project you whenever he can. He wants your business next year and five years from now, and he wants a lot of it exclusively on standard merchandise. Therefore, we find that if he knows of a tip which may help us, he is pretty sure to slip it along; especially when we have been friendly with him.

"Every year there are from ten to fifteen new books brought out which are bound to be more or less successful, and these are the books on which a buyer may mildly plunge, with some feeling of security. They are books by the most popular authors. They not only have the advertising of the publisher behind them, but they have the reputation of an author whose other work has been tested against public opinion. Even so, there is the danger that public opinion has changed. There is but one safe rule. That is, don't overbuy.

"In my experience it does not pay to work on a quantity theory. Extra discounts look pretty fine on the profit side of the ledger; but they don't help out if the books will not sell. We rely on small quantity buying. By following this method carefully we have saved ourselves from many losses, and we have had little trouble in getting books when we needed them."

The experience and methods of these two merchants are typical of the attitude on buying taken by many of the more successful booksellers. Most of them agree that it is unwise to bank heavily on "picking the winners" ahead of time, but it is a mighty good policy to get in early when the demand is coming. It is better in the long-run to buy in fairly small quantities, most of the merchants agree, and order often; keep the stock moving; and if it is necessary to take a loss it is better to take it early, when it will represent a minimum amount of actual loss and will not keep money tied up permanently in stock that is not selling well.

#### SOME OF THE METHODS THAT IMPROVE RATE OF TURNOVER

This brings up the second problem which merchants find it important to keep always in mind—what methods they can use to make the hundreds of items in stock move rapidly.

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#### AN ANALYSIS OF THE MONTH'S BUSINESS

This is the kind of report one merchant receives each month. It tells him just what sales, purchases, expenses, and profit, have been in the various departments, and compares these figures with the corresponding month of the previous year.

One merchant finds, in this connection, that it is imperative for him to know regularly just what he is actually doing in his store. In order that he may have this information regularly and in convenient shape, he has made out a monthly report sheet. A sample of this sheet, filled out with the figures for an average month, is illustrated on this page. It shows the estimated stock on hand, the purchases for the month, the actual expenses, the gross sales, the cost of sales, and the kind of sales, classified in three groups.

The first of these groups represents the regular book sales; the second consists of library sales; and the third consists of "discount" and school book sales. Thru years of

experience, this merchant has ascertained his average gross profit on each group of sales, and with these percentages as guide, he can tell pretty accurately in any month just what is his net profit on any particular class of goods and where his inventory stands.

One little method which this merchant uses has proved quite effective in advertising the store at almost no cost. He sells extensively to libraries in the State in which he does business. In each book sold to a library he has the shippers paste a small slip bearing the trade-mark of the company. This furnishes quite a little publicity.

quite a little publicity.

"I have found it important," says this merchant, "to have easily approached shelves, so

that the classified stock may turn rapidly. We used to have regular counters, behind which the salesmen stayed; and if a customer by some chance wandered behind the counter to look at some title on the shelves, he probably found himself apologizing to a salesman for being behind there. Now we have changed the arrangement of the aisles and anybody is at liberty to walk straight up to any shelf in the store, and to examine as many books as he likes. Many customers come in and 'browse,' and sell themselves.

"We also take particular care to change our displays as often as possible, so that no line may become stagnant. A frequent change in displays has the effect of keeping customers coming. They see something new almost every time they are in the store, and naturally they get the impression that we are thoroly up to date."

#### HOW ONE MERCHANT KEEPS SLOW-MOVING BOOKS OFF HIS SHELVES

The value of frequent special sales seems doubtful to many of the merchants, altho some find occasional sales extremely helpful as a means of keeping the stock fresh. A Minnesota merchant regularly holds one big sale in January. This is well advertised in the local papers; and, as the concern has quite a number of out-of-town customers, lists of the books offered for sale are sent to them.

Previous to this sale the merchant goes thru his entire stock. Every book for which the demand has slackened is included at a price which is sure to move it. Of course, there are some staples which are always good; they are much the same as the sugar and flour of the grocery. These books are not included. Everything else goes.

During the sale all of the books are placed on tables. Each table is marked with a single price only. Two-dollar books which have not proved good sellers may go as low as fifty cents, or even a quarter. Others, which are merely slowing up, are reduced just enough to move them during the sale. These tables are placed well toward the back of the store, and special care is taken to display new books and standard works where people cannot help but notice them as they pass down the aisles to the sale section.

When his sale is over, this merchant does not send back to the stock rooms the books left on the tables. The stock rooms have in the meantime been cleaned out and are ready to receive new merchandise. So the merchant calls in a number of second-hand bookstore men and gets them to bid in whatever is left at the best price he can get. Last year the merchant cleared out more than \$500 worth of books left from the January sale, at fifteen cents a copy. His worries on dead stock were over. And, as a matter of fact, he did not lose any money on the books that went to the second-hand man. Those books cost an average of 12½ cents each, and he sold them at fifteen cents. Still another merchant has a table on which he regularly places all items

which appear to be moving slowly. He calls this "bargain table." The bargains are never advertised. Customers come into the store and find the table for themselves, note the prices, and often will sell the goods to themselves without requiring the attention of a salesman except to take the money.

The merchant selects the books for this table by going thru his stock constantly and watching for the slow items. If he is in doubt about how long any book has been in the store, he can inform himself immediately by referring to the fly-leaf. He has a method of dating which tells the year and month when the book was received. A book marked 1411, for instance, was placed in stock November, 1914. The year is placed first, simply because it is easier that way to tell at a glance whether or not a book has been on hand a long time.

"During the summer months, when business is inclined to slow up," says another merchant, "we help sales along by going over our mailing lists. We check up the names of all customers from whom we have not received orders for some time. We write a personal letter to each one to find out, if possible, the reason for the lack of orders. These letters are pretty sure to bring attractive results, either in actual sales, or in inquiries regarding our merchandise; and at times we receive complaints which we had not known existed. The opportunity to set a dissatisfied customer right is worth quite a bit, we believe."

#### SOME EFFECTIVE WAYS TO GET BUSINESS BY MAIL

This merchant finds his mailing list an important source of sales. He gets many orders by mail, by means of the catalog which he regularly mails out. The lists are carefully prepared. For instance, he buys lists of teachers each fall from the county superintendents. Other lists are made up of customers, or are purchased from various sources.

Each name is kept on a separate card. All sales are recorded, together with the date and the amount. If a name remains inactive for some time, an effort is made even before the slack summer season to find out the reason. If no reason is forthcoming, and there are no further orders, the name is removed from the list

This merchant finds it well worth his while to keep a few special classified lists, containing the names of customers whose tastes as book buyers are well known. He says that the need of such lists was brought home to him a few years ago by a customer. This customer was interested in ceramics. She was eager to buy every book that was published on the subject. She made her tastes known to the salesmen in all the bookstores of her home city, but in the course of several years she had never received notice from one of the stores about the appearance of new books dealing with the subject in which she was interested. This in spite of the fact that she was an excellent customer and bought heavily.

As a result of his talk with this customer and his perception of the need, the merchant

#### COSTS OF DOING BUSINESS IN BOOKSTORES

The figures below have been compiled from the books of 43 representative merchants. Many more stores than this, of course, sent figures, but it was necessary in some cases, where the circumstances under which the merchant was doing business were unusual, and where, because of this fact, the value of the averages might have been impaired, to discard the figures submitted. The figures given below, therefore, may be fairly taken to indicate average conditions in the average bookstore:

Rent	200%
Salaries	12.30
Delivery	2.20
Supplies	.78
General Expenses	2.07
Advertising	2.33
Heat and Light	.40
Insurance and Taxes	.85
Bad Debts	
Depreciation	2.00

Total Percentage of Expenses to Sales ...... 28.14

The figures show that the average yearly rate of turnover in bookstores is indicated to be 2.65 times. In those stores which do both a cash and a credit business, the percentage of credit business to total sales indicated to be about 43.2%—the remainder, of course, being cash. Further comment on these figures is given in the accompanying article.

started his classified lists. He kept these lists small at first, building them up slowly as he learned the tastes of various customers. He now is able, when he gets a shipment of books, to select several which are almost certain to appeal to some of these customers. Letters telling of the arrival of the books usually bring personal calls or mail orders.

Closely allied with the problems of moving the stock is the general question of training salesmen. In spite of the thousands of titles on the shelves, the salesmen must be able to help the customer who does not know just what he wants; he must be familiar, in a general way, with the contents of the new books, and know a good deal about literary history; and he must have a certain taste of his own in books. Otherwise, he may be merely an order-taker.

#### HOW STORE MEETINGS HELP ONE MERCHANT TRAIN HIS EMPLOYEES

In order to train his men, one merchant holds regular meetings. He has three distinct purposes in holding meetings, and three kinds of meetings. One, at which all the salespeople are present, takes place every two weeks. This meeting is for purely educational purposes. The merchant gives talks about specific books, or certain classes of books, which the salespeople are selling every day. For instance, he devoted three meetings to the novel. In the course of these three meetings he mentioned specific books which stood on the shelves of the store, and which represented tendencies in the development of the novel. At another time he devoted several meetings to a book on salesmanship, with the idea of helping the salespeople sell that particular book, and also to give them some idea of the fundamental principles behind successful selling.

A second kind of meeting is held by this merchant every Tuesday morning. The merchant has keenly felt that he, as the buyer, gets a lot of information about current news in the book-trade which would probably sift down to the salespeople only after weeks or months, if it were to reach them directly. So he started the Tuesday morning meetings. He takes the part of the salespeople from the floor at one time, and part at another time, in order not to interrupt business. During the week, in the course of his talks with traveling salesmen and from other sources open to him, he has collected in a folder the various facts he wants to pass along. The meeting is taken up with a discussion of these bits of news.

The third kind of meeting which this merchant holds is less of an educational nature. It is held on the last day of each month, and in the half hour after closing. At this meeting, which is attended by every employee, the merchant reviews the plans which he made at the first of the month just past, and discusses how far these plans have been carried out. He also outlines new plans for the coming month—tells which lines he wants to push, what volume of sales he is anxious to secure, and the like.

As a supplement to these meetings, the merchant keeps a book record which shows him just what each of the salespeople is doing. The book gives the salesman's record not only for the month just past, but also for the corresponding months of the previous years. In this way the merchant can see how the various individuals and departments are progressing. Increased sales totals, plus increased conscientiousness in the details of store work, plus increased ability to work together with the whole organization taken together, make for increased value to the firm.

The merchant frequently calls the salesmen to his desk and shows them their records. In fact, they quite often come without being called, because they are eager to make the best possible showing.

So much for some of the methods which the merchants are using to buy and sell, and to train their men. The figures on this page indicate the average costs from the 43 more efficient bookstores included in this investigation. The total cost of doing business, you will notice, averages 26.9%. This is a fairly high figure compared with the costs in some other lines, and the experience of quite a number of the stores indicated that it can be lowered effectively if the proper steps are taken.

For instance, one merchant is doing a business of more than \$100,000 on the basis of 23.8%, and is making a very satisfactory profit. Another is doing an even larger volume of business than this on the basis of 19.2%. Still another, with a volume of \$34,000 in annual sales, uses only 18% of this amount as his cost of doing business. Several stores are operating on a basis around 23%, and this seems to be a clearly attainable standard. From these figures it seems evident that it is necessary for the bookseller to watch the corners on expense, as well as to develop the best methods of buying and selling.

#### SOME PLANS FOR CUTTING EXPENSES THAT HAVE BEEN CAREFULLY TESTED

It may be interesting here to tell you just what one merchant is doing in this direction—his cost of doing business is below 20%, so his methods are of especial interest. He says:

"Our shipping department is located on our third floor. Handling small freight by elevator required more time and trucking than seemed right to us. Our handling charges were high. We began looking for another method of handling small packages which did not require so much labor.

"Simply by installing a steel spiral chute we have reduced materially our costs in this department. This chute takes a box weighing up to 350 pounds and delivers it from the shipping department to the shipping floor without the need for any trucking. It will pay for itself this year. The freight elevators are now used very little—only for heavy, bulky boxes.

"Another saving in handling charges came in the arrangement of the shipping floor itself. Before we had a new addition—which we have recently built—completed, our shipping floor was below the floor used by our trucks and wagons. This required the lifting of all freight. By raising this floor to a level with trucks and wagons, freight can now be used more rapidly and with considerably less labor.

"A sprinkler system thruout the building reduced our insurance rates on merchandise from \$1.32 to 45 cents per thousand, and saved us 50% on our building rates. This automatic system will pay for itself in six years

system will pay for itself in six years.

"Another big saving comes in having men work in their own departments only after they

have mastered the general run of our business. They increase their own efficiency as they go along. We keep periodical checks on the accuracy and speed of our book 'pickers' in the stock rooms, as well as on our stenographers. They know they are being watched in a friendly way and they make every effort to increase their efficiency between checking periods.

"Other savings worth while come thru the loyalty and interest which all our employees have in our business. You will see them turning off lights which are not needed, being careful of supplies, and in reporting anything about the building which needs attention. These are only little things, but they count.

"Last summer some of our employees made new book trucks out of old packing boxes and a set of four revolving castors. These are used for assembling orders in the stock rooms and conveying them to the shipping room. These trucks are as good as any that could have been purchased and the cost is covered by the price of the castors.

by the price of the castors.

"Another saving comes in the way of taking additional discounts. Many publishers will allow us extra discounts for cash in advance. In September we discounted our bills with a number of publishers in advance up to February of next year. On one bill this netted us an additional discount of 5%, which amounted to \$157.50 extra saving on an order of \$7000.

"It is often the little savings that turn the balance at the end of the year, when the profit and loss statement is being figured. It pays to watch these 'tag-ends,' as well as the larger problems of merchandising."

#### MANY PERIODICALS AND NEWS-PAPERS INCREASE PRICE

DESPITE a general prejudice against any increase in the price of periodicals and newspapers many publishers have already been forced or are preparing to take this means of meeting increasing manufacturing costs. Just how real an item paper-the chief offender—is, may be judged from the state-ment of the Orange Judd Weeklies that their white paper will cost them \$112,000 more this year than it did even last year; Successful Farming will pay a \$38,000 increase over last year, and Physical Culture \$24,000 more. On the newspaper side, newsprint which cost around \$2.15 a year ago now sells as high as \$4.25. What this means to a big daily is shown in the statement of the Chicago Daily News that it will pay nearly \$700,000 more for its paper this year than last; the Washington Star will have to pay an increase of \$145,000, and the Atlanta Georgian and Sunday American \$73,722 more. It is the publishers of the smaller city papers who are most worried about the situation because the load, in proportion to

me, bears most heavily upon them. For instance, the Erie, Pa., Times, which has a circulation, according to Ayer's Newspaper Directory, of 27,398, must this year meet an additional expense of \$26,000 for white paper, and the Wisconsin State Journal, at

Madison, must pay \$15,000 more. All of these increases, it should be remembered, would be even more striking were comparison made between 1917 and a typical year before the war, as the increase has been steady since 1914.

Every conceivable means of cutting expenses has been adopted by the daily press before recourse was had to a direct increase in price. Some of the things they have done are these: Cut off exchange and sample copies; also free copies to postoffice, express and street railway employees who are paid for handling papers; abolished special rates to clergymen; reduced the number of copies going to advertising agents to the lowest possible point; made the papers non-returnable; reduced width of columns from 12½ and 13 ems to 12 ems; shortened the depth of display heads and reduced the size of display type; cut down the division rule spaces between advertisements from 6 point to 4 point, or have thrown out the rules entirely; condensed the matter carried at the head of the editorial page; cut out all free notices of churches and other social organizations and all press-agent copy; even in a very few cases charge the members of the staff for their copies.

But in a very great many cases even such stringent economics have not been sufficient. There has been little or no disposition to pass the burden along to the advertiser. It seems to be the general impression that the reader has too long been receiving more than he paid for and the extra burden has consequently been passed along to him.

In the following table, compiled by Printers' Ink, are listed 195 newspapers in the United States and Canada that have increased their single-copy or subscription Seventy-seven one-cent dailies have gone to two cents, and eighteen two-cent papers to three cents. The others have advanced their weekly or yearly subscriptions from fifty cents to one dollar and fifty cents.

#### ALABAMA

Birmingham Ledger, 2c to 3c.
Birmingham News, 2c to 3c.
Montgomery Journal, 12c to 15c a week.

#### ARKANSAS

Fort Smith Times-Record, \$4 to \$4.80.
Fort Smith Southwest American, weekly, 10c to 12c; yearly, by mail, \$4 to \$4.80.
Texarkana Four States Press, monthly, 50c to 65c; by mail, \$4.50 to \$6.50.

#### COLORADO

Denver, Rocky Mountain News, monthly rate, 60c Denver Times, monthly rate, 25c to 3oc.

#### CALIFORNIA

Sacramento Star, by mail, \$2.50 to \$3. San Diego Sun, by mail, \$2.50 to \$3.

#### FLORIDA

Jacksonville, Florida Metropolis, \$3, \$3.75 and \$4.50 to \$5. Miami Metropolis, \$5 to \$6.

#### GEORGIA

Atlanta Constitution, 12c to 15c; weekly; \$6 to \$7.50 by mail.
Atlanta Journal, 1c to 2c; by the year, \$6 to \$7.50. Atlanta Georgian, 2c. to 3c.; annual, \$5.20 to \$6; with Sunday edition, \$7 to \$7.50. Savannah News, 1c to 2c.

Chicago, Day Book, 1c to 2c.
Chicago Evening Post, by mail, \$3 to \$4.
Danville Press, weekly, 10c to 15c; yearly, by Danville Press, weekly,
mail, \$3 to \$4.

Danville Commercial News, 3 to \$4.

Peoria Morning Transcript, 2c to 3c.
Rockford Register Gazette, \$3 to \$4 by mail.
Rockford Star, by mail, \$3 to \$4.

Waukegan Sun, 35c to 40c weekly.

INDIANA

Elkhart Daily Truth, 2c to 3c.

Elkhart Daily Review, 2c to 3c.

Fort Wayne News, 1c to 2c.

Fort Wayne Journal Gazette, weekly, 10c to 15c.

Indianapolis Star, by mail, \$3 to \$4.

Indianapolis Daily Live Stock Journal, \$4 to \$5.

Indianapolis, Indiana Times, 1c to 2c.

Indianapolis Star, \$3 to \$4 by mail.

Lafayette Courier, weekly rate, 7c to 10c.

Muncie Star, 1c to 2c.

Muncie Press, 1c to 2c.

South Bend, weekly carrier rate in some towns, 6c South Bend, weekly carrier rate in some towns, 6c

Davenport Times, weekly carrier rate, 10c to 13c. Davenport Democrat, weekly carrier rate, 10c to

Des Moines Capital, \$2 to \$3. Des Moines Capital, \$2 to \$3.

Des Moines News, \$2.25 to \$2.75.

Des Moines Tribune, \$2 to \$3 by mail.

Fort Dodge Messenger, \$2.60 to \$3.

Iowa City Daily Citizen, \$2 to \$3 by mail.

Iowa City Daily Press, \$2 to \$3 by mail.

Irrier, \$4 to \$5.

Keokuk Gate City, mail delivery, \$2.50 to \$3.

Sioux City Journal, \$2 to \$3.

Sioux City Tribune, 1c to 2c.

carrier.

Topeka Daily Capital, \$4 to \$5. Topeka State Journal, noon edition, ie to 2c; home edition, 2c to 3c.

#### KENTUCKY

Louisville Post, sporting edition, 1c to 2c. Louisville Times, sporting edition, 1c to 2c.

#### MASSACH USETTS

Boston American, \$5.50 to \$7, by mail; Sunday edition, \$2.50 to \$3.50.

Boston Herald, \$3 to \$3.50.

Boston Journal, \$3 to \$3.50.

Boston Record, \$3 to \$3.50.

#### MAINE

Portland Evening Express, \$5 to \$6.

#### MARYLAND

Baltimore News, 1c to 2c outside of 20-mile radius; annual, \$3 to \$4.50.

Baltimore Sun, outside 20-mile radius, 1c to 2c; by mail, \$3 to \$4.50.

Cumberland News, 1c to 2c.

Cumberland Times, 1c to 2c.

#### MICHIGAN

Detroit News, 10 to 20 in all territory outside the

city.

Detroit Free Press, \$5 to \$6.

Grand Rapids News, 1c to 2c.

Jackson Patriot, in the State, \$2.50 to \$3; out-Saginaw Daily News, 1c to 2c.

#### MINNESOTA

Minneapolis Tribune, wholesale, 45c to 55c at 40 distributing points in the city.

#### MISSOURI

Columbia Missourian, \$2.50 to \$3.50. Joplin News-Herald, 2c to 3c. Kansas City Post, weekly by carrier outside city,

to 10c
Kansas City Star, \$5.20 to \$7.80.
St. Louis Post-Dispatch, 1c to 2c in country dis-

tricts.
St. Louis Republic, 1c to 2c; rural route, \$2 to \$3.
St. Louis, National Live Stock Reporter, \$4 to \$5.
St. Joseph News-Press, 1c to 2c for two editions.

Fremont Tribune, 3c to 5c.
Lincoln, Nebraska State Journal, 1c to 2c.
Lincoln News, 1c to 2c.
Norfolk Daily News, weekly by carrier, 10c to

#### NEW HAMPSHIRE

Manchester Leader has advanced wholesale rate to dealers.

Jersey City, Jersey Journal, 2c to 3c for papers

#### NEW YORK

Buffalo Courier, 1c to 2c.
Buffalo Enquirer, 1c to 2c.
Buffalo Express, 1c to 2c.
Buffalo News, 1c to 2c.
Buffalo Times, 1c to 2c.
Buffalo Times, 1c to 2c.
Binghamton Press and Leader, 1c to 2c.
Gloversville Leader-Republican, \$4 to \$5.

Hornell Tribune-Times, 1c to 2c.

Mount Vernon Argus, 1c to 2c.

Newburgh Journal, by mail, \$3 to \$4; wholesale,

Newburgh Journal, by mail, \$3 to \$4; wholesale, 1c to 1½c.

N. Y. Evening Post, wholesale, 2c to 2½c; Saturday edition, 3½c to 4c.

N. Y. Globe, \$3 to \$6 a year.

N. Y. Jewish Forward, 1c to 2c.

N. Y. Jewish Boily News, 1c to 2c.

N. Y. Jewish Morning Journal, 1c to 2c.

N. Y. Times, yearly by mail, \$8.50 to \$10; without Sunday edition, \$6 to \$8.

N. Y. Staats-Zeitung, Sunday edition outside of New York, 5c to 6c.

Rome Sentinel, \$5 to \$6.

Syracuse Post-Standard, 25c to 45c monthly.

Troy Record, 1c to 2c.

#### NORTH CAROLINA

Asheville Times, \$5 to \$6. Charlotte News, 2c to 3c. Raleigh News and Observer, \$5 to \$6 by mail. OHIO

Cleveland Jewish World, 1c to 2c. Chillicothe Sciotio Gazette, 10c to 12c a week.
Columbus, Ohio State Journal, 1c to 2c.
Dayton Herald, 1c to 2c.
Dayton News, 1c to 2c.
Dayton News, 1c to 2c.
Youngstown Vindicator, rural free delivery, \$2

OKLAHOMA Oklahoma City, Daily Oklahoman, \$6 to \$7.50. Oklahoma City Times, 1c to 2c. Tulsa World, \$5 to \$6.

#### PENNSYLVANIA

Altoona Tribune, 1c to 2c; \$3 to \$4.50 by mail.
Altoona Times, 1c to 2c; \$3 to \$4.50 by mail.
Bethlehem Times, weekly rate, 7c to 10c.
Carbondale Leader, weekly rate, 6c to 10c.
Erie Herald, 1c to 2c.
Erie Times, 1c to 2c.
Harrisburg Telegraph, 1c to 2c.
Hazleton Plain Speaker, 1c to 2c.
Hazleton Standard, weekly by carrier, to 10c.
Homestead Daily Messenger, 1c to 2c.
Johnstown Leader, 1c to 2c.
Johnstown Democrat, 1c to 2c.
Johnstown Tribune, 1c to 2c.
McKeesport Daily News, 1c to 2c.
Oil City Derrick, 10c to 12c a week by carrier.
Philadelphia Bulletin, 1c to 2c.
Philadelphia Evening Ledger, 1c to 2c.
Philadelphia Evening Telegraph, 1c to 2c.
Philadelphia North American, 1c to 2c.
Philadelphia Press, 1c to 2c.
Philadelphia Record, 1c to 2c.
Pittsburgh Chronicle-Telegraph, 1c to 2c.
Pittsburgh Dispatch, weekly, by carrier, 10c
Pittsburgh Gazette-Times, weekly, by carrier, 10c Sunday 5c to 6c.
Pittsburgh Gazette-Times, weekly, by carrier, 10c Pittsburgh Gasette-Times, weekly, by carrier, 10c to 12c; Sunday, 5c to 6c.
Pittsburgh Leader, 1c to 2c; Sunday, 5c to 6c.
Pittsburgh Post, weekly, by carrier, 10c to 12c; Sunday, 5c to 6c.
Pittsburgh Press, 1c to 2c; Sunday, 5c to 6c.
Pittsburgh Sun, 1c to 2c.
Pittsburgh Sun, 1c to 2c.
Pittsburgh Gasette, 1c to 2c.
South Bethlehem Globe, weekly rate, 7c to 10c.
Scranton Times, 1c to 2c.
Scranton Republican, 1c to 2c.
Stroudsburg Times and Democrat, \$3 to \$3.50.
Sunbury Item, 1c to 2c; \$3 to \$4.20 a year.
Waynesboro Herald, \$3 to \$4.
Wilkesbarre Times Leader, 1c to 2c.
Wilkesbarre Record, 2c to 3c.
Williamsport Sun, 1c to 2c.

RHODE ISLAND Woonsocket Call and Reporter, 1c to 2c.

South Carolina
Anderson Daily Mail, \$3 to \$4 by mail.
Spartanburg Herald, \$5 to \$6.

Knoxville Sentinel, \$5 to \$6. Nashville Tennessean, \$5.20 to \$7.50.

Fort Worth Record, \$5 to \$7.

Burlington News, by mail, \$5 to \$5.50.

VIRGINIA Danville Bee, 1c to 2c.
Petersburg Daily Progress, 1c to 2c.
Richmond Evening Journal, discount on yearly advance subscriptions, 30 per cent. to 16 per cent.

WASHINGTON

Seattle Post-Intelligencer, 1c to 2c.

WEST VIRGINIA Clarksburg Telegram, 2c to 3c. Clarksburg Exponent, \$3 to \$4.50 by mail; \$4.80 to \$7.20 by carrier.
Wheeling Intelligencer, weekly, by carrier, 100 to

Wheeling News, weekly, by carrier, 10c. to 121/2c.

WISCONSIN Antigo Journal, \$3 to \$3.50. Milwaukee Free Press, 1c to 2c.

Milwaukee Free Press, 1c to 2c.

Madison State Journal, \$3 to \$3.50; Sunday edi-

tion, 2c to 5c.

Manitowac Herald, \$4.50 to \$6 by carrier; \$3 to

\$3.50 by mail.

Marinette Eagle-Star, 10c to 15c, weekly.
Racine Journal News, monthly rate, 40c to 50c.
Racine Times-Call, monthly rate, 35c to 45c.

#### CANADA

Vancouver World, by mail, \$3 to \$4. Vancouver Daily Province, by mail, \$3 to \$4. Victoria Times, by mail, \$4 to \$5.

MANITOBA Winnipeg Tribune, \$3 to \$4, by mail, except in

Saskatchewan.

Winnipeg Telegram, \$1.60 to \$4 in the Manitoba eastern and southern territory, and \$3 in Saskatchewan, Alberta and British Columbia.

NOVA SCOTIA

Sydney Post, \$3 to \$4.

ONTARIO Brantford Courier, \$3 to \$4. Brockville Recorder, 1c to 2c. Cobalt Daily Nugget, \$3 to \$4. Galt Reporter, 1c to 2c.
Kingston Standard, \$2.50 to \$3.
Kingston Whig, \$2.50 to \$3.
Kitchener Telegraph, \$2 to \$3, by mail; \$3 to \$4,

by carrier. Kitchener News-Record, \$3 to \$4.

Kitchener Meil, \$2 to \$3.

London Free Press, \$2 to \$3.

Ottawa Journal, 1c to 2c.

Toronto Mail and Empire, \$2 to \$2.50, by mail in distant Canadian points; \$3 to \$4, by mail outside of the Dominion.

Montreal Le Devoir, 1c to 2c. Sherbrooke Record, 1c to 2c.

Publishers who have advanced their subscription rates agree that while circulations fell off, in some instances fifteen or twenty per cent. immediately after their adoption, they have, after a few weeks, returned to

approximately the old figures.

In the periodical field there has been if anything more of a tendency to let the advertiser stand a portion of the increase; in many cases where the margin of profit is not so close the publishers have endeavored to hang on a little longer at the old subscription price rather than raise the price to subscribers. Some seventy-odd weekly and monthly periodicals, including many class and trade papers, have, however, found it advisable to lay their predicament frankly before their subscribers and ask an increase in subscription rate. These last include the following:

American Boy	1.00	\$1.50
American Food Journal	1.00	1.50
American Hatter	2.00	4.00
American Poultry World	.50	*
American Founty World	-	.75
American Stone Trade	1.00	2.00
Apparel Criterion	1.00	1.50
Barrel and Box	1.50	2.00
	2.50	3.00
Brick and Clay Record	2.00	3.00
	2.00	_
		3.00
Canadian Grocer	2.00	3.00
Canadian Home Journal	1.00	1.50
	2.00	3.00
Canadian Railway & Marine World	1.00	2.00
Candy	1.00	2.00
Capper's Weekly	.25	150
Christian Herald	1.50	2.00
Concrete		2.00
Cosmopolitanper copy	20	.20
Cosmoponian		
Country Life	4.00	5.00
Dry Goods Economist	5.00	6.00
Editor and Publisher	2.00	3.00
Electrical Experimenter	1.00	1.50
Engineering Percent		
Engineering Record	3.00	5.00
Everywoman's World	1.00	1.50
Factory	2.00	3.00
Farmer's Wife	25	-35
Form Home	* 00	
Paris Home	1.00	flat .50
rarm Machity-rarm Power	1.00	2.00
Farm, Stock and Home	.50	-75
Fruit Grower	.50	1.00
Furniture Record		3.00
		40
Garden Magazine	1.50	2.00
Golfer's Magazine	2.00	3.00
Grain Growers' Guide	1.00	1.50
Grocers Register	1.00	1.50
171		
Wasserle Desert	2.00	3.00
Harper's Bazar	2.00	3.00
Hearst's Magazine, per copy	.15	.20
Hospodar	1.00	1.50
House Beautiful	2.00	2.50
Hunter Trader Transco		-
Trunter, Trader, Trapper	1.00	1.50
Journal of Education	1.75	1.85
Kimball's Dairy Farmer	.50	1.00
Lumber World Review McCall's Magazine, per copy McClure's Mag., per copy	2.00	3.00
McCall'e Magazine per conv		.10
McClurede Man non copy	.05	
McClure's Mag., per copy	.10	.15
	1.00	1.50
Metropolitan Mag., per copy	.15	.20
Michigan Tradesman		
	7.00	
Mining & Scientific Proce	1.00	2.00
Michigan Tradesman Mining & Scientific Press	1.00	4.00
Modern Priscilla	3.00	
Motor Life	3.00	4.00
Motor Life	3.00 1.00 1.50	4.00 1.25 3.00
Motor Life National Builder	1.00 3.00 1.00 1.50	4.00 1.25 3.00 2.00
Motor Life National Builder National Builder	1.00 3.00 1.00 1.50 1.50	4.00 1.25 3.00 2.00 1.60
Notern Frischla Motor Life National Builder Nautilus Nebraska Farmer	3.00 1.00 1.50 1.50 1.10	4.00 1.25 3.00 2.00 1.60 1.50
Modern Friscilla Motor Life National Builder Nautilus Nebraska Farmer Needlecraft	1.00 3.00 1.00 1.50 1.50 1.10 1.00	4.00 1.25 3.00 2.00 1.60
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer	1.00 3.00 1.00 1.50 1.50 1.10 1.00	4.00 1.25 3.00 2.00 1.60 1.50
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook	1.00 3.00 1.00 1.50 1.50 1.10 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00
Motor Life Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer	1.00 3.00 1.00 1.50 1.10 1.00 .25 .50 3.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00
Moter Life Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .25	4.00 1.25 3.00 2.00 1.60 1.50 .35 .75 4.00
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay	1.00 3.00 1.00 1.50 1.10 1.00 .25 .50 3.00 .50 .25 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 -75 5.50
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review	1.00 3.00 1.00 1.50 1.10 1.00 .25 .50 3.00 .25 1.00	4.00 1.25 3.00 2.00 1.60 1.50 .35 .75 4.00
Moter Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .25 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 -75 .50 1.20
Moter Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .25 1.00	4.00 1.25 3.00 2.00 1.60 1.50 .35 .75 4.00 .75 .50 1.20 1.50
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .25 1.00 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 1.50 1.50 1.50 -75 5.00
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal	1.00 3.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .50 1.00 1.00 .50 4.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 1.20 1.50 -75 5.00
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal Scientific American	1.00 3.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .50 .25 1.00 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 1.20 1.50 -75 5.00
Moter Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal Scientific American Shoe Findings	1.00 3.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .50 .25 1.00 1.00 .50	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 1.20 1.50 -75 5.00
Moter Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal Scientific American Shoe Findings Today's Housewife	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .50 .50 .50 .50 3.00 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 1.50 -75 5.00 1.20 1.50 -75 4.00
Moter Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal Scientific American Shoe Findings Today's Housewife	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .50 .50 .50 .50 3.00 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 1.50 -75 5.00 -75 4.00 2.00
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal Scientific American Shoe Findings Today's Housewife Transfer and Storage	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .50 .50 .50 4.00 .50 3.00 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 4.00 1.50 1.50 -75 5.00 -75 4.00 2.00
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal Scientific American Shoe Findings Today's Housewife Transfer and Storage Vogue	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .25 1.00 1.00 .50 4.00 .50 3.00 1.00	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 5.00 1.20 1.50 -75 5.00 -75 4.00 2.00 2.00 5.00
Motor Life National Builder Nautilus Nebraska Farmer Needlecraft Ohio Farmer Outlook Pennsylvania Farmer People's Popular Monthly Photoplay Pictorial Review Poultry Success Publishers' Weekly Reliable Poultry Journal Scientific American Shoe Findings Today's Housewife Transfer and Storage	1.00 3.00 1.00 1.50 1.50 1.10 1.00 .25 .50 3.00 .25 1.00 1.00 .50 4.00 .50 1.00 .50	4.00 1.25 3.00 2.00 1.60 1.50 -35 -75 5.00 1.20 1.50 -75 5.00 -75 4.00 2.00 2.00 5.00

Conditions abroad are of course in many cases chaotic in the extreme and it is often a question of whether daily papers and periodicals can be continued at any price on account of the scarcity of paper. A despatch this week from Budapest states that all the newspapers of Hungary will probably be forced to cease publication in a few days on account of paper scarcity. The French daily newspapers have been cut to merely a single sheet in many cases. In England the proprietors of the

Illustrated London News, Graphic, Sphere, Tatler, Bystander, Sketch, Country Life, Sporting and Dramatic, and Land and Water are among the most recent to raise prices. The price of these papers is now 7d. Lord Northcliffe this week announced an increase in the price of the Daily Mail and Times to two cents, beginning March 5. The Sunday Observer will also go to four cents,

#### LICENSE TO PUBLISH FOURTH GER-MAN WORK SOUGHT IN ENGLAND

So Much of the actual operation of the much discussed English Trading with the Enemy (Copyright) Act, 1916, is revealed by the hearing before the Patents Court on January 31st when Edward Arnold applied for license to take the copyright of the German work, "Kriegstagebuch U 202," by Lieutenant-Commander Frierherr von Spiegel, and publish a translation under the title of "The Cruise of the Submarine U 202," that a reprint of the proceedings, as transcribed by the English Publishers' Circular, seemed of interest here. This work has just been brought out in this country by the Century Co.

The Controller-General of Patents, Temple Franks, who heard the application with Sir Cornelius Dalton, made the announcement at the opening of the hearing that the Board of Trade had just decided to grant a license to C. Arthur Pearson, Ltd., to publish a translation of "Die Fahrt der Deutschland," a description, by its commander, Paul König, of the undersea passage across the Atlantic of the "mercantile" submarine.

The other two applications already heard were those of Arthur Spurgeon, manager of Cassell & Co., on October 5th, for license to reproduce a translation of Prince Von Bülow's additions to his book, "Deutsche Politik," and of P. S. King & Son, Ltd., for protection for their publication in England of Friedrich Naumann's "Mittel-Europa." No intimation has yet been forthcoming of the issue of a license in the latter case.

Mr. Arnold produced a Norwegian translation, in paper boards, of the "Diary of U 202," with a design on the front cover depicting a submarine in black and blue.

The book, he said, was brought to his notice by a friend, who had obtained a Norwegian translation and desired to translate the work into English. He sent a copy, and Mr. Arnold communicated with the Norwegian publisher and asked him if he held the copyright. The Norwegian publisher replied that his print was a reproduction of a German book and gave the name of the German publisher and the German name of the book. Of course, it was impossible, Mr. Arnold went on to say, for him to apply to Germany, so he told his client who wished to translate that it would be necessary to ask for a license in the Patents Court.

The Controller: Do you propose to make a translation from the Norwegian?

Mr. Arnold replied that that was what had been done. A translation had been made

from the Norwegian. He considered this application coincided with the policy of the Government to give all information to the public about the war that could be given, subject to the exigencies of military and naval operations. He thought this policy had been shown thruout the war in the permission given to publish a large number of books dealing with different aspects of the war and the presence of correspondents freely allowed at the front, articles supplied by the Government and published by him as "Eye-witness at the War," presentation volumes undertaken at Government expense and publications by them for the purpose of giving information to the public about the war.... It was impossible to obtain information from British sources of the submarine warfare, but he thought it would be admitted it was an extremely important phase, and one on which the public should have the same information they had about other questions arising out of the war. He might point out that any reader of this book would readily come to appreciate the great difficulties the Government had in dealing with the submarine menace, and might thereby be rendered a little more patient with the fact that the British had not entirely destroyed all the enemy submarines as yet. Another point that might be urged was that a reader of this book would be impressed with the seriousness of the submarine menace and people might be made to realize the absolute importance of economizing in food and the other necessaries of life—a course which was urged upon them daily from all sorts of quarters. He could not help thinking that the publication of a book like this would help to make the public see the soundness of that propaganda. A point he wished to put forward strongly was that it could not be a question here of postponing the publication of this translation until after the war, for after the war there could be no call for the book. Its interest was in the moment. After the war he would not entertain the proposal to publish it for a moment.

Sir Cornelius Dalton: What about the reliability of the work?

Mr. Arnold: Well, it is an account which may or may not be partly imaginary, but it has evidently been written by somebody who has all the facts at hand of the cruise of a submarine for three weeks "in April, Nineteen hundred and something"—presumably 1916.

... Mr. Arnold went on to say that the name of the writer might be fictitious. There, however, he was only judging by the internal evi-

dence of the production.

The Controller: What you say is an argument that there might be a curious public interest in the book. What we have to consider is whether it is in the public interest, in another sense, that the book should be published. If it were a work of purely imaginative fiction you could not substantiate the contention that it would be to the public advantage to give it out at this time.

to give it out at this time.

Mr. Arnold: No. It is quite clear, I think, from a perusal, that altho it may be cast in the

garb of fiction, this is a real account of the journey of a submarine....

The Controller: The Press Bureau sees these things before they are issued?

Mr. Arnold: Everything we publish on such matters is bound to go before the Press Bureau in proof sheets in case there is anything to be scratched out. That rule we should follow in this case.

The Controller: We have a very clear duty here. We do not want, in view of certain feeling in the matter, to give a license for every conceivable publication of German works. That is not necessary. It would not serve any public use. It would be waste of time and money, and at the present time waste of good material, to publish books of no real value. That would apply, as I say, to all fiction and purely light, comic works in German. I don't think we should give any license for those at all. If your book comes within the category of a light or semi-humorous account of a submarine trip, we should probably feel it was not right for us to issue a license in this case.

Mr. Arnold: It is not that at all. It purports to be the diary of the captain, and for all I know it may be so. It reads exactly as if it were that.

The Controller: There is one point I do not know whether you have considered. The copyright of this book, undoubtedly, as far as England is concerned, is German, and the copyright is in the custodian under the Act, but is the copyright of the Norwegian translation a thing with which we can deal?

Mr. Arnold: I propose to apply for leave to translate the German book. If I translate the Norwegian book, that is between me and the Norwegian publisher. I apply only for permission to translate the German book.

The Controller: We have already granted a license in one case of a submarine book, "The Voyage of the Deutschland." . . . We had certain points in our mind when we examined it and we came to the conclusion that it was a sufficiently serious and authentic publication to warrant a license. We may go on, if you say that this, in your view, purports to be a work of a serious kind.

Mr. Arnold: I have no hesitation in saying that is what it is.

Sir Cornelius Dalton asked after the translation, and Mr. Arnold said it was practically finished.

The Controller: Then comes the question of

Mr. Arnold: ... I know what the late Reginald Smith stated at the last meeting—that it was usual to pay royalty for a translation and the usual thing was 10 per cent. That is not my experience. In almost every case that has come within my knowledge a fixed sum has been paid for translation, because you have to deal with the translator as well. The German publishers nearly always ask a fixed sum for their books. I have consulted one or two publishers and their experience agrees with mine. Their experience is the payment of a fixed fee. This is only a very small book, of

about a hundred pages, and it will be published at a very low price. I don't think it should bear a heavy fee; there is no question of American sales, and that makes a good deal of difference. We cannot secure the American copyright in this book. It is too long after.

The Controller: You mean, for the purposes of our inquiry here, the United States copyright is still in the German author? They

would have to deal with him?

Mr. Arnold: I should think that probably the rights have expired. I do not know the exact date on which this was published, but if an English translation has appeared of a German book within six months in the United

States, the copyright of the translation is lost.
The Controller: Is that so? I did not know

Mr. Arnold: There is a six months' translation limit, and, if it is an English translation, we cannot deal with it.

(The Publishers' Circular in its report does not reproduce the figures cited in the following discussion.)

The Controller: A — per cent. royalty was suggested last time, but finally it was agreed —. By the by, last time objection was taken to having the terms of these licenses made public. I don't know whether you feel the same. The Press kindly said they would not necessarily take down the terms actually fixed.

Mr. Arnold: I think if I were dealing with a publisher, I should not announce the terms

in the papers.

Mr. Arnold said he would sooner pay a fixed sum than royalty on copies—so much for the first ten thousand and so much after. In over twenty years he did not think he had ever made a royalty arrangement with a German publisher, but he had paid many times a fixed sum down for translation.

Sir Cornelius Dalton: What is the usual practice of a foreign publisher with an English author?

Mr. Arnold: Oh, they buy for a sum down. I had a case the other day where a foreign publisher offered a round sum for the translation rights of a very popular novel, and I accepted it. "You cannot get much for these things," added Mr. Arnold.

Sir Cornelius Dalton: Then that is the usual custom for an English author?

The Controller (at the end of the discussion): Well, we will consider whether we can issue a license to print a translation for a fixed sum.

Mr. Arnold: You have not got many precedents in the other direction.

The Controller: No; but this is such a very similar book to the last that it is difficult to give you what might be considered better terms, perhaps, than the other publisher got. I will look thru the case again and see what distinguishes it from this one. There is no question that you have made out a case, following the precedents, for a license. We have only now to be satisfied that the book, in our sense of the word, is in the public interest.

Mr. Arnold: You cannot, I submit, have the same terms for all books. The terms must vary according to the value of the book.

The Controller: You see our position. This book is of a similar type to one for which the terms have been decided.

Mr. Arnold: As to the comparison, the "Deutschland's" voyage came very prominently before the public, and it is possible the publisher may have taken a rather rosy view of its value. At the time of the German publication the thing was in everybody's mouth. Must I submit the book and take other steps before the license is issued?...

The Controller: No. It is purely a question now whether we can go back on our royalty terms. I must look at the report in the other case before we decide finally. You shall hear from us in the course of a few days... The only delay may be in the Board of Trade getting out the license. I should think, as soon as you hear that the license is granted, you can get along with your publication at once.

Mr. Arnold: I may say that, since the "Deutschland" application was here, the price of publication has gone up. We have had a further notification from the binding industry that they must make a further increase. That, perhaps, might be considered in fixing the terms.

#### ENGLISH AUTHORS' SOCIETY TO REGULATE CHARITY BOOKS

THE charity book has become such a nuisance in English literary and artistic circles that the Society of Authors is at last taking steps definitely to limit and regulate their publication. The following resolutions have been passed by the Committee of Management:

"I. To ask members of the Council and members of the Committee of Management to subscribe to an undertaking not to contribute to any charity book that has not been previously approved by the Authors' Society and the Publishers' Association.

"2. If this undertaking receives sufficient support then to appeal to all the best-known authors, artists and musicians to do the like.

"Conditions to be required before the Authors' Society approves the publication of any charity book.

"That the publishers of the book should

"That the publishers of the book should adopt explicitly the following undertakings:—
"I That the book should be sold to the

"I. That the book should be sold to the public at a price higher than in the opinion of the Authors' Society would be commanded by a similar book in the ordinary market.

"2. That a full and explicit account, duly

"2. That a full and explicit account, duly audited, of the receipts and outgoings shall be published in the press within a year of the issue of the book, and that the Author's Society shall be admitted to make any reasonable inquiries as to details in those accounts which seem to them to require explanation.

"3. That the publishers shall only charge the charity with their own out-of-pocket expenditure and that editors and authors shall receive no payment for their work. That a notice be put in *The Author* asking any author who receives a request to contribute to a charity to communicate at once with the secretary of the Society, because the Society often does not hear of such undertakings until they are too far advanced to be stopped.

"4. That only the ordinary terms should be allowed to the booksellers for their commissions on sales

sions on sales.

"5. That the edition of the book should be limited in accordance with its character, and should not exceed 10,000 copies.

"Periodicals already current—such as Printers' Pie and Khaki—may receive approval provided they conform to conditions 2, 3 and 4."

vided they conform to conditions 2, 3 and 4."

The Committee of Management and the Council of the Society of Authors include such writers and artists as Arthur Rackham, W. W. Jacobs, Mrs. Belloc-Lowndes, William J. Locke, Sir J. M. Barrie, Arnold Bennett, Robert. Bridges, Egerton Castle, Conan Doyle, Marie Corelli, Edmund Gosse, Sir H. Rider Haggard, Anthony Hope Hawkins, E. W. Hornung, Henry Arthur Jones, Gilbert Murray, Sir Arthur Pinero, Mrs. Humphry Ward and H. G. Wells. The proposed regulations already have their signatures and are now being submitted to the entire membership. The Publishers' Association has formally endorsed the move.

The Committee also draws the attention of members to the fact that in many cases the stories and illustrations voluntarily given for the purpose of reproduction in charity books have been sold to other papers for large sums, and for further reproduction. In this connection it recommends that authors and artists limit the voluntary gifts to a license to reproduce in the charity book only, unless there should be some very special reason to the contrary.

#### FAVORITE BOOK SIZES\*

THERE is a general impression that the first centuries of printing were given up to folios, the eighteenth century to quartos and octavos, and that only the present period has been characterized by twelvemos and sixteenmos. We think of the Gutenberg Bible, the Nuremberg Chronicle, the mighty editions of the Fathers, the polyglot Bibles of Paris, London, and Antwerp-fairly to be called limp teachers' Bibles,-the 1611 Bible, the Shakespeare folios; then of the quarto editions of Addison, Pope, Walpole, and their contemporaries, and the stately octavo editions of the same writers; and finally of the myriad infra that have swarmed from the press during the last century. But, when we walk thru a library that offers a representative collection of books from the invention of printing to the present, we realize that the bigness of the folios and quartos has deceived us as to their relative number, all forms of literature being conThe parent of our present book form, the Roman codex, split from an actual block of wood, had a surface hardly as large as the cover of a Little Classic. The vellum Books of Hours were dainty volumes. Even in the period between Gutenberg and Aldus, books of moderate size were not uncommon, and continuously, from the days of the great Venetian popularizer of literature to the present, the small books have far outnumbered their heavy-armed allies. Common sense, indeed, would tell us that this must be so, even if it had not inspired Dr. Johnson, its eighteenth century exponent, to declare: "Books that you may carry to the fire, and hold readily in your hand, are the most useful after all."

Our account properly begins with Aldus. From 1494 (the date of his first productions) until 1501 he printed his books in folio and quarto. But in the first year of the new century he began to use his famous cursive type. now called italic. The fineness of the new type, as has been suggested, called for a smaller size of book, which was also favored by considerations of economy and convenience; and so Aldus made up his sheets in a form which the fold compels us to call octavo, but which to-day would be called sixteenmo. Says Horatio F. Brown, in his "The Venetian Printing Press": "The public welcomed the new type and size. The College granted Aldus a monopoly for ten years for all books printed in this manner. The price of books was lowered at once. Didot calculates that an octavo of Aldus cost, on an average, two francs and a half, whereas a folio probably cost about twenty francs. These two innovations on type and on format constituted a veritable revolution in the printing press and in the book-trade, which now began to reach a far more extensive market than it had ever touched before. With this wide diffusion of books came the popularization of knowledge at which Aldus aimed. Scholarship began to lose its exclusive and aristocratic character when the classics were placed within the reach of any student who chose to study. meditate, and interpret them for himself. And to Aldus belongs the credit of having, thru his new type and size, opened the way to the democratization of learning."

That the taste which Aldus so successfully hit was no merely temporary one, any person will be convinced if he will stand before a shelf full of these little Aldus classics, handle the light, well-proportioned volumes, and take in the esthetic charm of their type and page and form, which, in spite of their four hundred years, by no means savors of antiquity. In these books Aldus achieved one of the greatest triumphs possible in any art, a union of beauty and utility, each on so high a plane that no one is able to decide which is preeminent. In a copy which I have before me of his "Rhetoricorum ad C. Herennium Libri III," 1546, the fine proportions of the page appear in spite of trimming. Very noticeable are the undersized roman capitals; more curious is the letter printed in the otherwise blank square to indicate what initial the illu-

<sup>\*</sup>From "The Booklover and His Books," by Harry Lyman Koopman, librarian of Brown University. Published by the Boston Book Co.

minator should insert in color, and the irregular use of capitals and small letters after a period. The catchword appears only on the last page of the signature, not on every page, as was the later practice. Modern usage wisely consigns italic to a subordinate place, but in point of beauty combined with convenience, it may well be questioned if four centuries of printing have made any advance

upon this page.

In nearly every library for scholars is to be found a row of plump little books that never fail to catch the eye of the sightseer. If the visitor does not know beforehand what they are, he is little enlightened on being told that they are "Elzevirs," and the attendant must needs supply the information that the Elzevirs were a family of Dutch printers who flourished during the century that closed with the arrival of William III in England, and that these tiny volumes represent their most popular productions. Says George Haven Putnam in his "Books and their Makers during the Middle Ages": "The Elzevirs, following the example set a century and a half earlier by Aldus, but since that time very generally lost sight of by the later publishers, initiated a number of series of books in small and convenient forms, twelvemo and sixteenmo, which were offered to book buyers at prices considerably lower than those they had been in the habit of paying for similar material printed in folio, quarto, or octavo.
. . . These well-edited, carefully printed, and low-priced editions of the classics won for the Elzevirs the cordial appreciation of scholars and of students thruout Europe.

Among the authors who acknowledged their indebtedness to the Elzevirs may be mentioned Galileo, the elder Balzac, and the poet Ménage. I have before me more than six feet of shelving filled with these tiny books. They are nearly all bound in vellum, and thus retain their antique appearance without as well as within. Their subject-matter is in the fields of literature, ancient and contemporary, and the history, geography, and political con-stitution of the principal countries. The books of the latter division are known as "Respublicæ Variæ." It is impossible to resist the conclusion that this book form was chosen not more to supply cheap books which could be sold to impecunious scholars than to provide portable volumes for travelers. The Elzevir "Commonwealths" were the predecessors of our "satchel guides," and the literary publications in this form were evidently designed to be pocket editions. It was to such books that Dr. Johnson referred when he advised his friends "never to go out without some little book or other in their pocket. Much time is lost by waiting, by traveling, etc., and this may be prevented by making use of every possible opportunity for improve-ment." When the positive doctor, on his When the positive doctor, on his journey to the Hebrides, paid his tribute to George Buchanan at St. Andrews, his acquaintance with the Latin poetry of the Scotch professor may well have arisen from his having thus made a pocket piece of one of the several Elzevir editions of the poet.

The characteristics of the "Elzevirs" are that they range from about four to about five inches in height, are always narrow, 2½ to 2¾ inches in width, and are usually thick, in some cases even 1½ inches. It is hardly necessary to say that the esthetic impression of these "jewels of typography" is wholly different from that produced by the "Alduses." It is the beauty of an infant compared with that of a youth, and, as in the case of the infant, plumpness is a part of the charm. The thinnest of the "Elzevirs" (about three-fourths of an inch thick) lack much of the characteristic quality. It is of course granted that no small portion of the charm exerted by these volumes is due to their type, which in artistic excellence and practical effectiveness has hardly

been surpassed before or since.

When William Pickering, in 1830, began to issue his Aldine edition of the British Poets in the most beautiful and appropriate form that he could devise, the design which he placed upon the title-page, a dolphin and an anchor, with the words "Aldi discip. Anglus," was an expression at once of pride and of obligation. He had gone back to Aldus for his model, and the book which he produced was in all but its change of type from italic to roman a nearly exact reproduction of the form which Aldus had employed so successfully three centuries before. Even the relative thinness of the volumes was preserved as an important element of their attractiveness to eye and hand. Whoever would learn what an ernormous difference in esthetic effect can be produced by slight differences in style and size, especially in thickness, should compare the Pickering "Aldines" with the rival set of British Poets published by Little and Brown. The latter series is a noble one, often showing better presswork than Pickering's, and it was deservedly popular, but it is many degrees removed from the totality of esthetic charm that would entitle it to rank as a favorite.

We said that Pickering went back to Aldus for his model, but he did not travel a lonely road. The book size in question had never ceased to be used, and in the eighteenth century it was in full favor. The writings of the novelists and essayists found ready buyers in this form, as witness, among others, the Strahan Fielding of 1783, the Rivington Idler of the same year, and the Rivington Sterne of 1788. The size of the printed page is usually larger, but that of the Sterne corresponds as closely to that of the two "Aldines" as the difference in the size of type will permit. Pickering's contemporaries and successors in the publishing field recognized the attractiveness of this book size, and the works of the poets generally were issued in this form; hence we have, for example, the Longman Southey, the Moxon Wordsworth, and the Murray Crabbe. The latest series to appeal for popular favor by the use of this book form is Everyman's Library, in which, tho much has been sacrificed to cheapness, the outward proportions of the volumes are almost identical with those adopted by Aldus and Pickering.

Go, little book, whose pages hold
Those garnered years in loving trust;
How long before your blue and gold
Shall fade and whiten in the dust?

This stanza from Dr. Holmes's introduction to his "Poems" of 1862 may well be claimed by the Blue and Gold edition of the poets as its passport to the recognition of future generations. But it will need no passport; its own enduring charm is sufficient. The volumes of this dainty series, while larger in all but thickness than the "Elzevirs," yet make their appeal by much the same qualities, compactness and portability, with a suggestion of the Elzevirian plumpness. To the attraction of the size is added the contrasted charm of the blue cover and the gilt stamp and edges. That a Blue and Gold edition, in the absence of its name qualities, becomes something far inferior may be seen from a copy that has lost them in rebinding. In spite of the hardness of their blue and the crudeness of their stamped designs, these little volumes attract every reader and never remain long on the shelves of the second-hand bookstores. We should not expect a publisher to succeed were he now to put them upon the market for the first time or in an exact reproduction. But the publisher who shall so recombine their elements as to produce upon his public the effect which they made upon theirs, and which they still make as reminiscent of an earlier taste, will be the envy of his fellows. It is interesting to note that after fifty years these volumes show no sign of fading, so that Dr. Holmes might well have made his stanza an exclamation instead of a question. They seem likely to last as long as the "Elzevirs" or even the "Alduses" have already lasted, and possibly to outlast the fame, the hardly the memory of the poet who sang them. The memory, of the poet who sang them. dimensions of the cover are 55% by 33% inches; the thickness is about an inch. There was a larger Blue and Gold format, as well as several smaller, but only the standard is now valued.

We cannot bring our list of favorite book sizes much nearer the present without running the risk of confusing the temporary and the permanent in popular approval. We will, therefore, close with a mention of the Little Classics. At about the time when the Blue and Gold series ceased to be published, more exactly in 1874, Mr. Rossiter Johnson designed for the now famous series which he was then editing a book form that sprang at once into a favor that it still retains. In this form, which appears to have no near counterpart in either earlier or later bookmaking, the volumes are closely six by four inches by threequarters of an inch in thickness. The edges are colored red. whatever the color of the The printed page is relatively wide, and the whole effect of the book is that of a tiny quarto, tho in reality the dimensions are those of a rather small sixteenmo of normal proportions. Thus the volume produces upon the eye the charm of daintiness, while the page contains a sufficient amount of matter to make the volume profitable to the purchaser

This series naturally suggests comparison whill the Tauchnitz editions, which consist of volumes only slightly larger. But really no comparison is possible. The Tauchnitz editions are merely convenient carriers of letterpress. The Little Classics are a genuine art product. That the latter book size has not been more widely used than it has, by its own and by other publishers, is perhaps due to commercial reasons. But there can be no question of the esthetic appeal which it makes upon the reader who is looking for compactness and beauty rather than for the greatest bulk for his money. With the modern demand for the saving of space in private libraries we may reasonably look for a revival of this condensed and charming book size.

The adoption of a few standard sizes for all books was urged some years ago at a meeting of American librarians. Commenting on this proposal, a New York publisher remarked that he should be glad to have such standard sizes adopted by others, but he should take pains to avoid them in his own publications in order to gain the distinction of difference. The discussion stopped suddenly under the impact of this unexpected assault. But a second thought shows that the publisher's comment leaves the question still open. It is obvious that if we were to adopt standard sizes based upon nothing more fundamental than the librarian's desire for uniformity or the printer's mechanical convenience, without regard to the tastes and preferences of the reader, who is the final judge, the publisher might well find his gain in disregarding them. But if the standards adopted all represented sizes long tested and approved by popular favor, the publisher who should avoid them would display a confidence in the Spirit of the Perverse as sublime as it would be hazardous. Fortunately no formal standardization of book sizes is likely to be attempted. But, keenly as a publisher would resent any limitation upon his freedom in book design, he is just as keenly desirous that his books shall be favorites. To attain his coveted end he has two resources, experience and experiment, or a mixture of both. While the book sizes that have been discussed in this chapter do not include all the favorites, they certainly include some of the first favorites, and are worthy of study by everyone who is seeking public favor in the design of that complex art product known as a Book.

#### NEWSPAPER PUBLISHERS TO CUT PAPER CONSUMPTION

More than one hundred newspaper publishers from all over the country meeting in Washington with the Federal Trade Commission, voted unanimously on Monday of this week to co-operate with the commission if it decides to accept the proposal by news print

manufacturers that the commission fix prices for their products. The publishers agreed to reduce their requirements, if necessary, to make the plan successful.

The publishers' assent to the proposal removes virtually all doubt of its acceptance by the Trade Commission, and after a further conference with the manufacturers and jobbers it is believed the commission will announce it is ready to go ahead with the plan. Most of the publishers present buy from the paper mills whose representatives signed the proposal. The Trade Commission believes enough manufacturers are participating to insure a general price break.

After the meeting most of the publishers signed an agreement submitted by the commission in which they pledged themselves to cut their requirements at least 5 per cent. below their 1916 supply of paper. The final consent of the publishers to the plan came after a day of conferences at which many of the larger newspaper owners objected strongly to any condition that would take from them any paper they have contracted for. Small publishers and members of the Trade Commission, however, pointed out that success of the proposal depended entirely on such a con-

publisher voted in the negative. Publishers made it clear that in accepting the proposal they will not accept any plan carrying with it a promise that manufacturers guilty of violating the anti-trust laws escape punishment. When this declaration was read to the commission Mr. Heney, who is conducting the commission's news print investigation, said the Department of Justice had no intention of stopping its investigation. Publishers have insisted all along that they want free competition restored in print paper

cession, and when a vote was taken not a

On Wednesday the news print manufac-turers submitted the cost figures for their mills and asked that the price allowed permit them still to do business at a profit. Present costs, they declared, would mount during the year because of the scarcity of wood and advancing labor prices.

manufacture and thruout.

P. T. Dodge, head of the International Paper Company, said his concern at present was making news print at a far less profit than on other grades of paper. He insisted that last year's rise in news print prices was due to increasing costs and to an unusual demand. One of his mills, he said, was selling paper now on contract at a price actually less than the cost of production. Mr. Dodge declared the International Paper Company had no watered stock and that failure to pay dividends was due to the fact that the company had made no money.

The manufacturers were to be heard again on Thursday and the jobbers were to appear before the commission on Friday.

The commission, it is understood, has come to no decision whether it will set a maximum price for all mills or fix a sliding scale permitting mills with higher costs to charge higher prices for their output.

#### BEST SELLING BOOKS

According to the Bookman's lists, the six books (fiction) which sold best in the order of demand during January were:

daring jundary were.
POINTS
I. Mr. Britling Sees It Through. Wells.
(Macmillan.) \$1.50 387
2. When a Man's a Man. Wright. (Book
Supply Co.) \$1.35 229
3. Mary 'Gusta. Lincoln. (Appleton.)
\$1.35
4. Wildfire. Grey. (Harper.) \$1.35 124
5. Penrod and Sam. Tarkington. (Dou-
bleday.) \$1.35 73
6 The Wonderful Year. Locke. (Lane.)
\$1.40
The best-selling non-fiction was:
Raymond or Life and Death. Sir Oliver
Lodge.
Ti D 1 ( D . D 1 . Cl 11)

The Book of Boston. Robert Shackleton. A Thousand Mile Walk to the Gulf. J. Muir.

A Diplomat's Wife in Mexico. O'Shaughnessy.

The First Hundred Thousand. Ian Hay. Rhymes of a Red Cross Man. R. W. Serv-

Poems. Alan Seeger. Inside the German Empire. H. B. Swope. My Home in the Field of Honor. F. W.

Huard. The Advance of the English Novel. W. L. Phelps.

Poems of Rabindranath Tagore. Hilltop on the Marne. Mildred Aldrich. According to the Publishers' Weekly's consensus, the best-selling books (fiction)

WCIC.	
POI	NTS
I. Mr. Britling Sees It Through. Wells.	
(Macmillan.)	263
2. When a Man's a Man. Wright.	- 0
(Book Supply Co.)	170
	170
3. Wildfire. Grey. (Harper.)	78
4. Mary 'Gusta. Lincoln. (Appleton.)	94
5. Penrod and Sam. Tarkington. (Dou-	
bleday, Page.)	64
6. The Hillman. Oppenheim. (Little,	
Brown.)	61
7. Seventeen. Tarkington. (Harper.)	61
8. The Wonderful Year. Locke. (Lane.)	50
9. Georgina of the Rainbows. Johnston.	,
(Britton.)	36
10. Just David. Porter. (Houghton	
Mifflin.)	35
11. The World for Sale. Parker. (Har-	
per.)	31
12. The Worn Doorstep. Sherwood. (Lit-	34
	20
tle, Brown.)	30
13. The Rising Tide. Deland. (Harper.)	27
14. Lady Connie. Ward. (Hearst's.)	14

14. Lady Connic. Ward. (Itearst s.) 14
15. King—of the Khyber Rifles. Mundy.
(Bobbs-Merrill.)
16. The Lion's Share. Bennett. (Doran.) 11
17. The Career of Katherine Bush. Glyn.
(Appleton.) 9
18. The Pleasant Ways of St. Medard.
King. (Holt.)
19. Enoch Crane. Smith. (Scribner.) 8
20. El Supremo. White. (Dutton.) 8

#### McGRAW AND HILL COMPANIES MERGE

Announcement was made on Tuesday of this week that the McGraw Publishing Company and the Hill Publishing Company have consolidated and will do business henceforth as the McGraw-Hill Publishing Company. The new company will be the largest engineering house in the world. All the properties of the constituent companies will be owned by the new company, including the following engineering journals: Electrical World, Electrical Merchandising, Electric Railway Journal, Engineering Record, The Contractor, Metallurgical and Chemical Engineering, American Machinist, Power, Engineering News, Engineering and Mining Journal and Coal Age. The Engineering News and the Engineering Record will be consolidated as the Engineering News, with Charles Whiting Baker as editor.

The officers of the new company are James H. McGraw, president; Arthur J. Baldwin, vice-president and treasurer; E. J. Mehren, vice-president and general manager.

The book publishing interests of the two companies were united July 1, 1909, in the McGraw-Hill Book Co., Inc., a separate but affiliated corporation. The McGraw-Hill Book Co., Inc., will continue as heretofore in both organization and personnel.

#### BOOK-TRADE ASSOCIATIONS

#### STATIONERS AND PUBLISHERS' BOARD OF TRADE TO HOLD ANNUAL DINNER

The forty-second annual dinner of the Stationers and Publishers Board of Trade will be held at the Hotel Biltmore in New York City on Saturday evening, March 10. There will be a general reception at six followed by the dinner at six-thirty.

#### CALIFORNIA BOOKSELLERS' ASSOCIATION BACKS MOVE OF NATIONAL ASSOCIATION REGARDING DIRECT SALES BY PUBLISHERS

At a special meeting of the California State Booksellers' Association, the following resolution was adopted:

Whereas, we believe that the prosperity, if not the existence, of the retail booksellers would be jeopardized by the continuance of the practice of selling books at retail by publishers and jobbers; and

Whereas, we, the California State Book-sellers' Association, do strongly approve and endorse the resolution adopted by the Board of Trade of the American Booksellers' Association, January 30, 1917, as reprinted in the Publishers' Weekly for February 3, therefore.

Be it resolved that a copy of this resolution endorsing the action of the Board of Trade of the American Booksellers' Association be sent to Mr. Charles E. Butler, Chairman of said Association, and,

Be it further resolved that a copy of the resolution be forwarded to the Publishers' Weekly, to be published there as an expression of the attitude of the California State Booksellers' Association in its full sympathy with the report adopted by the American Booksellers' Association.

#### PHILADELPHIA ASSOCIATION CELEBRATES DOUBLEDAY, PAGE NIGHT

One of the largest assemblages in the history of the Philadelphia Booksellers' Association—73 members and guests—attended the dinner on February 23. It was Doubleday, Page Night and some dozen members of the Doubleday staff, headed by Herbert S. Houston, vice-president of the firm and president of the Associated Advertising Clubs of the World, went to Philadelphia to "put over" the party in true Garden City style.

The following special menu was provided:

Olives

Cream of Tomato Soup
French Rolls
Roast Turkey, Cranberry Sauce
Baked Sweet Potatoes
Mashed White Potatoes
Lettuce and Tomato Salad
Ice Cream
Cake

Cheese Coffee Cigars

Mr. Houston presided and the speakers at the dinner were John Clyde Oswald, and Ernest Thompson Seton. Cyrus H. K. Curtis and Rowe Stewart, president of the Poor Richard Club, also spoke briefly. Mr. Oswald spoke on Benjamin Franklin and a complimentary copy of his recently published "Franklin the Printer" was presented to each guest. Following the dinner C. D. Morley gave a talk in connection with the exhibition of the moving picture film "The Making of a Book."

The annual reports were read by the treasurer and the secretary. The latter announced an average attendance of 48 at the meetings during the past year, and reported the total membership as 110, including practically every bookseller and book publisher in and about Philadelphia. Twenty-four new members were added during the past year.

C. C. Shoemaker, chairman of the nominating committee, gave his report recommending the following as officers for the ensuing year: President, Dr. A. S. W. Rosenbach, of the Rosenbach Galleries; vice-president, George W. Jacobs, of the George W. Jacobs Company; secretary, Rudolph G. Kornbau, of the John C. Winston Company; treasurer, William M. Bains. These names, together with any other which may be suggested, will be presented for election at the March meeting, which is to be Ladies' Night.

#### COMMUNICATIONS

AUTHOR PROTESTS AGAINST USE OF SIMI-LAR TITLE FOR SIMILAR BOOKS BY RIVAL PUBLISHER

Newark, N. J., February 26, 1917.

Editor the Publishers' WEEKLY:

I am writing to call to the attention of yourself, and others who may be interested, to what seems like an unfair advantage on the part of a publisher, tho he may be acting fully within his legal rights.

In 1910 I began publishing in the Newark Evening News a series of Animal Bedtime

Stories, under my own name. They attracted attention, and in the fall of that year two volumes of them were brought out by R. F. Fenno & Co., of New York. From then on I have published thru the Fenno firm, and in conjunction with the A. L. Burt Company, also of New York, about twenty volumes of the Bedtime Animal Stories, all under my own

When the Burt firm took over some of the books last year they advertised them in your publication, and in their own catalog as the "Famous" Bedtime Stories by Howard R. Garis. Considerable and successful advertis-

ing was done along this line.
In your issue of January 27, this year, I note a half page advertisement of the Whitman Publishing Company, of Racine and Chicago, calling attention to their line of "The Famous Animal Bed-Time Series, by Howard M. Famous."

It may be, as I have written to the Whitman firm (tho without receiving an answer) that there is no copyright in the title "Bed-time Series." It may be they have a legal right to use the name of a real author-Howard M. Famous-if there is such a person. And it may be they have the right to use

that as a pen name.

However, it seems to me, granting all those legal rights, that it is taking an unfair advantage to use advertising so closely resembling that done by my publishers and myself, on a similar line of books. The volumes tell of the same animals about whom I have written, and I do not complain of that. are animal stories in abundance, many of them much better than mine.

But I hold that this sort of advertising, if followed up as it may well be by representa-tions to the trade, may be, unintentionally, or otherwise, calculated to deceive. The author's name, rather approaching my own, the use of the word "Famous," in connection with "Bed-time," all three together seem bordering on

unfairness.

I wish neither for myself nor for my publishers a monopoly of business in animal bedtime stories, but I think they and I have a right to what trade we have succeeded in getting by our advertising, and I believe it unfair for a firm, at this late day, to come

into the market and try so close an imitation. I shall be interested to hear what others think of this-whether I am wrong or right

in my view-point.

HOWARD R. GARIS.

#### **OBITUARY NOTES**

SELMA Hess, for nearly forty years a sub-scription book publisher, died at his home in New York City on February 26th in his seven-

tieth year.

Jules Dejerine, well known as a neurologist, a member of the Academy of Medicine and the author of many medical works, died in Paris on February 27 in his sixty-ninth year. He was a Chevalier of the Legion of Honor and a Professor of the Faculty of Medicine of Paris.

CAPTAIN JACK CRAWFORD, the "poet scout." died at his home in Brooklyn on February 27. Crawford had little or no schooling. When the civil war began, he was only a lad and twice ran away to go to the front, but had difficulty in enlisting on account of his youth. It was while lying in a military hospital that he was taught to read and write by a Sister of Charity. After the war he went West and for years thereafter he was an Army Scout for the Government, in the then unsettled territories. Crawford wrote many stories and poems which were later collected and published under the titles "The Foet Scout: A book of Song and Story,' and "Camp Fire Sparks."

CHARLES E. Brown of Boston, widely known to the book-trade twenty-five years ago, died in that city on February 15 from the result of a street accident. He was about sixty-five years of age. Mr. Brown started with Estes & Lauriat in 1872, where he served as traveler and head of the manufacturing department. In 1884 he became a member of the firm and his active connection with the house continued until 1892 when the business separated into Dana Estes & Co. and Charles E. Lauriat Co. For the past twenty-five years he devoted his attention to special publishing propositions not regularly handled by dealers. In his time "Charlie Brown" was one of the most popular men on the road; his genial disposition, wit and keen judgment in trade matters gained for him a host of friends wherever he went.

WILLIAM BAILEY HOWLAND, president of the Independent Corporation, publisher of the Independent and the Countryside Magazine, died suddenly in his office on February 27. He was in his sixty-ninth year. Mr. Howland was born in Ashland, N. Y., and graduated from Williston Seminary in 1868. In 1882 he founded Outing, of which he was editor and publisher until 1885, when he became editor and publisher of the Cambridge Tribune. Mr. Howland retained his connection with the Tribune until 1890, when he became publisher of the Outlook, with which he remained until 1913. In that year he became managing director of the *Independent*. His wife and two sons, Karl V. S. Howland, publisher of the *Independent*, and Harold J. Howland, associate editor of the same magazine, survive

EDWARD R. HERRICK, who has represented Hurst & Co. for the past two years, died at the King's County Hospital, Brooklyn, on February 16, following an illness of several weeks. He had been in bad health since October last, but expected to resume his post until within a few days of his death. Mr. Herrick was in his fifty-fourth year, having been a traveler for more than twenty years. His start was with the old publishing house of A. D. F. Randolph & Co., New York, whom he represented until the winding up of its career, twenty years ago. He then organized a publishing venture, mainly of religious works, and eventually, in 1900, quit the field owing to financial difficulties. Since then he has represented a number of lines, some years on an independent commission basis, and during others as a salaried employee. He leaves a wife and two children.

OCTAVE MIRBEAU, author of many successful French plays and novels and a dramatic critic and journalist, died in Paris on February 16. He was born in 1850 and was educated at the Jesuits' College at Vannes. He then entered newspaper work. His dramatic ability soon asserted itself. One of his best known plays was "Les Mauvais Bergers," played by Sarah Bernhardt in 1897. His short stories gained high rank for him among contemporary French writers. He had been called the "French O. Henry." To Mirbeau is attributed the "discovery" of Maeterlinck. Among his novels and plays are "Lettres de ma Chaumière," 1886; "L'Abbé Jules" (his first novel), 1888; "Le Calvaire," 1889; "Sebastien Roch"; "Le Jardin des Supplices," 1899; "Les Mémoires d'une Femme de Chambre," 1901; "Les vingt-et-un jours d'un Neurasthénique," 1902; "Vieux Ménage," 1901; "Amanto," 1901; "Scrupules," 1902; "Le Foyer" with Natanson, 1908; "Les Mauvais Bergers"; "Les Affaires sont les Affaires,"

FRANKLIN B. SANBORN, "the Sage of Concord," last surviving member of the great Concord group of American writers, died on February 24 in his eighty-seventh year. It is now over a half-century since Hawthorne and Thoreau died; it is well over a quarter-century since the deaths of Emerson and the two The surviving spectators of the Alcotts. group they constituted have passed away, one by one—Ellery Channing early in the century, W. T. Harris in 1909, Thomas Wentworth Higginson in 1911, J. T. Trowbridge last year. The books which Mr. Sanborn wrote detailing his recollections of Concord surpass in interest, perhaps on account of their intimacy, the recollections left by any of these figures. Mr. Sanborn was born on a New Hampshire farm in 1831 and twenty-four years later graduated from Harvard. His connection with the Concord group began immediately after his graduation when Emerson persuaded him to open a school in Concord for the instruction of his school in Concord for the instruction of his three children, Judge Hoar's children and others. Mr. Sanborn's published works include "Thoreau," 1872; "John Brown," 1885; "Dr. S. G. Howe," 1891; "Alcott," 1893; "Emerson," 1895; "Dr. Earle," 1898; "Personality of Thoreau," 1902; "Personality of Emerson," 1903; "A History of New Hampshire," 1904; "Recollections of Seventy Veers" 1904; "Final Life of Thoreau," 1914 shire," 1904; "Recollections of Seventy Years," 1909; "Final Life of Thoreau," 1914. He was editor of the Boston Commonwealth during the civil war and for many years an editor of the Springfield Republican and the Journal of Social Science. He was also a founder and formerly either president or secretary of the American Social Science Association, the National Prison Association, the National Conference of Charities, the Clarke School for the Deaf, the Massachusetts Infant Asylum and the Concord School of Philosophy.

#### PERSONAL NOTES

PROF. HENRI BERGSON is in this country for a lecture tour.

HENRY HOYNS of Harper & Brothers is recovering from an attack of typhoid fever.

SUZANNE EVERETT THROOP, who conducts the book-shop in the Hotel Bossert in Brooklyn, is giving a series of morning readings from present day writers in her shop.

WILLIAM DEAN HOWELLS was "eighty years young" on March I. Despite his advancing age this indefatigable worker has published two new books in the past year.

KATHARINE TYNAN contributes to the Athenaeum a graceful tribute of respect to the late Reginald Smith, of Smith, Elder & Co., editor of the Cornhill Magazine and president of the British Publishers' Association. He kept up, she says, the feeling of personal friendship between publisher and author almost as if he were a pure patron of literature. "His relations with his writers were very easy. I have heard stories of his kindness and generosity to visitors, such as his handing a tired man a check for a holiday. He could do very handsome things—raise your royalty, for instance, if your book did better than he had anticipated—always with as much regard for your dignity as his own. If you wanted money for a new book, the money came on the table, so to speak, altho he observed a few formulas. To be formal was part of the character, tho his great kindheartedness often sent formality flying. Young writers will miss him sadly. I do not believe he ever asked what circulation you had. If he thought your work good, he published it on its merits. He had the ways of a literary Mæcenas as well as of a gentleman of traditions."

#### LITERARY AND TRADE NOTES

"Freckles" AND "MICHAEL O'HALLORAN" will be translated into Spanish at an early date. Negotiations are also under way for the translation of the complete works of O. Henry into French.

"IN A LITTLE TOWN," a volume of short stories by Rupert Hughes, will be published by Harper on March 9. The stories center in "Carthage," which the author has made famous, and the volume therefore has unity of subject and locale.

THE MODERNIZATION of the Atlantic Monthly has at last reached even the time-honored colophon of Neptune brandishing a trident and the front cover now bears an eagle "rampant" on three arrows and the legend, "As God gives us to see the right."

It would seem that the next book to be written on War and Something or Other should be "War and a Well Cooked Dinner Pail," for the direct connection between war and good cooking was evidenced during 1916 by the fact that Miss Farmer's "Boston Cooking-School Cook Book" sold several thousand copies stronger than in any previous year.

WILLIAM HEINEMANN, the English publisher, announces that wherever possible his new publications of 1917, except library novels and gift books, will be issued in paper covers as well as cloth-bound. The paper-bound books will be published at prices varying from 6d. to 1s. less than the cloth-bound books. This adventure in paper binding is viewed with considerable interest in the English trade.

"What He Least Expected," a novel by Holworthy Hall, author of "Pepper" and "Henry of Navarre, Ohio," will be published by the Bobbs-Merrill Co. on March 14. A young Harvard man, thrown out of his job in hard times, answers a help-wanted advertisement in a New York paper and enters upon a mysterious work on big pay,—to go where he is sent, do what he is told, collect information, hold his tongue and ask no questions. It sounds easy,—but doesn't prove so.

A series of specialized bibliographies for distribution to book-buyers is being prepared for the booksellers of France by L'Agence Générale de Librairie et de Publications. The first series consists of catalogs of novels, poetry, history, biography, cheap series, fine arts, science, agriculture, juveniles, and law and jurisprudence. Others will follow. The catalogs are sold in hundred lots with the dealer's imprint at twelve francs, or in five hundred lots at ten francs a hundred.

Should England hold to her declaration to exclude all importations of books and printed matter, an annual output of upwards of a million and a half dollars worth of American goods of this sort will be debarred. According to the Department of Commerce records, the United States exported to the United Kingdom in 1916, \$1,333,586 worth of books, music, maps, engravings, etchings, photographs and other printed matter. In 1915 the total was \$1,155,901, and in 1914, \$1,510,694.

THE CALIFORNIA WOMEN'S PRESS ASSOCIATION is said to be planning to take steps to induce some big Eastern publisher to start a publishing plant in San Francisco to the end that local literary men may not have to send their manuscripts East. "The commendable intention of the ladies is to make our city a publishing center like New York and Boston," says the editor of Town Talk. "Instead of trying to lure a new publisher here, why not take steps to encourage the publishers we have?"

The case against the members of the Photo Engravers' Board of Trade, charged with violating the Donnelly anti-trust law in the introduction last April of the so-called "standard price scale" for photo-engravings, is still dragging thru the New York courts. After a hearing on February 23, Judge Mulqueen said that the case hinged on whether photo engraving produces an article or commodity of common use, or whether it represents work, labor and services. To settle this point Judge Mulqueen announced that he would make a personal visit to a typical photo-engraving plant on Thursday of this week.

THE GEORGE H. DORAN Co. is publishing on March 10 "Scars and Stripes" by Porter Emerson Browne, a book calculated to wake up Americans to the present international crisis; "Madame Prince" by W. Pett Ridge, author of "The Happy Recruit," "The Kennedy People"; "Women Are People" by Alice Duer Miller, a book of verse on woman suffrage; "The Man Who Tried to Be It" by Cameron Mackenzie, a story of business life; "The Chaste Wife" by Frank Swinnerton, author of "On the Staircase," and "The Happy Family"; "The Boys' Book of Canoeing and Sailing" by Warren H. Miller, editor of Field and Stream.

ARNOLD & Co., 420 Sansom Street, Philadelphia, will issue this month "Mrs. Rorer's Key to Simple Cookery." The following of recipes without the knowledge of their general construction (hand-to-mouth cookery), this veteran cooking expert points out in her introduction, always means drudgery. One must know how to build a dish from materials at hand or accessible in the neighborhood market; how to substitute one ingredient for another without upsetting the balance of the meal, and how to use one recipe for many dishes. Mrs. Rorer's new book is a book of principles, not recipes, which if put into practice will reduce the cost of our present high living, and remove the unattractive drudgery from the kitchen and the sameness from the table.

The committee to whom was assigned the decision upon the papers for the Hart, Schaffner & Marx prizes for 1916 has agreed upon the following award: Class A, I. The first prize of one thousand dollars to Duncan A. MacGibbon, A.B., McMaster University, 1908, A.M., 1911, Ph.D., University of Chicago, 1915, for a paper, "Railway Rates and the Canadian Railway Commission." 2. The second prize of five hundred dollars to J. Noble Stockett, Jr., A.B., Johns Hopkins University, 1911, Ph.D., 1916, for a paper, "The Arbitral Determination of Railway Wages." Class B, I. The first prize of three hundred dollars to Victor E. Gutwillig, undergraduate in the University of Chicago, for a paper, "The Manufacture and Marketing of Men's Ready-to-Wear Clothing." 2. The second prize of two hundred dollars to Herbert Feis, undergraduate in Harvard University, for a paper, "Economics of the Minimum Wage, with Reference to American Wage Conditions."

"A successful insurance man says that books have helped him to sell policies to big business men who could not be reached by ordinary advertising matter," says The Old Corner Chap Book issued by the Old Corner Book Store in Boston. "One time he bought fifty copies of one of William DeWitt Hyde's helpful books and sent them by special messenger to fifty business men to whom he desired to sell life insurance. The books were so helpful to the men who received them that he had no difficulty at all in securing admission to their offices when he called. Francis S. Cobb, who has built up a most successful

business in less than ten years, is in the habit of sending books to his salesmen-books that will make them bigger and better men. He knows that money invested in books for this purpose pays big dividends. We shall be glad," says the Old Corner, "to talk with any sales manager, or any one else who may be interested in making use of a combination of books and special letters in developing the selling power of their salesmen."

Dr. Edmund von Mach took preliminary steps on February 21 in the Supreme Court of New York to sue the Macmillan Company for alleged conspiracy to suppress his book, "Official Diplomatic Documents Relating to the Outbreak of the War." He also charges conspiracy to injure his reputation as a historian Dr. von Mach contends that the withdrawal of his book from sale in the last part of 1916 was due to influence exerted on the Macmillan Company in London. His first move on February 21 was to obtain an order from Justice Newburger for the examination of George P. Brett, president, and Edward C. March, vice-president, to get the necessary information on which to frame a complaint. He also has asked for an injunction to restrain the publishing company from destroying the plates and copies of his book now on hand. According to the Macmillan Co., Dr. von Mach's book was not suppressed but merely withdrawn on account of inaccuracies. It was intended that, after correction, the book would again be placed in circulation. On account of the present situation in the publishing business, however, it was not decided just what course would be followed.

#### **BUSINESS NOTES**

BUFFALO, N. Y.—John Henry Coles, Inc., 1360 Main St., have incorporated as printers, booksellers and stationers, with capital stock of \$5000.

NEW YORK CITY.—James A. Jenkins, Inc., has removed from Lexington Ave. and 42d St. to 42 West 39th St.

NEW YORK CITY.—William Bruhn, who has been with the J. F. Tapley Co. as specialist in -William Bruhn, who has extra bindings, has started for himself at 84 Fourth Ave.; associated with him is C. G. Neumann, also formerly with Tapley's.

NEW YORK CITY.—Contrary to the tendency in certain department stores to relegate the book department to the back of the store or to the second floor, Stern Bros. have recently moved their rapidly expanding book department to the center of the main floor. Stern book department is bounded by at least three of the most important aisles in the store. Wm. C. Robinson, who founded the department a little over a year and a half

Ago, is still in charge.

NEW YORK CITY.—The American Baptist Publication Society has opened a book depository room in New York in Room 1013, Neptune Building, No. 23 E. 26th St. All of its publications, as well as a select list of books of other publishers, will be on sale. S. H. Stringfield, for many years connected with

the mail order department of the Philadelphia house, will be in charge. Publishers and booksellers are asked to send to the New York office for publications of the Society. All enclosures are hereafter to be sent there.

Омана, Neb.-Kieser's Book Store has removed to 221 North 16th Street in the Loyal Hotel building.

WINCHESTER, VA.-Bell Bros., booksellers and stationers, are reported to have discontinued business.

#### **AUCTION SALES**

MARCH 5, 6 AT 2:30 P. M. (Two sessions.) Catalog of the library of the late J. B. Learmont, Montreal, Can. Pt. 1. (No. 1284; 604 lots.)—Anderson.

MARCH 8, 9 AT 10 A. M. AND 2 P. M. (Four sessions.) Catalogue of the sumptuous private library of the late Judge Samuel Emery, Boston and Portsmouth, N. H.; best editions of English and American authors. (1498 lots.)—Libbie.

MARCH 8, 9 AT 10:35 A M. (One session.) Catalog: Rare Americana and fine books, important collection of pamphlets and books relating to the American Revolution. (No. 65; 282 lots.)—Heartman.

MARCH 12, AT 2:30 AND 8:15 P. M.; 13, AT 2:30 P. M. (Three sessions.) Catalog: Inscribed books from the library collected by Ja. Carleton Young, Pt. 4. (No. 1285; 813 lots.) - Anderson.

#### BIBLIOGRAPHICAL NOTES

CATALOGS OF NEW AND SECOND-HAND BOOKS Burgersdijk & Niermans, Leyden, Holland. Bulletin: Droit international, droit maritime, diplomatie, politique. (3d ser. No. 10; 1786 titles.)

W. Heffer & Sons, Ltd., Cambridge, England. Catalogue of second-hand books in his-

tory and economics. (No. 159; 1956 titles.)

John Heise, Syracuse, N. Y. List of autograph bargains at \$1 each. (No. 223; 180 items.)

-List of autographs, letters, documents, etc. (No. 224; 148 items.)

-Interesting list of autograph letters, documents, etc.

G. Lemallier, Paris, 25 Rue de Chateaudun. Le correspondant des bibliophiles français et étrangers: Livres anciens et modernes. (No. 297; 683 titles.)

Long Island Book Exchange, Glen Cove, N. Y. List of rare and choice books. (936) titles.)

McGirr's State House Book Shop, Philadelphia, 221 S. Fifth St. Catalog: Just a few books, pamphlets and prints. ("C"; 239

Charles H. Platz, Albany, N. Y., 132 State Catalogue of scarce and interesting old books in various departments of literature, in-

cluding Americana. (No. 51; 207 titles.)

George D. Smith, New York, 547 Fifth Ave.
Catalog of rare books. (282 titles.)

#### Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. Wherenot specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n.d.]

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Ti. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Acheson, Arth. Trade-mark advertising as an investment. N. Y., N. Y. Evening Post [20 Vesey St.] c. 46 p. D \$1 Lays down the principles of success and the rea-

sons for failure in establishing a large market for a branded article.

Adams, G: B. Adams' original sin; ed. by Lucy E. Adams. N. Y., Fifth Ave. Pub. [200 Fifth Ave.] [c.'16] 238 p. D \$1.25 n. Humorous selections in prose and verse for the most part written while the author was editor of the part written while the author was editor of the Whiteside Herald, a country newspaper of Morrison, Illinois.

Ahrens, W. R., and others. A practical physics manual. Phil., Blakiston. 18+354 p. il. \$1.25 n.

American Jewish Historical Society. Publications. No. 25. N. Y., The society, 38 Park Row. 258 p. il. 8° pap. \$2.50

Anderson, Ada Woodruff [Mrs. Oliver Phelps Anderson]. The rim of the desert. N. Y A. L. Burt Co. 402 p. 12° (Copyright fiction) 60 c. n.

Anna Louise, Sister [Originally Anna L. Goodrow]. A companion for daily communion; by a sister of St. Joseph. N. Y., Paulist Press. '16 c. 15+140 p. 24° 50 c.

Aron, Blanche. Between ourselves; and other short stories; front. from photograph by the author. N. Y., Fifth Ave. Pub. [c. '16]

72 p. D 75 c. n.

Contents: Old pals; The cano
The orator in embryo; Entre nous. The cañon; Mal entendu;

Babson, Roger Ward. Business barometers used in the accumulation of money; a text book on applied economics for merchants, bankers and investors. [9th ed.] Wellesley Hills, Mass., Babson's Statistical Organization. [c. '16] 425 p. fold. charts tabs. (part fold.) 12° \$2

Commercial paper; a text book for merchants, bankers, and investors. 2d ed. Wellesley Hills, Mass.. Babson's Statistical Organization. [c. '16] 8+286 p. fold. diagr. 120 \$2

Barnes, Parker Thayer. House plants and how to grow them. N. Y., A. L. Burt Co. 236 p. 12° (Garden lib.) 37 c. n.

Becker, Mrs. Carolee Menefee. Where the sun shines when it rains. N. Y., Fifth Ave. Pub. [c. '16] 88 p D bds. \$1 n. bxd.

Thoughts suggested by reading "Science and Health."

Bennett, Ida Danbridge. The flower garden. N. Y., A. L. Burt Co. 282 p. 12° (Garden lib.) 37 c. n.

The vegetable garden. N. Y., A. L. Burt Co. 260 p. 12° (Garden lib.) 37 c. n.

Benson, Arth. Christopher. Father Payne. 2d ed., with new preface. N. Y., Putnam. c. '16

17+422 p. D \$1.50 n.

New edition in which essayist acknowledges his authorship of the book "Father Payne," published anonymously last year, and already accredited to him by discerning readers.

Benson, Oscar Herman, and Betts, G: Herb. Agriculture and the farming business; with charts and diagrams. Indianapolis, Bobbs-Merrill. [c. '17] 778 p. tabs.

Non-technical digest of the scientific teachings and discoveries of experts, agricultural colleges, experiment stations, and the United States Department of Agriculture, arranged for use on the modern farm. Authors are, respectively, of the U. S. Department of Agriculture, and Cornell College, Iowa.

Benton, A. H. Indian moral instruction and caste problems: solutions. N. Y., Long-

mans. II+I2I p. O \$1.40 n.

Sees the problem of public education in India as political, administrative and moral, and outlines a plan that meets these aspects and takes account of the various religions of the pupils.

Bindloss, Harold. The secret of the reef. N Y., A. L. Burt Co. 339 p. 12° (Copyright fiction) 60 c. n.

Boyle, Jesse G: Vegetable growing; il. with 154 engravings. Phil., Lea & F. c. 9+350 p. 8° \$2.25 n.

Bradley, Luther D. Cartoons; with bio graphical sketch and an appreciation. Chic. and N. Y., Rand, McNally. c. 104 p. il.

pors. Q \$1 n.
Collection of his drawings form a tribute to the late cartoonist of the Chicago Daily News.

Bridges, Eliz. Verses. [N. Y., Longmans.] '16 31 p. D bds. 50 c. n.

Brodé, Julien L. Within the gates of Yildiz; a play in five acts. [Bost., Badger] c. 149 p. il. pls. D \$1.25 n.

Buck, Alb. H:, M.D. The growth of medicine from the earliest times to about 1800. Haven, Ct., Yale Univ. c. 582 p. il. 8°

Burkhard, Oscar, ed. German poems; for memorizing; with the music to some of the poems; ed. with vocabulary. [New ed.] N. Y., Holt. [c. '07-'17] 8+129 p. front. S 40 C.

Burrell, G: Arth. Gasoline and how to use it. Bost., Oil Statistical Soc. [Kimball Bldg.]
[c. '16] 281 p. tabs. S \$1.50
Contains power and gravity computations, figures of production and other matters for dealers and users

Butler, E: The vaporizing of paraffin for high speed motors (electric ignition type). Phil., Lippincott. 120 p. il. 12° \$1.25 n.

- California. State Bd. of Health. Annotated list of text and reference books for schools of nursing. Sacramento, Cal. [The board] '16 53 p. 8°
- Calkins, Raymond, D.D. Idle words; an address. Bost., Pilgrim. [c. '17] 36 p. S bds. 50 c. n. Sermon against cowardly and sentimental catch-

- Cambridge Historical Society. Exercises in Sanders Theatre, Cambridge, Mass., under the auspices of the society, celebrating the one hundredth anniversary of the birth of Richard Henry Dana, October 20, 1915. Cambridge, Mass. [The society] '16 45 p. por. 8°
- Cleland, T: Maitland. Giambattista Bodoni of Parma. Bost., Soc. of Printers. '16 c. 50 p. por. 8° bds. \$2.50 n.
- Corbett, Julian Stafford. England in the Mediterranean; a study of the rise and influence of British power within the straits, 1603-1713. 2 v. 2d ed. N. Y., Longmans. 8+297; 603 p. il. pls. fold. col. map O \$5 n.
- Danks, Canon W: The gospel of consolation; university and cathedral sermons; preface by the Dean of Canterbury; and an appreciation by Bp. Boyd Carpenter. N. Y., Longmans. 33+196 p. por. D \$1.50 n.
  By the late canon residentiary of Canterbury.
- Dasent, Sir G: Webbe. East o' the sun and West o' the moon; and other Norse fairy tales. N. Y., Putnam. 5+308 p. il. pls. D \$1.25 n. Formerly published under title: Tales from the

Davenport, E. H. The False Decretals. [N. Y., Longmans.] '16 24+111 p. (3½ p. bibl.) fold. genealogical chart D \$1.50 n.

Study of the forged ecclesiastical canons published in Gaul in the 9th century and attributed to the early popes. They proclaimed the rights and independence of the priesthood and their genuineness was not doubted until the Renaissance.

Deane, Capt. R: Burton. Mounted police life in Canada; a record of thirty-one years' service; with a map and 4 plates. N. Y., Funk & W. '16 311 p. por. fold. map O

Pictures growth and development of the Mounted Police of the Northwest. Discusses the political "influence" which has worked powerfully to the force's detriment. Index.

Dodd, Robert H., New York. Cruikshankiana; a choice collection of books illustrated by George Cruikshank, together with original water-colors, pen and pencil drawings, etchings, caricatures and original proofs; with introductory remarks on the life and works of G: Cruikshank, by Arth. Bartlett Maurice. [N. Y., The author, Fourth Ave. cor. 30th St.] [c. '16] 40 p. pls. O pap. gratis

Duret, Theodore. Whistler; tr. by Fk. Rutter; with 32 reproductions in black and white. Phil., Lippincott. 185 p. pls. Q

\$3.75 n.

M. Duret was one of Whistler's intimate friends, perhaps the most constant of his supporters, and the subject of one of his famous portraits. He writes

of the charm and interest of the days when they studied art in Paris and London, with much to say of Whistler's artistic impulses and the development of his genius.

Emery, Frederic Barclay, and others. Applied chemistry; a laboratory manual for elementary students. Chic., Lyons & Carnahan [623 S. Wabash Ave.]. [c. '17] 6+212 p. il. 4° \$1.20

Fay, H: Microscopic examination of steel. N. Y., Wiley. c. 4+82 p. il. pls. 8° \$1.25 n.

Fish, Ada Z. American Red Cross text-book on home dietetics; with 7 illustrations. Phil., Blakiston. [c. '17] 9+118 p. D \$1
Course designed for classes supervised by American
Red Cross Nursing Service.

Fiske, Bp. C: Back to Christ; the wonder of His life, the romance of His religion, for-

gotten truths of His teaching, some practical applications of His gospel. N. Y., Longmans. c. 7+216 p. D \$1 n.

Addressed to lay people on what Christianity does for the individual, why Christian fellowship should unite in a church, and why the church should be strong in the community.

strong in the community

Flecker, Ja. Elroy. The collected poems of James Elroy Flecker; ed. with an introd. by J. C. Squire. [Garden City, N. Y.] Doubleday, Page. '16 31+248 p. por. O bds.

Foster, Maximilian. Shoestrings; il. by F. R. Gruger. N. Y., Appleton. c. 325 p. pls.

D \$1.40 n.

The fact that he was a floorwalker did not keep Mr. Tams from dreaming of future glories in the shape of clothes, yachts and motor cars. He had a feeling that he would be rich some day, and to prepare himself he studied the rules of the social road in a book which told him that "one did not eat with a knife," etc. More than his wildest dreams came true when he made a haul in war stocks. The bucket-shop operator never intended that Tams should get rich overnight, and his efforts to get back the money and Tams' efforts to spend it as fast as he can, keep things moving at a lively pace.

Foster, Rob. F:, ed. Hoyle up-to-date; the official rules of card games; the whist rules are by Wa. H. Barney; the poker rules are by D: A. Curtis. N. Y., Sully & Kleinteich. c. '97-'16 222 p. D \$1 n.

Franke, G. A handbook of briquetting; tr. by Fred C. A. H. Lantsberry. In 2 v. v. I, The briquetting of coals, brown coals, and other fuels. Phil., Lippincott. 631 p. il. 8° \$9 n.

Gibson, Ja. And. A system of qualitative chemical analysis for the common basic and acidic ions. [Columbia, Mo., Herald Statesman Pub.] '16 c. 44 p. 12° 45 c.

Gilbert, Ebenezer. The United States half cents; from the first year of issue, in 1793, to year when discontinued, 1857; all dates and varieties described and illustrated. N. Y., Elder Numismatic Press. [c. '16] 43 p. il. pls. 8° \$3.50

Gough, G: The yeoman adventurer. N. Y., Putnam. 7+332 p. col. front. D \$1.40 n. Romance of the Jacobite rebellion of 1745. While Oliver Noll, a young Staffordshire farmer, was out fishing he encounters Mistress Margaret Waynflete and helps her to escape from Lord Brocton's clutches and from being imprisoned as a Jacobite spy. A

desire to settle his account with Lord Brocton leads Noll to become a Jacobite. In this capacity he is involved in a series of adventures in which he still serves Margaret. While his modesty, for he has learned that Margaret is of high rank, keeps Noll from declaring himself, the lady at length takes matters in her own hands.

Guilday, Rev. P: The three hours agony of Our Lord Jesus Christ; given at the Church of Our Lady of Lourdes, New York, Good Friday, 1916. N. Y., Longmans. c. 12+ S 75 c. n.

Brief sermons on the Seven Words from the Cross Guthrie, W: Norman, D.D. The gospel of Osiris; being an epic cento and paraphrase of ancient fragments. N. Y., Brentano's. '16 c. 135 p. por. 8° \$1.50 n.

Harben, W: Nathaniel [Will N., pseud.]. The new Clarion. N. Y., A. L. Burt Co. 375 p. (Copyright fiction) 60 c. n.

Hawes, Ja. W: Thomas Howes of Yarmouth, Mass., and some of his descendants; together with the Rev. John Mayo, allied to him by marriage. Yarmouthport, Mass., C. W. Swift. c. 34 p. 8° (Lib. of Cape Cod history and genealogy) \$2

Hemingway, Alfr. Tyler. How to make good; a business man's practical talks on personal proficiency and character building for commercial success. Chic., Reilly & Britton. [c. '15-'17] 93 p. D 75 c. n. Formerly published by Efficiency-Building Bureau.

Hichens, Rob. Smythe. In the wilderness; a Hichens, Rob. Smythe. In the wilderness; a novel; with a front. in col. by G: W: Hood. N. Y. Stokes. [c. '17] 583 p. D \$1.50 n. Psychological novel that develops thru dramatic incidents, starting from the cruelty of a good woman and the lure of a bad one. Even early in her marriage Rosamund Leith was absorbed with the idea of motherhood. When Leith returns from the Boer War he finds her happy in their son and the life of a religious community. Rosamund holds Leith responsible for the tragic death of their little boy a year or so later. Cynthia Clarke finds it easy now to enforce the strange charm she has for Leith. They spend some time together in Stamboul, a satirical contrast to the honeymoon Leith and Rosamund had in Greece. But the eroticism of the East holds Leith no longer than her religious fanaticism holds Rosamund.

Hindu mind training; by an Anglo-Saxon mother; with an introd. by S. M. Mitra. N. Y., Longmans. 24+536 p. O \$3.50 n. Explains the Hindu system of mind training into which author was initiated by S. M. Mitra, English and Bengali writer. Index.

Hornung, Ernest W: The crime N. Y., A. L. Burt Co. 315 p. 12° The crime doctor. (Copyright fiction) 60 c. n.

Howe, Sonia E. Some Russian heroes, saints and sinners; legendary and historical; with 44 illustrations. Phil., Lippincott. 16+370 pls. O \$2.50 n.

Stories present the intensely human side of Russian national life and character, thru figures that were types of their generation and prototypes of the modern Russians.

Hughes, Bp. Matthews Simpson. Dancing and the public schools. N. Y. and Cin., Meth. Bk. Concern. [c. '17] 29 p. S pap. 20

Hutten zum Stolzenberg, Bettina Riddle, Frau von. Mag Pye. N. Y., Appleton. c. 356 p. D \$1.50 n.

A chance acquaintance between Margaret Pye and

Victor Quest developed into a friendship to which Victor Quest developed into a friendship to which she brought a love of life and beauty. Quest wanted Edith Lossell to marry him, and every year she refused. Depressed by this annual set-back, Quest took an eager interest in Mag's search for her mother. Mag's father was a mysterious artist addicted to morphine. This suggested the equally strange painter supposed to be in the background of Edith's life. Tho Mag's mother was never found, the mystery was cleared away, leaving happiness for the others.

Jenkins, F: Warren, and Fairfield, Bertha, comps. Employment for the handicapped; a selected bibliography. N. Y., Russell Sage Foundation. 4 p. O (Library bull.) pap.

Job, Herb. Keightley. How to study birds. N. Y., A. L. Burt Co. 288 p. il. 12° \$1 n. The sport of bird study. N. Y., A. L. Burt Co. 288 p. il. 12° \$1 n.

Jones, W: Tudor. The spiritual ascent of man; with an introd. by A. L. Smith N. Y.,

Putnam. c. 10+247 p. D \$1.50 n.
Setting aside the old idea that there must be a conflict between science and religion, author seeks the answer to modern scientific, philosophical and religious questions, with the conclusion that science, properly understood leads to religion. understood, leads to religion.

Kelland, Clarence Budington. Sudden Jim; a novel. N. Y., Harper. [c. '16] 285 p. front. D \$1.35 n.

When Jim Ashe took charge of his father's clothespin factory he found plenty to do in facing legitimate competition and the underhand methods of Moran, who supplied the logs. Jim boarded in the same house with Marie Ducharme, who was to be the heroine. In the matter of the logs and of Marie, Jim won out by his unexpected methods—in fact, he is best described as sudden in business, sudden in love and sudden to the hearts of his workingmen.

Lackey, Park Riley. Lackey's profit marking tables; the selling price required to make any profit desired on sales. [Bk. 2] Kalamazoo, Mich., Lackey Profit Protecting Co. [c. '17] 40 p. obl. 12° \$5

Leake, P. D. Depreciation and wasting assets; and their treatment in computing annual

profit and loss. [2d ed.] N. Y., Pitman. 24+233 p. tabs. fold. tabs. O \$4 n.
Surveys the subject and presents methods for making the annual computation of profit and loss an exact science. Tables are in English currency. Author is a member of the Institute of Chartered Accountants in England and Wales.

Lewis, Sinclair. The job; an American novel.

N. Y., Harper. [c. '17] 326 p. D \$1.35 n.

Una Golden came to New York to escape the boredom of a small town and to earn her living. She began her business career as an eight-dollar-a-week copyist. The departure for the West of a young man she had found sympathetic left Una lonely. She tried various modes of living open to the working girl,—boarding house, Model Home, and an apartment. When her "office-soaked" life became unbearable she married a good-natured man whose course soon made her repent the step. An enforced return to business brought relief. Her husband passed out of her life and with her new job came great success and love.

Lincoln, May. A modern Becky Sharp. Bost.,
Badger. [c. '16] 225 p. il. pls. D \$1.25 n.
Story of a trip to Japan which a middle-aged woman took in company with a younger married woman who turned out to be a modern Becky Sharp.

Lingendes, Jean de. Oeuvres poétiques; édition critique avec une introduction et des notes, publice par E.-T. Griffiths. [N. Y., Longmans.] '16 44+261 p. D (Manchester Univ. pubs.) \$2 n.
Lovat. Alice, Lady. Life of the Venerable

Louise de Marillac (Mademosille Le Gras),

foundress of the Company of Sisters of Charity of St. Vincent de Paul; preface by Bernard Vaughan. N. Y., Longmans. 32+467 p. il. pors. pls. O \$3.50 n.
First biography in English of the French foundress of the society whose members now work in many

countries.

cCutcheon, G: Barr [Richard Greaves, pseud.]. Mr. Bingle. N. Y., A. L. Burt Co. McCutcheon, 357 p. 12° (Copyright fiction) 60 c. n.

McMichael, C: C. Sonny; the story of a dog that had always lived in a city, that found a rich experience visiting with two boys in the country. Hammond, Ind., W. B. Conkey Co. '16 c. 280 p. il. pls. 12° \$1

Marcosson, I: F: The war after the war.

N. Y., J: Lane. c. '16 272 p. D \$1.25 n.

Discussion of the meaning of the present war for
the United States. Author gained his material from
two recent trips to Europe, and as a result preaches
commercial preparedness for us against the trade
struggle that peace will bring. commercial preparedness for struggle that peace will bring.

"Mechanical World" (The) pocket diary and year book for 1917; a collection of useful engineering notes, rules, tables and data. 30th year of publication. Balt., Norman, Remington Co. [308 N. Charles St.] [n.d.] 67—330 p. figs. S 40 c.

Morris, W: News from Nowhere; or, an epoch of rest; being some chapters from a Utopian romance. Chic., Kerr [118 W. Kin-

zie St.] [n. d.] 258 p. D \$1

Morse, W. H., ed. Timoteo at the front; an interrupted message from the trenches; annotated; foreword by Dan B. Brummitt. N. Y., and Cin., Meth. Bk. Concern. [c. '17] 32 p. S pap. 15 c.

Mücke, Hellmuth von. The "Ayesha" being the adventures of the landing squad of the "Emden"; tr. by Helene S. White. Bost., Ritter & Co. [120 Boylston St.] [c. '17] 6+ 223 p. il. pls. pors. map D \$1.25 n.; German ed. \$1.25 n. Exploits of the German sea-raider on her voyage from Keeling Islands to Constantinople.

Nadal, Ehrman Syme. A Virginian village; and other papers; together with some autobiographical notes. N. Y., Macmillan.

277 p. D \$1.75 n.

Reminiscences of Lincoln, Stanton and Lowell, while author's diplomatic post in London under Motley (1870-1884) brought him in contact with many well-known people there.

Nairne, Canon Alex. Isaiah: the prophet and the book. N. Y., Longmans. '16 118 p. (4 p. bibl.) D (Liverpool Diocesan Bd. of Divin-

ity pubs.) pap. 36 c. n.
Lectures apply rather than discuss the higher criticism. List of books for further study.

Ludwig. Juergen Introduction to Lutheran symbolics; a historical survey of the oecumenical and particular creeds of the Lutheran Church; an outline of their contents, and an interpretation of their theology on the basis of the doctrinal articles of the Augsburg Confession; with contribu-tions by G: J. Fritschel. Columbus, O., F. J. Heer Pr. c. 7+439 p. 8° \$1.75

Oppenheim, E: Phillips. Mr. Grex of Monte Carlo. N. Y., A. L. Burt Co. 379 p. 12° (Copyright fiction) 60 c. n.

Phillips, D: Graham. Susan Lenox: her fall and rise; with a por. of the author. 2 v. N. Y., Appleton. c. 10+504; 559 p. D \$2.50 n. bxd.

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Platt, Capt. W: P. Coast artillery matériel, description, adjustment, and operation in drill and target practice; prepared especially for officers and enlisted men of the National Guard, and recommended for their use by the Militia Bu, of the War Department. [2d ed., rev.] Kansas City, Mo., F. Hudson Pub. [22d St. cor. Oak] [c. '17] 4+178 p. il. diagrs. 12° 60 c.

Pleasants, Mrs. Sally McCarty. Old Virginia days and ways; reminiscences; ed. by her daughter, Lucy Lee Pleasants. Menasha. Wis., G. Banta Pub. [c. '16] 165 p. front. O \$1.25

Recollections of the South before the Civil War, touching on politics, industry, slavery, and social cus-

Plowman, Dorothy. Lyrical poems; inscribed to the memory of J: Keats. [N. Y., Longmans.] '16 62 p. D ("Adventurers all" ser.) рар. 60 с. п.

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Shurter, Edn. Du Bois, ed. Winning declamations and how to speak them. Pt. I, For intermediate and grammar grades; Pt. 2, For high schools and colleges. N. Y. [Noble & Noble] 31 W. 15th St. [c. '17]

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Snyder, W. Howard. Whatsoever a man soweth. Bost., Pilgrim. [c. '17] 74 p. S bds. 50 c. n.

Two articles which author calls a layman's sermons on life.

Soulsby, Lucy H. M. Talks to mothers. N. Y. Longmans. '16 14+159 p. D 65 c. n. Talks on self control, the awkward age, religion at home, and the Victorian woman.

Stevenson, Rob. L: Poems, hitherto unpublished; with introd. and notes by G: S. Hellman. 2 v. Bost., Bibliophile Soc. '16 c. il. pors. facsms. 4° \$35 (members only)

Swanson, Marg. Needlecraft in the school; introd. by J: Adams; front. in col. by Helen A. Lamb; 5 other pls. in col. and numerous other il. from the work of children and students. N. Y., Longmans. 10+129 p. sq. O

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Story of the inventors and inventions of message-sending thru space.

U. S. Library of Congress. List of references on embargoes; comp. under the direction of Herman H. B. Meyer. Wash., D. C., Gov. Pr. Off. 44 p. O pap.

. Legislative Reference Div. Absent voting; summary of statutes and constitutional provisions in force in the various states, November, 1916. Wash., D. C., Gov. Pr. Off. 16 p. 8°

Venn, Thdr. Jos. Life insurance catechism; a treatise on protection by means of questions and answers, in terms comprehensible by the general reader. 2d ed., rev. and enl. N. Y., Spectator Co. [c. '17] 61 p. 12° 50 c.

Verrill, Alpheus Hyatt. Knots, splices and rope work; a practical treatise giving complete and simple directions for making all the most useful and ornamental knots in common use, with chapters on splicing, pointing, seizing, serving, etc.; adapted for the use of travellers, campers, yachtsmen, boy scouts, and all others having to use or handle ropes for any purpose. 2d rev. ed., il. with 156 original cuts showing how each knot, tie or splice is formed and its appear-

Nassau St.]. c. 104 p. 16° 75 c.

Voûte, Emile. The passport. N. Y., A. L.
Burt Co. 362 p. 12° (Copyright fiction) 60 c. n.

Ward, Harry F:, and Edwards, R: H: Christianizing community life; written from outline prepared by sub-committee on college courses, Sunday School Council of Evangelical Denominations, and committee on volunteer study, Council of North American Student Movements. N. Y., Assn. Press. c. 176 p. S (College volunteer study courses, 4th year) 50 c.

Ware, Edith Ellen. Political opinion in Massachusetts during Civil War and Reconstruction. N. Y., Longmans. '16 c. 219 p. (7½ p. bibl.) O (Studies in history, economics and public law) pap. \$1.75 special n.

Waterman, T: Talbot. Bandelier's contribution to the study of ancient Mexican social organization. Berkeley, Cal., Univ. of Cal. 249-282 p. Q (Pubs. in American archaeology and ethnology) pap. 35 c.

Weatherford, Willis Duke. Christian life a normal experience; a study in the reality and growth of Christian experience. N. Y., Assn. Press. c. '16 206 p. D 50 c.

Personal elements in religious life. N. Y., Assn. Press. c. '16 159 p. D \$1 Both books formerly published by Smith & Lamar.

Webster, Noah. Collier's new dictionary of the English language; based on the principles of lexicography adopted by Noah Webster; il. by numerous half-tones, col. pls. and maps; containing special glossaries and supplements of synonyms, geographical facts and political statistics, carefully rev. by J: Vaughn. N. Y., P. F. Collier & Son. c. 48+1103 p. 8° \$3

Wells, Carolyn. The gold bag. N. Y., A. L. Burt Co. 333 p. 12° (Copyright fiction) 60 c. n.

The mark of Cain; with a front. in col. by Gayle Hoskins. Phil., Lippincott. c. 307 p. D \$1.35 n.

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Wilczynski, Ernest Julius. College algebra, with applications; ed. by H. E. Slaught. Bost., Allyn & Bacon [50 Beacon St.]. [c. '16] 20+507 p. 8° \$2

Willsie, Honoré McCue [Mrs. H: Elmer Willsie]. Lydia of the pines; with a front. [in col.] by Eric Pape. N. Y., Stokes. [c. '17] 357 p. D. \$1.40 n.

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Scollard, Clinton, Old and New World Lyrics, Stokes.
Verne, Jules, Caesar Cascabel, trans. from French,
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H. Carey Baird & Co., 810 Walnut St., Philadelphia. Brannt's Distillation, 1904. Byrne's Hand-Book for the Artisan,

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Carlyle, Thomas, Works, 1869-71, 34 vols., 8vo, cloth, uncut; good condition.
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Cooper, Novels, 8 vols., Darley Townsend, N. Y.,

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Memoirs of Samuel Pepys, 5 vols., London, 1828.

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Mayer, Sport with Gun and Rod, N. Y., 1883.
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Scrope, Days and Nights of Salmon Fishing, London,

Surtees, Hillingdon Hall, London, 1888. Timbs, John, Club Life of London, 2 vols., London, 1866.

Lever, Jack Hinton, Dublin, 1843. Congres International des Americanistes, odd nos. Trials for Adultery, 7 vols., illus., London, 1779-1780. Jacobs, Bar Examination.

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Outing, vols. 1-2, May, 1882-83, before consolidation with the Wheelman.

Pamphleteer, London, vols. 28-29, 1827-28. with the Wheelman.

Pamphleteer, London, vols. 28-29, 1827-28.

Portfolio (Dennis'), Phila., Jan.-June, 1825, 1826-27.

Prospective Review, London, vol. 11, no. 1, Feb., 1855.

Reliquary, London, 1st ser., vols. 25-26, 1885-86; 2d series, vols. 1-8, 1887-94.

Southern Review, Baltimore, vols. 25-26, 1879.

Victoria Magazine, London, vols. 24-36, 1875-80.

C. Witter, 19 South Broadway, St. Louis, Mo. Prescott's Proximate Organic Analysis.

### Fred E. Woodward, 222 Rhode Island Ave., Washington, D. C.

Congress of Arts and Sciences, Universal Exposition, St. Louis, 1904, ed. H. J. Roberts.

Woodward & Lothrop, Inc., Washington, D. C. Henderson's Handbook of Horticulture, or a similar title; good second-hand copy.

#### Woodward & Lothrop, Inc .- Continued.

Jewish Service in the Synagogue and the Home, Dem-Chittenden's Recollections of Lincoln. Pepys' Diary, good condition.
The Battle Ground, Ellen Glasgow.

### Yale University Library, New Haven, Ct. Rodenhauser, Electric Furnaces in the Iron and Steel Industry, Wiley, 1913.

Young's Book Exchange, 135 W. 135th St., New York. Majors and Minors, Paul Laurence Dunbar. Negro Masonry in Equity, Clark. A. M. Hymnal, N. Y., 1837, George Hogarth. Other books by colored authors.

Wm. H. Ziesenitz, 532 Warren St., Hudson, N. Y. Appeal to Pharoah, Calvan McKinley. Poems of Calvan McKinley.

#### BOOKS FOR SALE

John W. Adair, 3407 Monroe St., Chicago, Ill. National Geographic Magazine, March and April, 1903; Jan. and March, 1905; Feb., Oct., Nov., Dec., 1906; Jan., Feb., March, Sept., Oct., 1907; all of 1908, 1909, 1910, 1911, 1912, 1913, 1914, 1915,

1916; \$20.00. Jefferson, Thos., Writings of, Memorial ed., 20 vols., cloth, like new, \$15.00.

E. B. Andrews, 19 Trinity Place, Amsterdam, N. Y. (English) Folk Lore Society, complete set. Shea's Charlevois, 3 vols., large paper, unbound. Cruikshank, Reed's Catalog, 3 vols., and 3 vols. col-Cruikshank, Re lected prints.

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The Bibliopole, 47 E. 7th St., New York.

Horticultural Society of London, Trans., vols. 1-7, and N. S., vol. 1, 1812-1835, 8 vols., 34 lea., numerous illus., mostly colored, London, 1820-1835.

Revoil, H., Architecture Romaine du Midi de la France, 3 vols., folio, over 200 plates, Paris, 1867.

Commission Co., 311 W. 154th St., New York. N. Y. City Record, 1880-1890.

Denholm & McKay Co., Worcester, Mass. Stoddard's Lectures, 14 vols, full leather, as new. \$22.50, express ex.

L. T. Goble, 917 Wilson Ave., Chicago. [Cash.] Beardsley, Morte D'Arthur, 1st ed., 3 vols., sm. 4to., full gold decorated vellum, bd., \$40.00.

Theatre Magazine, first 14 years complete in new buckram binding, \$60.00. buckram binding, \$60.00. Yellow Book, complete, \$15.00.

Meredith Janvier, 14 W. Hamilton St., Baltimore, Md. Bock, Headhunters, colored plates.
Ackerman's Sporting Scraps.
Surtees, Ask Mamma, 1st ed.
Surtees, Jorrock's Jaunts, 1869.
Dodge, Hunting Grounds, 1877.
Montholon, Napoleon Captivity, London, 1846.
Gourgaud, Grand Army in Russia, London, 1825.
Chesterton, G. K., 1st eds., low prices.
Walker's Beauty in Woman, London, 1852, plattes.
Womankind in Western Europe, col. plates, \$2.00.

John A. Lavender, 268 River St., Troy, N. Y. Asbury's Journal, 3 vols., \$1.75. Fox, Book of Martyrs, 1830, \$1.50. History of Reformation, D'Aubigne, 1843, 4 vols., \$1.25. Cooper's Works, 8 vols., London, 1817, sheep, \$1 50. Prescott's Conquest of Peru, 1848, 2 vols., \$1.50.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. 90 vols. Everyman's Library, leather, good condition.

New York Public Library, 476 Fifth Ave., New York. Queen's Bible, 2 vols., 1862-3.

#### BOOKS FOR SALE-Continued

### Noah Farnham Morrison, 314 W. Jersey St., Elizabeth, N. J.

Winsor's Narrative and Critical History of America, 8 vols., 4to., cloth, Boston, 1889, \$12.00; the thick paper ed., not the cheap reprint.

#### C. W. Spalding, 1851 Byron St., Chicago, Ill.

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#### J. E. Spannuth, 521 Harrison St., Pottsville, Pa.

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#### Wm. M. Spiess, 207 City Hall, Chicago.

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#### Thoms & Eron, 50 John St., New York.

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Dickens, 32 vols., full morocco, ed. des Bibliophiles, Merrill & Baker, pub. price \$1600, our price \$250.

#### C. W. Unger, Pottsville, Pa.

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gilt, \$8.00.

Littell's Living Age, 3d ser., vols. 1, 1858, to 31, 1865, 31 vols., half leather, \$10.00.

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Wright, History France, 3 vols., London, \$2.50.
Hume & Smollett, Hist. England, 2 vols., \$2.50.
Knight, History England, 2 vols., 1880, \$2.00.
Martin, British Colonies, 3 vols., \$5.00.
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### Reference List of New Publications

Recorded in FEBRUARY, 1917

This Reference List includes and classifies all books entered in the annotated Weekly Record during the past month, together with additional titles not therein listed, covering law and medicine, many government documents, university publications, pamphlets, and books of limited character. All works are here entered under (1) author, in Clarendon type, anonymous books having Clarendon type for the first word; (2) title in Roman; (3) subject-heading in CAPS and SMALL CAPS; (4) name of series in Italics. Under subject entries asterisks (\*) designate books previously entered in the Weekly Record, in most cases with descriptive annotation.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George: H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

For books received sizes are given in caps, Q, O, D, etc.; for books not received sizes are given in Roman numerals, 4°, 8°, 12°, etc. Prices are added except when not supplied by publisher or obtainable only on specific request. Where not specified the binding is cloth.

Those desiring to learn the entire publishing output of the month in any one field should look under one of the following MAIN HEADINGS:

PHILOSOPHY
RELIGION AND THEOLOGY
SOCIOLOGY
LAW
EDUCATION
PHILOLOGY

MEDICINE
AGRICULTURE
HOUSEHOLD ECONOMICS
BUSINESS
ENGINEERING, TECHNOLOGY
FINE ARTS
GAMES, SPORTS, AMUSEMENTS

LITERATURE
POETRY
DRAMA
FICTION
BIOGRAPHY
GEOGRAPHY AND TRAVEL
HISTORY

SCIENCE GAMES, SPORTS, AMUSEMENTS HISTORY

Besides the titles listed under each of these headings cross reference is made from each to a limited number of cognate headings which collectively give all the new publications of the month in the given subject or group of subjects.

Inquirers looking for books on a specific topic should look under the general subject to which that topic belongs, i. e., Geology rather than Silurian Period; Mathematics rather than Calculus; Economics rather than Wages. Books regarding specific Religious denominations, countries and persons, however, should still be sought for under their individual names.

Abbott, Edith. See Breckenridge, Sophonisba Preston.

Academy for princes. Norlie, O. M. \$1

Augsburg Pub. Ho. Academy of Political Science. Labor disputes and public service corporations; ed. by H: Raymond Mussey. N. Y., The academy, B'way and 116 St. c. 4+188 p. O (Proceedings) pap. \$1.50

Adcock, Adam Kennedy. The glorious Gospel. the center of Christianity. Cin., Standard Pub. [c. '16] 251 p. il. 12° \$1 Adler, Alfred, M.D. The neurotic constitu-

Adler, Alfred, M.D. The neurotic constitution; outlines of a comparative individualistic psychology and psychotherapy; auth. English tr. by Bernard Glueck and J: E. Lind. N. Y., Moffat, Yard. c. 25+456 p. O \$3 n.

"Adventurers al?" ser. 60 c. n. Longmans

-Sayers. Op. I.
Adventures of Jimmie Dale. Packard, F. L.
\$1.35 n.
Doran
Adventures of the U-202. Spiegel von und
zu Peckelsheim, E. Baron. \$1 n. Century Co.
ADVERTISING

\*Baker, W: J. Baker's show card book.

\$3

W: J. Baker

Affelder, W: Maurice. The federal income
tax law of 1916. [The author.] [c. '16]

96 p. 8° 35 c.

After the war, what? Schwedtman, F. C. gratis

Nat. City Bank of N. Y.

After this manner pray ye.' McNeile, A. H.

50 c. n.

Afternoon. Verhaeren, E. \$1 n. J: Lane

AGRICULTURE

Ayres, A. H. Influence of the composition and concentration of the nutrient solution on plants grown in sand cultures. 60 c.

Burlison, W: L., and Allyn, O. M. gratis Univ. of Ill. \*Commack, L. H. What about Florida?
\$1; 50 c. Laird & Lee, Inc.
Deicke, E. F: W: Cavies for pleasure
and profit. \$1 Grier Press
Gould, H. P. Growing cherries east of
the Rocky Mountains. Gov. Pr. Off.
Hopkins, C. G: New limestone tester.

gratis Univ. of Ill.
Hopkins, C. G.; and others. Summary of
Illinois soil investigations. gratis

Univ. of 111.

\*How to grow roses. \$1

Conrad & Jones Co.

Illinois. University College of Agriculture.
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Larsen, L. T., and Woodbury, T. D.
Sugar pine.

Gov. Pr. Off.

\*Morgan, J. O. Field crops for the cottonbelt. \$1.75 n.

Peck, F. W. Cost of living on Minnesota farms—1905-1914.

Univ. of Minn.

\*Percival, J: Agricultural botany. \$2 n.

\*Petherbridge, F. R. Fungoid and insect pests on the farm. \$1.25 n. Putnam Shaw, H. B. Control of the sugar-beet nematode. Gov. Pr. Off. Silver Mfg. Co., Salem, O. Modern silage methods. 25 c. Silver Mfg. Co., Salem, O. Thompson, M. J. Investigations in cost

Thompson, M. J. Investigations in cost and methods of clearing land. Univ. of Minn. For a complete list of the month's publications on AGRICULTURE see, besides the above:

DOMESTIC ANIMALS

Aikin, Wilford M. See Rankin, T: E.

Alabama. Dept. of Education. Washington's
Birthday, Arbor Day; programs and selections for their celebration, for use in the

schools of Alabama. [Montgomery, Ala. The department.] ['16] 40 p. por. 8°

Alcove at the library and the books to be found there. Pratt Institute. Free Library. The library

Aldis, Harry G. The printed book. N. Y., Putnam. '16 154 p. (5 p. bibl.) il. pls. facsm. S (Cambridge manuals of science and literature) 45 c. n.; leath. \$1 n.

and literature) 45 c. n.; leath. \$1 n.

Alexander, C: Beatty. The library in the economy of the state; address delivered at the annual meeting of the Association in library week at Richfield Springs, Sept. 15th, 1916. [N. Y., The author] ['16] 27 p. O pap.

Alexander, W: The successful agent; practi-

Alexander, W: The successful agent; practical hints for the seller of life insurance; the principles of insurance explained so simply that any layman can readily understand. 2d ed., rev. and enl. N. Y., Spectator Co. [135 William St.] c. 8+215 p. 12° \$2

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Alternative exercises for Fraser and Squair's Shorter French course. Fraser, W. H. 20 c. Heath

Amateur philosopher. Grabo, C. H: \$1.50 n. Scribner

American ancestors of Oratio Dyer Clark and his wife, Laura Ann King. Salisbury, J: E. \$6 n. (60 copies) Martin & Allardyce

American bankruptcy rept. v. 37. Albany, N. Y., M. Bender. \$5

American (The) church almanac and year book for 1917. v. 87. N. Y., E. S. Gorham, 11 W. 45th St. '16 c. 582 p. D 75 c.; pap. 50 c.

American conception of liberty and government. Goodnow, F. J. 50 c. Brown Univ. American dramatist ser. \$1 n. Badger

Armstrong. Play of life.
Bartholomew. Two masques.
Gooch. Gerry's awakening.

American historical ser. \$1.75 Holt
—Hazen. Modern European history.

American history, from 1607 to 1816. Mc-Laughlin, R. J: 18 c. Walther Pr. Ho. American Library Assn. Committee on Work

American Library Assn. Committee on Work for the Blind. Library facilities for the blind in the United States; a report of the committee; reprinted from the papers and proceedings of the Berkeley Conference, July, 1915. N. Y., N. Y. Pub. Lib. '16 8 p. O pap.

American practical navigator; an epitome of navigation and nautical astronomy. Bowditch, N. Gov. Pr. Off.

American Wood Preservers' Assn. Hand-book on wood preservation. [Balt., The association] '16 c. 5+73 p. (7 p. bibl.) il. map diagrs. 8° \$1

Among the immortals, in the Land of Desire. Fisher, M. A. \$1.50 Shakespeare Press Analyzed New York decisions and citations,

1914-1917. Kreidler, C: R., ed. \$10 Williamson Law Bk. Co.

Anatomy and histology of the mouth and teeth. Broomell, J: U. \$3 n. Blakiston

Anderson, Alex. G: Modern methods in photoplay writing; new and up-to-date method; giving complete and thorough directions for writing photoplays as required by producers. Los Angeles, Cal., Cal. Scenario Co. c. 16 p. 12° \$1

Anderson, August. Hyphenated; or, the life story of S. M. Swenson. [Austin, Tex., The author.] [c. '16] 290 p. il. pls. pors. D \$1.50

Andrews, Fk. De Witte, comp. Inscriptions on the early gravestones in the Baptist Burying Ground at Dividing Creek, N. J.; with a historical sketch. Vineland, N. J. [The compiler] '16 14 p. 8° pap. 25 c. (60 copies)

Residents of Greenwich, New Jersey, who paid taxes in the year 1843; with notes on the first settlers. Vineland, N. J. [The compiler] '16 23 p. 8° pap. 50 c. (64

Animal micrology. Guyer, M. F. \$2 n.

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Apostles of India. Ogilvie, J. N. \$1.50 n.
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Appeal (An) to the enlightened sentiment of the people of the United States for the safe-guarding of the future development of the capital of the nation. Issued by the American Institute of Architects, [and others] [Wash., D. C., B. S. Adams.] '16 19 p. il. plan f°

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\*Hurgronje, C. S. Revolt in Arabia.
75 c. n. Putnam

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Armstrong, Alta Florence. The play of life; in seven acts. Bost. [Badger] c. 81 p. D (American dramatists ser.) bds. \$1 n. Art of making love. Case, C. B. 30 c.

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Asphyxiation from blast-furnace gas. Will-Gov. Pr. Off. cox, F: H.

ASTRONOMY

Bowdith, N. American practical navigator; an epitome of navigation. Amer. nau-Gov. Pr. Off. tical astronomy. \*Starr, E., comp. Series of absolutely correct calendars, from September 14, 1752, to

December 31, 2220. 50 c. E. Starr Atherton, Gertrude Franklin Horn [Frank Lin, pseud.]. Perch of the Devil. A. L. Burt Co. '16 373 p. 12° (Copyright fiction) 60 c. n.

Atlas Portland Cement Co., New York. Building a bungalow. N. Y. [The author.] [c. '16] 14 p. il. plans Q pap.

Attack in trench warfare. Laffargue, Capt. A. 50 c.

U. S. Infantry Assn.

Atwood, Alb. W: How to get ahead; saving money and making it work. Indianapolis, Bobbs-Merrill. [c. '17] 277 p. D \$1.25 n. Auction block. Beach, R. E. 60 c.

A. L. Burt Co. Auction declarations. Work, M. C. \$1 n.

Winston

AUSTRALIA \*Gregory, J: W. Australia. 45 c. n.; \$1 Putnam

AUTOMORILES \*Doolittle, J. R., ed. Romance of the au-Klebold Press tomobile industry. \$10

Atwood, D. P. The progressive man; or, the public benefactor. [New Haven, Ct.] The author. [c. '16] 6+83 p. 12° \$2

Aydelotte, Fk. English and engineering; a volume of essays for English classes in engineering schools. N. Y., McGraw-Hill. 390 p. 16° \$1.50 n.

Ayres, Arth. Hugo. Influence of the composition and concentration of the nutrient solution on plants grown in sand cultures. Berkeley, Cal., Univ. of Cal. 341-394 p. il. pls. Q (Pubs. in agricultural sciences) pap. 60 c.

Ayres, Herb. M. Trade wind lyrics of Aloha land; and other verses. Honolulu. T. H., Hawaiian Gazette Co. '16 c. 64 p. front. 8° \$1

Ayres, Leonard Porter. The Cleveland school survey (summary volume). Cleveland, O., Cleveland Foundation, Survey Committee.

'16 c. 363 p. charts tabs. D 50 c. Baby (The); a record book. N. Y., Crowell. [n. d.] 96 p. sq. D bds. 60 c. n.; leath. \$1.50 n.

Baby book. National Child Welfare Exhibit Assn., inc. 25 c. The association Back log and pine knot. Wolfe, O. H. \$1.50. Biddle Corporation

Bacon, Corinne, comp. Prison reform; together with a discussion of the prison of the future by T: Mott Osborne. White Plains, N. Y., H. W. Wilson Co. 36+309 p.

(24 p. bibl.) D (Handbook ser.) \$1.25 Bain, Rob. Nisbet. Cossack fairy tales. N. Y.,

Stokes. '16 288 p. il. 8° \$2.75 n.

Bairnsfather, Bruce. Bullets and billets.

N. Y., Putnam. [c. '17] 12+286 p. il. pls. por. Ď \$1.50 n.

Baker, A. C. See Quaintance, Altus Lacy. Baker, W: J. Baker's show card book. [Portland, Ore., The author.] '16 c. 127 p. il.

zol. mounted front. obl. 8° \$3
Balkan freebooter. Gordan, J. \$3 n. Dutton Ballard, Anna Woods. See Walter, Max. Bambi. Cooke, M. B. 60 c. n. A. L. Burt Co.

Bancroft, G:, and Sparks, Jared. Correspondence of George Bancroft and Jared Sparks, 1823-1832; illustrating the relation between editor and reviewer in the early nineteenth century; ed. by J: Spencer Bassett. Northampton, Mass., Smith Coll. 68-143 p. O (Studies in history) pap. 50 c.

Barbara of the snows. Greene, H. I. 60 c. n. A. L. Burt Co.

Modern Germany; her Barker, J: Ellis. political and economic problems, her foreign and domestic policy; her ambitions and the causes of her successes and of her failures. 5th and very greatly enl. ed., completely rev. and brought up to January, 1915. N. Dutton. '15 8+852 p. tabs. O \$2.50 n.

Barnes, Jessie Foster. Histoires et jeux. Chic., Francis W. Parker School. [c. '16] 116 p. music 16° 40 c.

Barnum, Vance. Joe Strong and his wings of steel. N. Y., Hearst's Internat. Lib. Co. '16 c. 218 p. 12° 60 c.

Joe Strong, boy-fish. N. Y., Hearst's Joe Strong, Boy-nsn. N. 1., Hearst's Internat. Lib. Co. '16 c. 218 p. 12° 60 c. Joe Strong, boy wizard. N. Y., Hearst's Internat. Lib. Co. '16 c. 218 p. 12° 60 c. Joe Strong on the high wire. N. Y.. Hearst's Internat. Lib. Co. '16 c. 218 p. 12°

Joe Strong on the trapeze. N. Y., Hearst's Internat. Lib. Co. '16 c. 218 p. 12° 60 c. Barr, Mrs. Amelia Edith Huddleston, Joan: a romance of an English mining village; front. [in col.] by Stockton Mulford. N. Y.,

Appleton. c. 8+325 p. D \$1.50 n.

Barrett, C. Archibald. Verses and proverbs. [N. Y., Fremont Pr.] '16 c. 41 p. por. 8° 25 C.

Barrow, Kate Trader. The joy of Christmas; Mount of ambition, etc.; miscellaneous med-

ley of modern verse. [Memphis, Tenn., Dixon-Paul Pr.] [c. '16] 100 p. 8° \$1

Bartholomew, Julia Hall. Two masques;
America; [and] The women of Shakespeare. [Bost., Badger.] [c. '16] 40 p. D (American dramatists ser.) bds. \$1 n.

Bas-set pound price tables. Hughes, H. F. Am. Blue Print Pap. Co.

Bates, Mrs. Cora. The toll of the mills; and other poems. [Sacramento, Cal., Anderson Print Shop.] [c. '16] 64 p. 8° 50 c. Battles of the Somme. Gibbs, P. \$2 n. Doran Battey, G: Magruder, jr. Humpty-Dumpty

William & Co.; a popular history of time's greatest war; front cover by Lewis C. Gregg; sketches by C. J. Holleran. N. Y., De Vinne Press [395 Lafayette St.]. '16 c. 16+123 p. il. 12° \$1

Beach, Rex Ellingwood. The auction block.

N. Y., A. L. Burt Co. '16 441 p. 12° (Copyright fiction) 60 c.

Beauty. Rother. A. J. 50 c. n. Herder Beck, Rachel Tongate. The city beautiful; a tribute to the capital of the United States; il. by Leonard Harold Wilder. 2d ed., rev. Bost., Christopher Pub. Ho. [c. '17] no paging O bds. 75 c.

Bed time animal stories. 11 v. Garis, H. R. ea. 50 c. n.

Bed time fairies. 4 v. N. Y., A. L. Burt Co.
'16 col. il. 12° ea. 50 c. n.

Bed time rhymes. 5 v. N. Y., A. L. Burt Co.
'16 col. il. 12° 50 c. n.

Beede, Aaron McGaffey. Toward the sun; A. L. Burt Co. ea. 50 c. n.

poems; with commentary notes by Melvin R. Gilmore. [Bismarck, N. D.] Bismarck Tribune Co. '16 c. 199 p. 12° \$1

BEETHOVEN, Ludwig van \*Rolland, R. Beethoven. (5½ p. bibl.) \$1.50 n. Holt Behavior monographs. 75 c. Holt

-Hamilton. Study of perseverance, reactions in primates and rodents.

Beith, J: Hay [Ian Hay, pseud.]. Getting together. Garden City, N. Y., Doubleday, Page; Bost., Houghton Mifflin. c. 91 p. S 50 c. n.

The right stuff. N. Y., Grosset & Dunlap. 314 p. 12° (Popular copyrights) 75 c. Belgium's case. Visscher, C. de. \$1 n. Doran

Bell, J: Keble [Keble Howard, pseud.] The gay life. N. Y., J: Lane. c. 315 p. D \$1.30 n.

Bells of Capistrano. Byers, S: H. M. \$1.25 Grafton Pub. Corporation

Belton, Rev. Fs. G: A manual for confessors; being a guide to the administration of the sacrament of penace for the use of priests of the English church. Milwaukee, Young

Churchman. '16 17+324 p. D \$2 Bender's federal revenue law. Albany, N. Y., M. Bender. \$4

Bennett, Arnold. The price of love. N. Y., A. L. Burt Co. '16 429 p. 12° (Copyright

fiction) 60 c. n.

Benton, C: E: Troutbeck, a Dutchess County homestead; with an introd. by J: Burroughs. Poughkeepsie, N. Y., Dutchess Co. Hist. Soc. '16 29 p. il. pls. O (Historical

monographs) pap. 50 c. enton, Fk. Weber. I; being the autobiog-Benton, Fk. Weber. raphy of my own life, together with other stuff and pomes; with pig-pen sketches by Dud Logan [and others] and the author himself, Los Angeles, Cal., Semi-tropic Pub.

'16 c. 54 p. por. 12° 25 c. Bergh, Martha. Tug and Tiny; an aristocratic dog's tribute to his owner, and his race. San Francisco, A. Olsson. [c. '10] 28 p. front. 8° 25 c.

Best short stories of 1916. O'Brien, E: J. H.

ed. \$1.50 n. Small, Maynard the Old Bible. and New Testaments; tr. out of the original tongues, and with the former trs. diligently compared and rev. Auth. version. [Clear-Nutype teacher's ed.] Phil., Winston. [n. d.] 995+390 p. il. col. maps O (International self-pronouncing ser.) flex. leath.

\$2.72 bxd.; \$3.25 bxd.; \$4.50 bxd.

New Testament. The ministry of Jesus; a harmony of the synoptic Gospels; arranged by Anita Saltonstall Ward. Bost..

Pilgrim. [c. '16] 11+145 p. D \$1 n.

- Old Testament. The twenty-four books of the Old Testament; Hebrew text and English version; translation rev. by Alex. Harkavy. 4 v. N. Y., Hebrew Pub. [50 Eldridge St.] '16 c. il. 8° \$5

New Testament. Thessalonians, Corinthians. Calculate and Parameters.

inthians, Galatians, and Romans; [ed.] by J. W. McGarvey, and Philip Y. Pendleton. Cin., Standard Pub. [c. '16] 10+555 p. 12° (Standard Bible commentary) \$1.50

\*Adcock, A. K. Glorious Gospel, the center of Christianity. \$1 Standard Pub. Heagle, D: Lord God of Elijah; or, The true Biblical doctrine of God as opposed by \*Robertson, E. S. Bible's prose epic of Eve and her sons. \$1.75 n. Putnam \*Scoville, S:, jr. Five hundred Bible story questions and answers on the Old Testament. 25 c. Sunday Sch. Times Co. evolution. 40 c. German Literary Bd. ment. 25 c. Sunday Sch. Times Co. \*Sieker, A. T. 445 additional difficult Bible questions answered. \$1 Christian Herald

stories for young folks. 60 c. n. W. C. Smith \*Wood, C. A. School and college credit for outside Bible study. \$1.50 n. World Bk. Co. Biblical introduction ser. \$1.75 n.

\*Smith, W. C. Little Jetts telling Bible

Meth. Bk. Concern Hayes. John and his writings. Bibliographical Society of America. papers of the society. v. 11, 1917; No. 1. Chic., Univ. of Chic. c. 8+39 p. facsms. (1 fold.) O pap. \$1 n.

BIBLIOGRAPHY \*Bibliographical Society of America. Papers of the society. v. 11, 1917. \$1 n.

Univ. of Chic. \*North Carolina. Dept. of Public Instruction. Approved lists of books for rural libraries. The department \*Pratt Institute. Free Library. Alcove at the library and the books to be found there. The library \*U. S. Library of Congress. List of American doctoral dissertations printed in 1915. Gov. Pr. Off. Bibliography of educational surveys and tests.

Manahan, J: L., comp. gratis. Univ. of Va. Big five motorcycle boys on the battleline. Marlow. R. 40 c. n. A. L. Burt Co. Bigelow, Charlotte Barnes. Life-voyage verse

Chic. [The author] '16 c. 7+85 p. 12° \$1 Bilbro, Mathilde. The middle pasture; with il. by Frances Porter Pratt and Christine Tucke Curtiss. Bost., Small, Maynard. [c. '17] 6+323 p. pls. col. front. D \$1.25 n. Billy Whiskers out West. Montgomery, F. T. Saalfield SI

Bindle. Jenkins, H. G: \$1.35. Stokes Bindloss, Harold. Brandon of the engineers. N. Y., Stokes. [c. '16] 346 p. D \$1.35 n.

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\*Fuller, H: B. Lines long and short. Houghton Mifflin \$1.25 n. \*Ogilvie, J. N. Apostles of India. \$1.50 n.

\*Zahm, J: A. Great inspirers. \$1.50 n. Appleton

For a complete list of the month's publica-tions on BIOGRAPHY see, besides the above: GENEALOGY

Also for biographies of individuals see:

Bancroft, G:, and Sparks, J. BEETHOVEN, L. van Benton, F. W. Brooks, P.

CONWELL, R. H.

CUSTER, G: A. DIAZ, P. DUNDAS, H: FRANKLIN, B.

GRANT, U. S. HUDSON, Rev. A.

JAMES, W. JOHN, St. LINCOLN, A Login, E. D.

NAPOLEON BUONAPARTE

NELSON, H. Riley, J. W. SAMPSON, D. SHAKESPEARE, W: SPENCER, H. SUMMERBELL. I. J. SWENSON, S. M. Tolstoi, L. N., Count TUPPER, Sir C: Verlaine, P.

Villon, F. Whitman, S. WISE, I. M.

\*Cady, B. C., and Cady, V. M. Way life begins. \$1 Am. Social Hygiene Assn. Jordan, D: S., and others. Dedicatory ad-Univ. of Cal. dresses. McFarland, J. Biology, general and medical. (bibls.) \$1.75 n. Saunders \*Stevenson, B. L. Socio-anthropometry; an inter-racial critique. \$1 n. Badger Bird in hand. Housman, L. 25 c. S. French

Bishop, Anna Bartram. The divine adventure. [Bost., Badger.] [c. '16] 64 p. D bds. 75 c. n.

Bishop, Edn. Sherwood. See Milliken, Rob. Andrews.

Bittersweet. Richards, G. \$1.40 n. Dodd, Mead Black, Mrs. Carrie McCall. Prophecies of the veiled seif. [Chic., P. C. Norton.] [c. '17] 48 p. por. 12° \$1

Black, H: Campbell. A treatise on the recission of contracts and cancellation of written instruments. 2 v. Kansas City, Mo.,

Vernon Law Bk. Co. [806 Grand Ave.] '16 c. 26+837; 14+838-1779 p. O \$15 Blackwood, Algernon. The wave; an Egyptian afternath. N. Y., Dutton. [c. '16] 380 p. D \$1.50 n.

A. L. Burt Co. '16 297 p. 12° 40 c. n.
A journey of joy. N. Y., A. L. Burt Co. '16 305 p. 12° 40 c. n.
Talbot's angles. N. Y., A. L. Burt Co.

'16 291 p. 12° 40 c. n. Wit's end. N. Y., A. L. Burt Co. '16

368 p. 12° 40 c. n.

Blanchard, Arth. Alphonzo. Synthetic inorganic chemistry; a laboratory course for first year college students. 2d ed., with supplement. N. Y., Wiley. '16 c. 11+214 p. il. diagr. 12° \$1 n.

Blue envelope. Kerr, S. \$1.35 n.

Doubleday, Page Blue Grass Seminary girls. See Burnett, C. J. Boat book. Van Blerck Motor Co., 25 c. Van Blerck Motor Co.

Bobby Blake books. See Warner, Fk. A. Bodmer, Rudolph J. Book of wonders; gives plain and simple answers to the thousands of everyday questions that are asked: wonders of nature and wonders of man. Milwaukee, C. N. Caspar. '16 603 p. il. 8° \$2.50

D. C [Nat. Pub.] [c. '16] 48 p. il. 8°

Boehme, Kate Atkinson. Realization made easy; for health, wealth, supply, self-direction. Holyoke, Mass., E. Towne Co. '16 c. '02 125 p. il. D \$1.10

Book about the sea gardens of Nassau, Bahamas. Haweis, S. 50 c. P. F. Collier & Son

Book of wonders. Bodmer, R. J. \$2.50 C. N. Caspar

BOOKKEEPING \*Church, A. H. Manufacturing costs and accounts. \$5 n. McGraw-Hill Thorne, W. V. S. Hospital accounting and statistics. \$1.25 n.

BOOKS AND READING \*Aldis, H. G. Printed book. (5 p. bibl.) 45 c. n.; \$1 n. Putnam \*Brooklyn, N. Y. Public Library. Books Putnam for boys and girls approved by the library.

The library \*Doubeday, Page & Co. Making books and The author magazines. gratis. The author \*Pratt Institute. Free Library. Alcove at the library and the books to be found there. The library \*Ward, G. O. Practical use of books and Boston Bk. Co. libraries. \$1.25 Books for boys and girls approved by the li-

Brooklyn, N. Y. Public Library. brary. The library gratis.

Boomers (The). Norton, R. 75 c.

Grosset & Dunlap

Borden, G: Rome. Calisthenic drills and fancy marching for the class room. N. Y., Am. Sports Pub. [c. '16] 73 p. il. por. 16° (Spalding "red cover" ser. of athletic handbooks) 25 c.

Boss, And., and others. Labor requirements of livestock. [Minneapolis] Univ. of Minn. '16 43 p. charts tabs. O (Agric. Exper. Station bull.)

Boston, City Planning Bd. A summary of the market situation in Boston; preliminary report of the Committee, June, 1915. Bost. [The board] '16 175 p. (28 p. bibl.) tabs.

diagrs. 8°.

Boston. Dept. of Educational Investigation and Measurement. English; determining a standard in accurate copying. Bost. [Bost. Sch. Committee] '16 25 p. 8° (School doc.)

Bosworth, G. F. Ships, shipping and fishing; with some account of our seaports and their industries. [N. Y., Putnam.] '15 8+86 p. il. pls. maps 8° (Cambridge industrial and commercial ser.) 45 c. n.

BOTANY \*Boyer, C: S. Diatomaceae of Philadelphia and vicinity. \$5 C: S. Boyer
Bray, W: L. Development of The vegetation of New York State. C: S. Boyer

Syracuse Univ. Goodspeed, T: H. Nature of the F 1 species hybrids between Nicotiana svlvestris varieties of Nicotiania tabacum.-Notes on the California species of Trillium L. [pt.] Univ. of Cal. 30 C. \*Harshberger, J: W. Vegetation of the \*Harshberger, J. W. New Jersey pine-barrens. \$5 n. C. Sower Co.

\*Percival, J: Agricultural botany. \$2 n. Macmillan \*West, G: S. Algae. v. I. (bibls.) \$7.50 n. Putnam

Boville, Amy Hope, ed. Manual of music interpretation. N. Y. [The author] '16 c. 40 p. il. music 8° 75 c.

Bovine tuberculosis, Wills, J: G.

N. Y. State Dept. of Agric.

Bowditch, Nathaniel. American practical

navigator: an epitome of navigation and nautical astronomy. [Rev. ed.] Wash., D. C., Gov. Pr. Off. '16 387+501-949 p. il. tabs. diagrs. charts 4° (U. S. Hydrographic Off.

pub. no. 9)
Bower, B. M. [pseud. for Bertha Muzzy Sinclair, Mrs. Bertrand W: Sinclair]. The ranch at the Wolverine. N. Y., A. L. Burt ranch at the Wolverine. Co. '16 380 p. 12° (Copyright fiction) 60 c. n.

Bowerman, Sarah Graham, comp. French literature; an annotated list of books recommended for libraries. Cnic., A. L. A. '16 41 p. D pap. 25 c. Bowers, Edn. F., M.D. See FitzGerald, W:

H: Hope.

Bowers, W: A. Strike breakers and their private armies. Harrisburg, Pa., G. B. Rasadean. [c. '16] 20+105 p. por. 16° 25 c. owman, Earl Wayland. Irish Mag; The Bowman, Earl Wayland.

resurrection of Skinny Rawlins; Captain Jack. Caldwell, Id., Caxton Printers. 29 p. 16° \$1

Boy allies books. See Hayes, C. W.

Boy chums in Mystery Land. Ely, W. M. 40 C. A. L. Burt Co. Boy scouts on war trails in Belgium. Carter, A. L. Burt Co. H. 40 c. n.

Boyd, Ernest A. The contemporary drama of Ireland. Bost., Little, Brown. c. 225 p. (93/4 p. bibl.) D (Contemporary drama ser.) \$1.25 n.

Boyer, C: Sumner. The Diatomaceæ of Philadelphia and vicinity; il. with 700 drawings by the author. Phil. [The author, 6140 Columbia Ave.] '16 c. 143 p. + 40 pls. F \$5 bxd.

Bradlee, Stanwood G. Stock brokers' daily balance interest table. Bost., Financial Pub. '16 95 p. f° \$7.50; per 5, ea. \$7; per 10, ea. \$6

Bradley, Mrs. Mary Hastings. The palace of darkened windows. N. Y., A. L. Burt Co. '16 328 p. 12° (Copyright fiction) 60 c. n. Brady, Rev. Cyrus Townsend. Britton of the

seventh. N. Y., A. L. Burt Co. '16 392 p. 12° (Copyright fiction) 60 c. n.

Branch, Homer Potter [Uncle Ho, pseud.]. Iowa legends and lyrics. Summer, Ia., The author. '16 c. 286 p. il. pls. pors. 12° \$1.50

Brandon of the engineers. Bindloss, H. \$1.35 n. Stokes

Bray, W: L. The development of the vegetation of New York State. Syracuse, N. Y., Syracuse Univ. '15, 186 p. il, fold. col. map O (N. Y. State Coll. of Forestry technical pubs.) pap.

Brazilian markets for American hardware. U. S. Bu. of Foreign and Domestic Commerce. Gov. Pr. Off.

Breast (The): its anomalies, its diseases and their treatment. Deaver, J: B. \$9 n. Blakiston

Breckenridge, Sophonisba Preston, and Abbott, Edith. Truancy and non-attendance in the Chicago schools. Chic., Univ. of Chic. 13+472 p. 8° \$2 n.

Brinsmade, Rob. Bruce, and Rolland, M. C. Mexican problems. N. Y., Latin-Am. News Assn. [n. d.] 31 p. il. tabs. O pap.

British system of labor exchanges. Lasker, B. Gov. Pr. Off.

Britton of the seventh. Brady, C. T. 60 c. n. A. L. Burt Co.

Broadhurst, G: H. The man of the hour; a play in four acts; rev., 1916, by [The author]. N. Y., S. French [28 W. 39th St.] '16 c. 132 p. 12° 50 c.

Brock, Kate Ursula, ed. The progress of a soul; or letters of a convert with a force

soul; or, letters of a convert; with a fore-word by Bede Camm. N. Y., Benziger. '16 14+133 p. facsm. D \$1

Brokaw, Irving. The art of skating; with practical directions by diagrams and instantaneous photographs of skaters in action. N. Y., Am. Sports Pub. [c. '17] 200 p. il. 16° (Spalding "red cover" ser. of athletic handbooks) 25 c.

Broken wing. Naidu, S. \$1.25 n. J: Lane Broncho rider boys with Funston at Vera Cruz. Fowler, F. 40 c. n. A. L. Burt Co.

Brooklyn, N. Y. Public Library Books for boys and girls approved by the library; for use in its children's rooms. [4th ed.] Brooklyn, N. Y., The library. '16 138 p. D pap. gratis

Brooks, Phillips Macmahon, Mrs. E. L. B. Mother's influ-

ence on Phillips Brooks. 75 c. Mrs. E. L. B. Macmahon Broomell, I: Norman, and Fischelis, Philipp. Anatomy and histology of the mouth and teeth. 5th ed., rev. Phil., Blakiston. 15+467 p. il. 8° \$3 n.

Brown, Fk. Chouteau. An architectural monograph on three story houses of New England. St. Paul, Minn., White Pine Bu. c.

Brown, Marg. Wright, comp. Mending and repair of books. 3d ed., rev. by Gertrude Stiles. Chic., A. L. A. '16 23 p. 12' (Library handbook) pap. 15 c. n.

Brown, Nelson C. The hardwood distillation industry in New York. Syracuse, N. Y., Syracuse Univ. 66 p. il. tabs. O (N. Y.

State Coll. of Forestry technical pub.) pap. Brown, Will Herb. Wit and humor for public speakers. Cin., Standard Pub. ['16] 332 p. D \$1.25

Browning, Rob. Great thoughts from Browning. N. Y., Crowell. [n. d.] 32 p. col. front. T (Choice treasury ser.) leath. 35 c. n. bxd.

Bryant, Fk. A: Ouestions and answers about stammering, together with an outine of the methods used in the New York School for Stammering. N. Y. [The author] '16 c.

Stammering. N. Y. [The author] '16 c. 52 p. por. D pap. gratis

Bryce, Ja. Bryce, Viscount, and others. The war of democracy; the Allies' statement; chapters on the fundamental significance of the struggle for a new Europe. Garden City, N. Y., Doubleday, Page. c. 24+440 p. pl. O \$2 n.

Buchan, J: Greenmantle. N. Y., Doran. [c. '16] 345 p. D \$1.35 n.

Buchanan, Rev. Ja. Craig. The imperishable heart; and other pulpit addresses. Bost. [Badger] [c. '17] 259 p. D (Lib. of religious thought) \$1.25 n.

Buckrose, J. E. [pseud. for Mrs. Annie Edith Foster Jameson]. The matchmakers. N.Y., Doran. [c. '16] 309 p. D \$1.35 n.

BUILDING Atas Portland Cement Co. Building a bungalow. Atlas Portland Cement Co. \*Griffith, I. S: Carpentry. \$1

Manual Arts Press Bullets and billets. Bairnsfather, B. \$1.50 n.

Putnam Bundle (A) of letters from Belgian friends; with prefatory note by H. S. N. [Bost., Merrymount Press, 232 Summer St.] [c. '16] 39 p. il. pls. pors. 12° portfolio 50 C.

Bunner, H: Cuyler. The stories of H. C. Bunner: More "short sixes"; [and] The runaway Browns; a story of small stories. [New ed.] N. Y., Scribner. c. '92-'94 377 p. front. \$1.35 n.

The stories of H. C. Bunner: "Short sixes"; stories to be read while the candle burns; [and] The suburban sage; stray notes and comments on his simple life. [New ed.] N. Y., Scribner. c. '90-'96 8+320 p. front. D \$1.35 n.

Buotich, Rev. Cyril. Christian Science, an apostasy from science and Christianity; a course of lectures delivered in St. Boniface Church, San Francisco, California. Francisco, The author, 133 Golden Gate Ave.] [c. '16] 4+128 p. S pap. 20 c. Bureau of Municipal Research, Philadelphia.

Comparative salary data, obtained from the payrolls of fourteen cities in the United States, forty-eight private establishments in Philadelphia and salary standardizations of seven American cities for one-hundred and staff member in charge of this study, W: C. Beyer. [Phil., The bureau, 805 Franklin Bank Bldg.] '16 76 p. tabs. O pap. 75 c.

Bureau of Railway Economics. List of references relating to the eight-hour working day and to limitations of working hours in the United States, with special reference to railway labor. [Wash., D. C., The bureau, Homer Bldg.] 30 l. O pap.

List of references to books and articles

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[Wash., D. C., The bureau.] 19 l. O pap.
Bureau of Social Hygiene, New York. Commercial prostitution in New York City; a comparison between 1912, 1915 and 1916. N. Y. [The bureau] '16 16 p. D pap.

Burgess, G: Kimball, and Scott, Howard.
Thermoelectric measurement of critical ranges of pure iron. [Wash., D. C., Gov. Pr. Off.] '16 21 p. diagrs. 4° (U. S. Bu. of Standards scientific pap. no. 296)

Burlison, W: Leonidas, and Allyn, Orr Milton. Yields of spring grains in Illinois. Urbana, Ill., Univ. of Ill. 497—508 p. tabs 8° (Agric. Exper. Station bull.) pap. gratis Burnett, Carolyn J. The Blue Grass Seminary girls' Christmas holidays. N. Y., A. L.

Burt Co. '16 254 p. 12° 40 c. n.

The Blue Grass Seminary girls in the

mountains. N. Y., A. L. Burt Co. '16 254 p. 12° 40 c. n.

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Burning Daylight. London, J. 75 c. Grosset & Dunlap Burr, Agnes Rush. Russell H. Conwell and his work; one man's interpretation of life; with Doctor Conwell's famous lecture, Acres of diamonds. Auth. ed. Phil., Win-

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eral interest and use. \$4

N. J. Law Journal Pub.
Hopkins, J. L. Law of trademarks, tradenames and unfair competition. \$10

W. H. Anderson Co. \*Hughes, H. F. Bas-set pound price tables. Am. Blue Print Pap. Co. \*O'Dea, D. J. Rate extension tables for the quick and accurate determination of freight charges, percentages [etc.] \$5 Sherdea Pub. Rogers, G. R. Law of the motion picture G. R. Rogers

\*Schumacher, C: A: Principles of com-position. \$1 Herald Print Shop position. \$1 \*Towsley, A. L., comp. "What business? Business Bk. Concern For a complete list of the month's publications on BUSINESS see, besides the above: ADVERTISING INSURANCE

BOOKKEEPING STENOGRAPHY
Business law. Feger, P. C. \$1.25 Pierce Sch.
Byers, S: Hawkins Marshall. The bells of Capistrano; and other romances of the Spanish days in California. Los Angeles,

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Cady, B. C., and Cady, V. M. The way life begins; an introduction to sex education; with a foreword by W: F. Snow; fully il. with col. pls. and pen drawings. N. Y., Am. Social Hygiene Assn., 105 W. 40th St. 78 p. 8° bds. \$1

Calculus. March, H. W. \$2 n. McGraw-Hill Calhoun, Dorothy Donnell. Princess of Let's Pretend. N. Y., Dutton. '16 c. 200 p. il. 12° \$1.50 n.

Calhoun, Mary R. Original poems. [Seattle, Metropolitan Press Pr.] '16 c. 28 p. 8° \$1 California. Academy of Sciences. 50 c.

The academy -Ferris. Catalogue and host list of the Anoplura.

University. Pubs. in agricultural 60 c. The university Caifornia.

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Ayres. Influence of the composition and concentration of the nutrient solution on plants grown in sand cultures.

California. University. Pubs. in botany.

The university -Goodspeed. Notes on the California species of Trillium L [pt.] 4. 30 c.

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F I species hybrids between Nicotiana sylvestris and varieties of Nicotiana tabacum.

California. University. Pubs. in geology. 30 c. The university

-Stock. Recent studies on the skull and dentition of Northrotherium from Rancho La Brea.

California. University. Pubs. in zoology. 10 c.
The university

-Camp. Notes on the systematic status of the toads and frogs of California. Calisthenic drills and fancy marching for the

class room. Borden, G: R. 25 c.

Am. Sports Pub. McCurdy, J. H. Calisthenic nomenclature. McCurdy, J. H. \$1.25 Am. Physical Educ. Assn.

Calkins, H. A. See Curran, W: Tees.
Cambridge botanical handbooks. \$7.50 n. Putnam

-West. Algae. Cambridge farm institute ser. \$1.25 n

-Peterbridge. Fungoid and insect pests on the farm.

Cambridge historical essays. \$2.25 n. Putnam

-Tedder. Navy of the Restoration, from the death of Cromwell to the treaty of Breda.

Cambridge industrial and commercial ser. 45 -Bosworth. Ships, shipping and fishing.

Cambridge manuals of science and literature. 45 c. n.; \$1 n. Aldis. Printed book.

-Macdonald. Evolution of coinage.

-Watson. Old grammar schools.

Cameron, Ja. Robertson. The renascence of Jesus. N. Y., Doran. '16 315 p. 12° \$1.50

Cammack, L. H. What about Florida? Chic., Laird & Lee, Inc. '16 c. 175 p. D \$1;

paths. [N. Y., Putnam.] '16 6+114 p. 12 Converging 75 c. n.

Camp, C: Lewis. Notes on the systematic status of the toads and frogs of California. Berkeley, Cal., Univ. of Cal. 115—125 p. figs. Q (Pubs. in zoology) pap. 10 c.

Campbell, J. Maud, comp. Selected list of Russian books; comp. for the Free Library

Commission of Massachusetts. Chic., A. L. A. '16 86+8 p. S (Foreign book list) рар. 50 с. CANADA

GEOGRAPHY AND TRAVEL \*Curran, W: T., and Calkins, H. A. In Canada's wonderful Northland. \$2.50 n.

Putnam HISTORY \*Laut, A. C. Conquest of the great Northwest. \$2 n. Canadian poets and poetry. Garvin, J: W:, comp. and ed. \$3 n. Stokes
Cannan, Gilbert. Mendel; a story of youth.
N. Y., Doran. [c. '16] 445 p. D \$1.50 n.
Carhart, Marg. Sprague, ed. Selections from
American poetry. N. Y., Macmillan. 20+ 312 p. 24° (Macmillan's pocket classics) 25 c. n.

Carmichael, Rev. Orton H. Lincoln's Gettysburg address. N. Y. and Cin., Abingdon Press. [c. '17] 116 p. il. pls. por. facsms. D 85 c. n

Carnegie Library, Pittsburgh. Rules for filing cards in the dictionary catalogues of the library. 2d ed. Pittsburgh, Pa., The library. 32 p. O pap. Carpentry. Griffith, I. S: \$1 n.

Manual Arts Press Carr, Annie Roe. Nan Sherwood at Lakeview Hotel. N. Y., Hearst's Internat. Lib. Co. '16 c. 248 p. 12° 60 c.

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Carter, Herb. The boy scouts on war trails in Belgium. N. Y., A. L. Burt Co. '16 256 p. 12° 40 c. n.

Case, Carleton Britton, ed. Art of making love; the lovers' complete manual and guide to courtship and marriage; with helpful hints to married and single and all who desire to marry happily; how to woo, win and wed. Chic., Shrewesbury Pub. [c. '16] wed. Chic., Shrewesbury Pub. 150 p. 12° 30 c.

Oriental dream book; with interpretations of all dreams as vouched for by the orientals, Gypsies, witches, Egyptians, augurs, astrologers, magi, fortune-tellers, soothsayers, prophets, seers and wise men of ancient and modern times; together with their lucky numbers; gathered from authentic sources. Chic., Shrewesbury Pub. [c. '16] 158 p. 12° 30 c.

Telling fortunes by cards; a symposium of the several ancient and modern methods as practiced by Arab seers and sibyls and the Romany Gypsies; with plain examples and simple instructions to enable anyone to acquire the art with ease, gathered from authentic sources. Chic., Shrewesbury Pub. [c. '16] 159 p. il. 12° 30 c.

Case of the Julia Richman High School. Pt. 1, 2. Julia Richman High School, New York. Pub. Educ. Assn. of N. Y.

Cast, G. C. See Haertel, Martin H:

Castle, W: Richards, jr. Hawaii, past and present; with il. and a map. Rev. and enl. ed. N. Y., Dodd, Mead. c. '13-'17 12+260 p. pls. D \$1.50 n.

Catholic Christianity. Vassall-Phillips, O. R. \$1.50 n. Benziger

Cavies for pleasures and profit. Deicke, E. F: Grier Press

Celt and the world. Leslie, S. \$1.25 n.

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Census of manufactures. U. S. Bu. of Census. Gov. Pr. Off.

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marriage ceremony. Chic., C. F. Krause. '16 c. 26 p. diagr. 16° 50 c. Chambers, Rob. W: The hidden children. N. Y., A. L. Burt Co. '16 652 p. 12° (Copyright fiction) 60 c. n.

Chapin, Anna Alice. Mountain madness; il. by G: W. Gage. N. Y., Watt. [c. '17] 6+312 p. il. pls. D \$1.35 n.
Chapin, Heman Gerald. Illustrative cases on

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Check list of the postage stamps, revenue stamps, stamped envelopes, Wells, Fargo & Co. franks, postal cards, die and plate proofs, counterfeits and stamp literature of Hawaii —and more. Richards, C: F. \$2
C: F. Richards

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Brown, N. C. Hardwood distillation in-dustry in New York. Syracuse Univ. Syracuse Univ. Burrell, G: A., and Jones, G: W. Methods of testing natural gas for gasoline content.

Gov. Pr. Off. \*Flint, W: R. Chemistry for photograph-Am. Photographic Pub. ers. \$2 n. S. \$2 n. Am. Photographic Pub. Klein, A. A. Constitution and microstruc-Gov. Pr. Off. ture of porcelain. Kreesurger, H:, and others. Combustion in the fuel bed of hand-fired furnaces. (3 p. Gov. Pr. Off. (bibl.) \*Tolman, C. F., jr., and Rogers, A. F. Study of the magmatic sulfid ores. \$1

Leland Stanford Junior Univ. CHEMISTRY \*Blanchard, A. A. Synthetic inorganic chemistry. \$1 n. Wiley Chemistry for photographers. Flint, W: R.

Am. Photographic Pub. \$2 n. CHINA

\*Miller, G: A. China inside out. \$1 n. Abingdon Press

Choice treasury ser. ea. 35 c. n. Crowell

-Great thoughts from Browning. -Great thoughts from Emerson.

-Great thoughts from Kipling -Great thoughts from Longfellow.

Great thoughts from Stevenson.Great thoughts from Tennyson.

-Great thoughts on friendship. -Great thoughts on happiness.

Cholmeley-Jones, R. G. School-day philosophy. N. Y., J: Lane. c. '16 81 p. D bds. 50 c. n.

Christian (The) doctrine of health; by the author of "Pro Christo et ecclesia." N. Y., Macmillan. 10+197 p. 12° bds. 80 c. n.

CHRISTIAN SCIENCE

\*Buotich, C. Christian Science, an apostasy

from science and Christianity. C. Buotich

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[Christmas books]. Dickens, C: \$1.75 n.; \$2.50 n. Crowell

Church, Alex. Hamilton. Manufacturing costs and accounts. N. Y., McGraw-Hill. 452 p. forms fold. charts (1 col.) 8° \$5 n.

CHURCH AND CHURCH WORK

\*Fisher, F. B. Way to win. 50 c. n.

Abingdon Press \*Foreign Missions Conference of North America. Committee of Reference Counsel. World statistics of Christian mis-The conference The conference Guernsey, A. M. Lands of sunshine. 25 c. Meth. E. Ch. Woman's Home Miss. Soc. International Sunday School Assn. Half a century of growth and service. 25 c. Wood-Oakes Co.

\*Kinsman, Bp. F: J. Outlines of the his-

tory of the church. pt. 75 c. Young Churchman Pugh, E. Steps toward Christian unity and church federation. 75 c. Peque Press \*Super, P. Outline of the history of the North American Young Men's Christian Association. 50 c. Assn. Press \*Thornton, E. W. Pocket lesson commentary for 1917. 25 c. Standard Pub. \*Whitcombe, A. B., comp. and ed. Rector's book of letters of transfer of communicants from one parish to another. \$1

Church division and Christianity. Grane, Macmillan

CHURCH OF ENGLAND

\*Belton, F. G: Manual for confessors. \$2 Young Churchman Church principles for lay people. \$1 n.

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City beautiful. Beck, R. T. 75 c.

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Clapham, C: B. Arithmetic for engineers; including simple algebra, mensuration, logarithms, graphs, and the slide rule. N. Y., Dutton. [n. d.] 11+436 p. tabs. O (Directly-useful technical ser.) \$3 n.

Clark, Evans. Municipal ownership in the

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Clarke, Frances Eliz. Oberon and Titania; an adaptation of the fairy scenes in Shakespeare's "A midsummers night' dream."

N. Y., S. French. '15 c. 15 p. 12° 25 c. Classroom Spanish. Solano, M. A. 10 c.

Clausen, R. E. See Goodspeed, T: Harper. Clauser, Milton. Straight line alphabet for lettering in the grades. [Salt Lake City, Arrow Press, 66 W. Second St.] [c. '16] 21 p. diagrs. obl. 12° 25 c. Clements, Guy Roger. Problems in the mathe-

matical theory of investment. Bost., Ginn. [c. '16] 3+24 p. D 32 c.

Cleveland school survey (summary volume).

Ayres, L. P. 50 c. Cleveland Foundation, Survey Committee Clubb, Stephen, and Paine, T: A journal; containing an account of the wrongs, sufferings and neglect, experienced by Americans in France; by Stephen Clubb, late a prisoner in that empire; pub. at the particular request of a number of citizens of the United States, who were in confinement, and treated as British prisoners of war, when Mr. Clubb left France, which was in the month of July last, he being set at liberty by express order of the emperor; printed at Boston, 1809; A dialogue between the ghost of General Montgomery and an American delegate; New York privately reprinted, 1865. Tarrytown, N. Y., W. Abbatt.
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Clymer, Reuben Swinburn. The Son of God; the mystical teachings of the masters, giving a short sketch of the early life of Jesus and of His training by the Essenean Order: and an interpretation of some of His teachings, in harmony with the fundamental principles of the Temple of Illumination, known as the "Christic interpretation." Allentown. Pa., Philosophical Pub. [c. '16] various

paging front. 8° 50 c. Coal Age. Coal mining kinks; comp. from the regular issues of Coal Age. N. Y., Hill Pub. [Tenth Ave. cor. 36th St.] '16 c. 104 p. il. figs. O bds. \$1.50

Coal mining kinks. Coal Age. \$1.50

Hill Pub. Cocroft, Susanna. Let's he healthy in mind and body; how to build and retain health. N. Y., Putnam. '16 c. 11+334 p. il. pls. D (with The woman worth while, and What to eat and when) \$3.95

What to eat and when, 4th ed. with additions and rev. to date. N. Y., Putnam. '16 c. 21+366 p. por. (with Let's be healthy in mind and body, and The woman worth while) \$3.95

The woman worth while. N. Y., Putnam. '16 c. 5+217 p. il. pls. por. D (with Let's be healthy in mind and body, and

What to eat and when) \$3.95 Coleman, G: P., ed. The Flat Hat Club and the Phi Beta Kappa Society; some new light on their history. [Williamsburg, Va., The editor.] '16 c. 24 p. pl. facsm. 8° (Cynthia Beverley Tucker Coleman memorial ser.) \$1

Collected plays and poems. Rice, C. Y. \$3 n. Century Co.

COLLEGES AND UNIVERSITIES \*Coleman, G: P., ed. Flat Hat Club and

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\$1.50 Ohio State University. Hinds, Hayden & Eldredge Parkins, L. E., ed. Harvard Medical School and its clinical opportunities. \$1.50

R. W. Hadley Collier's, The National Weekly. Prize stories from Collier's; selected by H: Cabot Lodge and others. 5 v. [N. Y., P. F. Collier & Son] [c. '16] fronts. 16° (Collier classics) (subs.)

Colonial Amherst. Locke, E. P. B., comp. \$1.25 n. W. B. & A. B. Rotch. Colony care for the feeble-minded. Committee on Provision for the Feeble-minded.

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The college

-Heilman and Shultis. Study in addition. Colorado. University. Bulletin.

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Bost., Little, Brown. c. 115 p. D \$1 n.
olver lectures. 50 c. Brown Univ.

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Colville, W: Wilberforce Juvenal. Kabbalah, the harmony of opposites; a treatise eluci-dating Bible allegories and the significance of numbers. N. Y., Macoy Pub. and Masonic Supply Co. '16 c. 189 p. 12° \$1
Combustion in the fuel bed of hand-fired fur-

naces. Kreisinger, H. Gov. Pr. Off.

COMMERCE AND COMMUNICATION \*Bosworth, G. F. Ships, shipping and fishing. 45 c. n. Putnam \*Dicks, A. J. Trade and commerce. 45 c. n. Putnam

\*Dues and port charges on shipping throughout the world. \$30 n. C. S. Hammond & Co.

\*Jackman, W: T. Development of trans-\*Jackman, w: 1. Development England. 2 v. (62 p. Putnam

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U. S. Bu. of Foreign and Domestic Commerce. Brazilian markets for American hardware.—Commercial travelers in Latin-America. Gov. Pr. Off. \*Zorn's parcel post guide. \$1 n.

C. N. Caspar Commercial prostitution in New York City. Bureau of Social Hygiene, New York.

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Gov. Pr. Off. Commissioners' court and county officers' manual, showing statutory powers and duties of county officers of Texas. Gillespy, J. B.

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Complete valentine book. Guptill, Mrs. E. F. E. March Bros. CONCRETE

\*Taylor, F: W., and Thompson, S. E. Con-Wiley crete, plain and reinforced. \$5 n. Kuehnel, R. Conferences for young women. J. F. Wagner Confessions of a young man. Moore, G: \$1.50 n. Brentano's Congress of neutral nations. U. S. Congress. House. Committee on Foreign Affairs.

Gov. Pr. Off. Conley, Edg. T: Field equipment manual for individuals and organizations of an infantry regiment; act of Congress app'd 3rd June, 1916. 4th ed. Eagle Pass, Tex., C. N. Sawyer. [c. '16] 54 p. 16° 25 c. Conley, Fk. R. The lure of Dead man's rock,

and other verses; life, logic, laughter. San Francisco, H. Wagner Pub. '16 c. 49 p. 12°

Connolly, R. Hugh, ed. The so-called Egyptian Church order and derived documents. [N. Y., Putnam.] '16 14+197 p. O (Texts and studies, contributions to Biblical and

patristic literature) pap. \$3.25 n. Conquest of the great Northwest. Laut, A. C. \$2 11.

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Contemporary American literature. Guthrie, H. W. Wilson Co. A. L., comp. 35 C. Contemporary drama of England. Dickinson,

T: H. \$1.25 n. Little, Brown Contemporary drama of Ireland. Boyd, E. A. Little, Brown \$1.25 n.

Control of the sugar beet nematode. Shaw, H. B. Gov. Pr. Off. Convention between the United States and Cuba: Commercial. U. S. Treaties, etc. 1901-1909 [Roosevelt]. Gov. Pr. Off.

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Cook, Jesse Leander. Cook's international unigraph; the only complete rapid lightline alphabet and the best speed-making rules and combinations; a modern smoothwriting system of short-hand adaptable to every language; the most satisfactory method of rapid writing for verbatim reporting, general correspondence and permanent records; a complete text-book for business colleges, high schools and correspondence students. [Omaha, Neb., Unigraph Co.]

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Cooley, Anna Maria. See Kinne, Helen. Coolidge, L: Arth. Ulysses S. Grant; with portraits. Bost., Houghton Mifflin. c. 11+

596 p. il. pls. D \$2 n.

Copeland, Elliott. His father's wife. Balt.,

McLean Co. [c. '16] 37 p. 12° 75 c.

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-Bradley. Palace of darkened windows.
-Brady. Britton of the seventh. —Chambers. Hidden children.

Cooke. Bambi.

-Cullum. Twins of Suffering Creek.-Way of the strong.

-Davis. Lost road.

-Doyle. Valley of fear.

Green. Strange disappearance.Greene. Barbara of the snows.

Grey. Last trail.—Spirit of the border.

-Lincoln "Quahaug." -McCarter. Winning the wilderness. Oppenheim. Vanished messenger.

Parrish. The red mist.

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Cossack fairy tales. Bain, R. N. \$2.75 n. Stokes

Cost of living on Minnesota farms—1905-1914. Peck, F. W. Univ. of Minn.

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Crampton, C: Ward, and others. School tactics and maze running; [and] Children's games and rules for playing. N. Y., Am. Sports Pub. [c. '16] 113 p. il. por. diagrs. 16° (Spalding's "red cover" ser. of athletic handbooks) 25 c.

Creasy, Sir E: Shepherd. The fifteen decisive battles of the world from Marathon to Waterloo; with an introd. by H. W. C. N. Davis; with 12 maps and plans. Oxford Univ. '15 27+472 p. D (Oxford edition of standard authors) 75 c. n.

Creative intelligence. Dewey, J: \$2 n. Holt

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German Literary Bd. Creed of Epictetus as contained in the Discourses, Manual and Fragments. Epictetus. Beacon Press

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\*Bacon, C., comp. Prison reform. \$1.25 H. W. Wilson Co.

Haines, T: H. Increasing cost of crime in Ohio State Reformatory Pennsylvania Prison Society. Prison effi-ciency in the Commonwealth of Pennsylvania. Pennsylvania Prison Society CUBA

U. S. Treaties, etc., 1901-1909 [Roosevelt]. Convention between the United States and Cuba; Commercial; signed at Havana, De-

cember II, 1902. Gov. Pr. On. Culbreth, D: Marvel Reynolds. A manual of materia medica and pharmacology; comprising all organic and inorganic drugs which are or have been official in the United States Pharmacopæia, together with important allied species and useful synthetics; especially designed for students of pharmacy and medicine, as well as for druggists, pharmacists, and physicians. 6th ed., thoroughly rev., with 402 illustrations. Phil., Lea & F. c. 12+1001 p. il. 8° \$5.25

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Cullum, Ridgwell. The twins of Suffering Creek. N. Y., A. L. Burt Co. '16 368 p. 12° (Copyright fiction) 60 c. n.

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Fenneman, Nevin Melancthon. Geology of Cincinnati and vicinity. Columbus, O. [Ohio Geol. Survey] '16 207 p. il. pls. 2 fold. maps (in pocket) diagrs. 8° (Bulletin)

Ferris, Gordon Floyd. A catalogue and host list of the Anoplura. San Francisco, Cal., Acad. of Sciences. '16 129-213 p. Q (Proceedings) pap. 50 c.

FICTION

ADULT \*Atherton, G. F. H. Perch of the Devil. A. L. Burt Co. \*Barr, Mrs. A. E. H. Joan. \$1.50 n. Appleton

\*Beach, R. E. Auction block. 60 C. A. L. Burt Co.

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Saalfield

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\*Whitehill, D. Polly's first year at boarding school. 75 c. Barse & Hopkins Barse & Hopkins

Field crops for the cotton-belt. Morgan, J. O. \$1.75 n. Macmillan Field equipment manual for individuals and organizations of an infantry regiment.

Fifteen decisive battles of the world from Marathon to Waterloo. Creasy, Sir E: S. 75 c. n. 75 c. n. Fight for the Republic. Johnson, R. \$2.50 n. Putnam Oxford Univ.

Fillebrown, C: Bowdoin. The principles of natural taxation; showing the origin and progress of plans for the payment of all public expenses from economic rent; with portraits. Chic., McClurg. c. 20+276 p. pls. tabs. D \$1.50

FINANCE \*Atwood, A. W: How to get ahead. \$1.25 Bobbs-Merrill n.
\*Bradlee, S. G. Stock brokers' daily balance interest table. \$7.50; per 5, ea. \$7; per 10, ea. \$6. Financial Pub. \*Clements, G. R. Problems in the mathematical theory of investment. 32 c.

Corry, R. F. Making of independent citizens; by introducing a school banking system every child has an opportunity to save some of his spending money. gratis (to libraries and banks) Uplift Thrift Co. \*Howe, J. H. Dragon and juggernaut of speculation as exemplified in gambling in prices of our food products. \$1

Dragon Pub. \*Moulton, H. G. Principles of banking. Univ. of Chic. Finding God in Millersville; a personal experience; a plain man's story of how he found more than he had lost. Chic., Reilly & Britton. [c. '17] 44 p. S bds. 50 c. n.

Fine art of punning, with a horrible example. FINE ARTS Apex Bk. Co.

Appeal to the enlightened sentiment of the people of the United States for the safeguarding of the future development of the capital of the nation. B. S. Adams \*Clauser, M. Straight line alphabet for lettering in the grades. 25 c.

Arrow Press \*Ives, J. E. Essentials in art. 50 c.

J. E. Ives \*Kunz, G: F: Rings for the finger. \$6.50 Lippincott \*Legacy (The) of the exposition. (Priv. Panama-Pacific Internat. Exposition, pr.)

Off. of the President Republican Club of the City of New York. Art Committee. What can be done to bring art closer to the people and increase their The author love for it. \*Sullivan, E. J. Kaiser's garland (European war cartoons). \$2 n. Doran For a complete list of the month's publications on FINE ARTS see, besides the above, these subjects:

ARCHITECTURE PHOTOGRAPHY Music

First lessons in Spanish. Sinagnan, L. 48 c. Macmillan Firth, J. B. Highways and byways in Not-

tinghamshire; with il. by F: F. Griggs. N. Y., Macmillan. 19+422 p. 12° \$2 n. Fischelis, Philipp. See Broomell, I: Norman. Fisher, Fred Bohn. The way to win; successions of the best statement of the second statement of the ful methods in the local church. [Special international ed.] N. Y. and Cin., Abingdon Press. [c. '16] 188 p. 16° 50 c. n.

Fisher, Mary Ann. Among the immortals, in the Land of Desire; a glimpse of the

beyond. N. Y., Shakespeare Press [114 E. 28th St.]. [c. '16] 276 p. 12° \$1.50

FitzGerald, W: H: Hope, M.D., and Bowers, Edn. F:, M.D. Zone therapy; or, relieving pain at home. Columbus, O., I. W. Long. 191 p. il. 12° \$1.50 n.

Five hundred Bible story questions and answers on the Old Testament. Scoville, S:, jr. 25 c. Sunday Sch. Times Co. Flat Hat Club and the Phi Beta Kappa Society.
Coleman, G: P., ed. \$1 G: P. Coleman
Flavoring extracts. Lawall, C: H.

Pa. Dept. of Agric. Flint, W: Ruthven. Chemistry for photographers. Bost., Am. Photographic Pub. [221 Columbus Ave.] '16 c. 10+205 p. tabs.

D \$2 n. Flosculi Rossallienses; archididascalis, Guliel-

mo A. Osborne [et al.]; decerpti. [N. Y., Putnam.] '16 255 p. D \$1.90 n.

Flournoy, Théodore. The philosophy of William James; auth. tr. by Edn. B. Holt and W: James, Jr. N. Y., Holt. c. 7+246 p.

por. D \$1.30 n. Foley, Patrick. Irish historical, curious customs and superstitions, County of Kerry, Corkaguiny. [Oakland, Cal.] The author. '16 c. 104 p. 16° 65 c. Food study. Wellman, M. T. \$1 n.

Little, Brown

Ford, Sewell. Wilt thou Torchy; il. by Fk. Snapp and Arth. W: Brown. N. Y., Clode. [c. '15-'17] 311 p. pls. D \$1.35 n. Foreign book list. 50 c. A

A. L. A. Selected list of Russian -Campbell, comp.

Foreign Missions Conference of North America. Committee of Reference and Counsel. World statistics of Christian missions; containing a directory of missionary societies, a classified summary of statistics, and an index of mission stations throughout the world; ed. by Harlan P. Beach and Burton St. John. N. Y., The conference [25 Madison Ave.]. '16 c. 148 p. 8° \$2
Forman, Leroy. See Lawall, C: Herb.

Christian Herald Forman, S: Eagle. Government in Illinois; a supplement to "Advanced civics" and also to "American republic." N. Y., Century Co.
'16 c. 60 p. il. map 12° 10 c.
Forsyth, P: Taylor, D.D. The justification of

God; lectures for war-time on a Christian theodicy. N. Y., Scribner. 8+232 p. D

(Studies in theology) 90 c. n. Foster, Rob. F: Foster's pirate bridge; the latest development of auction bridge; with N. Y., the full code of the official laws. Dutton. c. 12+189 p. diagrs. D \$1.50 n.
445 additional difficult Bible questions answered. Sieker, A. T. \$1

Fowler, Fk. The broncho rider boys with Funston at Vera Cruz. N. Y., A. L. Burt Co. '16 256 p. 12° 40 c. n.

FRANCE

HISTORY \*Gibbons, H. A. Little children of the Winston Luxembourg. 50 c. LITERATURE

\*Bowerman, S. G., comp. Recent French

francis, H. T., and Thomas, E. J., comps. and eds. Jataka tales; selected and ed. with introd. and notes. [N. Y., Putnam.] '16 introd. and notes. [N. Y., Pu 14+488 p. il. pls. O \$2.25 n.

FRANKLIN, Benjamin \*Whipple, W. Story of young Benjamin Franklin. 75 c. H. Altemus Co. Fraprie, Fk. Roy, ed. How to make enlarge-

ments. Rev. and enl. Bost., Am. Photographic Pub. '16 c. 67 p. diagrs. D (Practical photography) 50 c.; pap. 25 c. Fraser, Birdie, and Higgins, Jay P. The last

half-day in the district school; comic entertainment in two acts. Chic., Beckley-Cardy Co. [312 W. Randolph St.] [c. '16] 46 p. front. D pap. 25 c.

Fraser, W: H:, and Squair, J: Alternative exercises for Fraser and Squair's Shorter French course. N. Y., Heath. [c. '16] 81 (Heath's modern language ser.) p. 12° 20 C.

FRENCH LANGUAGE

Barnes, J. F. Histoires et jeux. 40 c. \*Fraser, W: H:, and Squair, J: Alterna-Squair's tive exercises for Fraser and Shorter French course. 20 c. Heat French songs. Walter, M. 40 c. special n. Heath Scribner

Freud's theories of the neuroses. mann, E. \$2 n. Moffat, Yard Friday in the basement. Hale, L. W. 75 c. Cooper Journal

From Dartmouth to the Dardanelles; a midshipman's log; ed. by his mother. N. Y., Dutton. '16 11+174 p. S bds. 60 c. n.

From dawn to eve. Greenwood, J. W. Badger

Frost, Wade H. The sewage pollution of streams: its relation to the public health. Wash., D. C., Gov. Pr. Off. 14 p. '16 8° Frothingham, Eugenia Brooks. The way of

the wind. Bost., Houghton Mifflin. c. 333

p. D \$1.40 n.

Fryer, Mrs. Jane Eayre. The Mary Frances first aid book; with ready reference list of ordinary accidents and illnesses, and approved home remedies; il. by Jane Allen Boyer. [Phil., Winston.] [c. '16] 144 p. col. front. fold. diagr. O (Mary Frances story instruction handbook ser.) \$1 n.

Fuller, H: B. Lines long and short; biographical sketches in various rhythms. Bost.,

Houghton Mifflin. c. 156 p. D \$1.25 n. Fundamental questions. King, H: C. \$1.50 \$1.50 n. Macmillan

Fungoid and insect pests on the farm. Petherbridge, F. R. \$1.25 n. Furniss, Grace Livingston. A Dakota widow; a comedy in one act. N. Y., S. French. 15 c. 20 p. 12° 25 c.

Perhaps; a comedy in one act. N. Y., S. French. '15 c. 18 p. 12° 25 c.

Galbraith, Anna Mary, M.D. Personal hygiene and physical training for women. 2d ed. thoroughly rev. Phil., Saunders. '16 [c. '11-'16] 393 p. il. pls. figs. D \$2.25 n.

Gale, Mrs. Anna Morley. Pearls and pebbles from the sea of thought. Kalamazoo, Mich., Ihling Bros. [1916] ['16 c.] 89 p. il. pors. 12° 75 C.

Gallup, G: Brewster. The islands of the blest. Bost., Sterling Press [18 Harvard Pl.] [c. '16] 55 p. por. D \$1.25

GAMES, Sports and Amusements

Brokaw, I. Art of skating. 25 c.

Am. Sports Pub.

Crampton, C: W., and others. School tactics and maze running. 25 c.

Am. Sports Pub. \*Foster, R. F: Pirate bridge. \$1.50 n. Dutton

\*Fraser, B., and Higgins, J. P. Last halfday in the district school. 25 c. Beckley-Cardy Co.

\*Gouldsbury, C: E. Tigerland. \$1.25 n.

Dutton Gulick, L. H. Ten minutes' exercise for Am. Sports Pub. busy men. 10 c. Am. Sports Pub. Guptill, Mrs. E. F. E. Complete valen-March Bros. tine book. 30 c. Herrmann, A. Herrmann's wizards' man-

Al. 30 c.
Hicks, S: T. How to play ice hockey.
Am. Sports Pub. 25 c. Am. Sports Pub. \*Hofer, M. R., ed. Old tunes, new tunes, Flanagan and games. 25 c.

How to sprint. 10 c. Am. Sports Pub. \*Miller, W. H., comp. Outdoorsman's

handbook (formerly The Angler's guide). \$1.50 n. Field and Stream \*Perry, C. A. Community center activities. 35 c. n. Russell Sage Foundation \*Seton, E. T. Woodcraft manual for boys. (bibls.) 75 c. n. Doubleday, Page Warman, E: B., and others. Indian club Doubleday, Page exercises. 25 c.

\*Wolfe, O. H. Back log and pine knot.
Biddle Corporation \*Work, M. C. Auction declarations. \$1 n. Winston

For a complete list of the month's publications on GAMES, Sports and Amusements see besides the above:

AUTOMOBILES Garden of faith. Re Vere, C. E. \$1

McLean Co. Garis, Howard Roger. Bed time animal stories. 11 v. N. Y., A. L. Burt Co. '16 col. ea. 50 c. n.

Uncle Wiggily bed time stories. N. Y., A. L. Burt Co. '16 col. il. 12° ea. 50 c. n.

Garvin, J: W:, comp. and ed. Canadian poets and poetry. N. Y., Stokes. [n. d.] 471 p. il. pors. O \$3 n.

Gaselee, Stephen. The Greek manuscripts in the Old Seraglio at Constantinople. [N. Y., Putnam.] '16 14 p. O pap. 30 c. n. Gay life. Bell, J: K. \$1.30 n. J:

GENEALOGY

\*Locke, A. H. History and genealogy of Captain John Locke [1627-1696] of Portsmouth and Rye, N. H., and his descendants. Rumford Press \$6 n. \*MacElyea, Mrs. A. B. M. MacQueens of Queensdale. \$2 n. Observer Pr. Ho. \*Osborne, Mrs. K. H., ed. Historical and genealogical account of Andrew Robeson, of Scotland, New Jersey and Pennsylvania, and of his descendants from 1653 to 1916. \$3.50; \$5; \$10 Mrs. K. H. Osborne
\*Salisbury, J: E., and Martin, G: C.
American ancestors of Oratio Dyer Clark and his wife, Laura Ann King. \$6 n. (60 copies) Martin & Allardyce GEOGRAPHY AND TRAVEL

\*Werthner, W: B. How man makes mar-Macmillan kets. 40 c. n. For a complete list of the month's publications on GEOGRAPHY AND TRAVEL see:

MAPS AND ATLASES Also the subhead GEOGRAPHY AND TRAVEL under:

CANADA PANAMA CHINA SIBERIA UNITED STATES ENGLAND Geography of the upper Illinois Valley. Sauer, C. O. 40 c. Univ. of Ill.

GEOLOGY AND PALEONTOLOGY
\*Clark, R. W. Descriptive catalogue of a petrographic collection of American rocks. \$1 Ward's Natural Science Establishment Fenneman, .N. M. Geology of Cincinnati Ohio Geol. Survey

and vicinity. Gregory, H. E. Navajo country; a geographic and hydrographic reconnaissance of parts of Arizona, New Mexico, and Utah. (10 p. bibl.) Gov. Pr. Off.

Grover, N. C., and others. Surface water supply of the United States, 1913. Gov. Pr. Off.

\*Hager, D. Practical oil geology. \$2 n. McGraw-Hill

\*Hoyt, J: C., and Grover, N. C. River discharge. \$2 n. Wiley \*Mechanics' Institute, San Francisco Library. List of books on petroleum.

The library Pierce, C: H:, and Dean, H: J. Surface Gov. Pr. Off. waters of Massachusetts. C. O. Geography of the upper Sauer, C. O. Geography of the upper Illinois Valley; and history of development. Univ. of Ill.

Stock, C. Recent studies in the skull and dentition of Nothrotherium from Rancho La Brea. 30 c. Univ. of Cal. Weaver, C: E. Tertiary formations of Western Washington. Wash. Geol. Survey Young, L. E. Surface subsidence in Illinois resulting from coal mining. 25 c. Univ. of Ill.

Principles of in-Gephart, W: Franklin. surance. 2 v. v. I, Life; v. 2, Fire. N. Y., Macmillan. c. 11+385; 11+332 p. (bibls.) figs. tabs. D ea. \$1.50 n.

German colonial empire. Giordani, P. \$1 Macmillan

GERMAN LANGUAGE \*Davison, W. E:, and Skillings, E. Block summaries of German grammar. 25 c. Middlebury Coll.

\*Haertel, M. H:, and Cast, G. C. Elements of German grammar for review. 50 c. Heath.

\*Scherer, P: Deutsches lesebuch. 60 c. Holt

GERMANY HISTORY

Barker, J: E. Modern Germany. \$2.50 n. Dutton \*Giordani, P. German colonial empire. Macmillan \*Keen, E. Seven years at the Prussian court. \$3 n. J: Lane Gerry's awakening. Gooch, F. P. \$1 n.

Badger Get well, keep well. Warman, E: B. 25 c. Getting together. Beith, J: H. 50 c. n.

Doubleday, Page; Houghton Mifflin Gibbons, Herb. Adams. The little children of the Luxembourg; with 24 il. from photographs by Harry B. Lachman. Phil., Win-

ston. '16 c. 90 p. pls. S 50 c. Gibbs, Philip. The battles of the Somme. N. Y., Doran. [c. '17] 28+21-377 p. fold. col. map O \$2 n.

Gillespy, Ja. Boggs. Commissioners' court and county officers' manual, showing statutory powers and duties of county officers of Texas; this compilation embraces the Revised statutes of 1911 and the Acts of the 32nd, 33rd and 34th Legislatures. Austin, Tex. [The author, care Von Boeckmann-Jones Co.] [c. '16] 309 p. 8° \$6

Giordani, Paolo. The German colonial empire; its beginning and ending; tr. by Mrs. G. W. Hamilton. N. Y., Macmillan, 14+

156 p. 12° \$1 n.

Given, Welker. A pagan's Christmas hymn.

[Clinton, Ia., L. P. Allen] '16 c. 23 p. il. 8°

Glad lady. Blanchard, A. E. 40 c. n.

A. L. Burt Co. Glodt, J. Thdr. Raphael's Madonna Gonzaga; technical proofs of authenticity and history of the painting. [Bost., Athens Pub.] [c. '16] 174 p. (5 p. bibl.) il. pls. pors. 12°

Glorious Gospel, the center of Christianity. Adcock, A. K. \$1 Standard Pub. Goethals, Maj.-Gen. G: Washington. Slides

at the Panama Canal. Wash., D. C., Gov. Pr. Off. '16. 16 p. 8°

Golden goose. Guptill, Mrs. E. F. E. 15 c. Beckley-Cardy Co.

Goldman, Mayer C. The public defender; a necessary factor in the administration of justice; with a foreword by Wesley O. Howard. N. Y., Putnam. c. 11+96 p. D

Gooch, Frances Pusey. Gerry's awakening; a play in three acts. [Bost., Badger.] [c. '16] 100 p. D (American dramatist ser.) bds. \$1 n.

Goodier, Rev. Alban. The Prince of Peace; meditations. N. Y., Benziger. [n. d.] 8+ 143 p. S 75 c. n.

Goodnow, Fk. Johnson. The American conception of liberty and government. [Providence, R. I., Brown Univ.] '16 c. 63 p. O

(Colver lectures) pap. 50 c.

Goodspeed, T: Harper. Notes on the California species of Trillium L. [Pt.] 4. Teratological variations of Trillium sessile var. giganteum H. and A. Berkeley, Cal., Univ. of Cal. 69—100 p. il. pls. Q (Pubs. in

botany) pap. 30 c.

Goodspeed, T: Harper, and Clausen, R. E.

The nature of the F1 species hybrids between Nicotiana sylvestris and varieties of Nicotiana tabacum; with special reference to the conception of reaction system contrasts in heredity. Berkeley, Cal., Univ. of Cal. 301—346 p. il. pls. Q (Pubs. in botany) рар. 45 с.

Goold, Clara Adelia. To Portland on Casco Bay, Portland, Me., Smith & Sale. 16 l. il. pls. sq. 16° 50 c.

Gordan, Jan. A Balkan freebooter; being the true exploits of the Serbian outlaw and comitaj Petko Moritch, told by him to the author and set into English; with a por. and il. by the author. N. Y., Dutton. '16 317 p. O \$3 n.

Gospel (The) echo; for the church, Sundayschool and evangelistic service; comp. by D: F. Nygren, Wilmington, Del., Gospel Echo Pub. '16 c. 288 p. 8° 25 c. ould, H. E. Feeding babies. N. Y., Reb-

Gould, H. E. Feeding babies. N. Y., Rebman Co. '16 c. 155 p. 12° \$1.50 n. Gould, Harris Perley. Growing cherries east

of the Rocky Mountains. Wash., D. C., Gov. Pr. Off. '16 37 p. il. 8° (U. S. Dept. of Agric. farmers' bull. 776)

Gouldsbury, C: Elphinstone. Tigerland; reminiscences of forty years' sport and ad-

venture in Bengal; with 8 illustrations. New and cheaper ed. N. Y., Dutton. '16 17+261 p. pls. D \$1.25 n.

Gourlie, Edith Colman. Ricordo d'Italia. [Mt. Kisco, N. Y., North Westchester Pub.] [c. '16] 59 p. il. mounted col. pls. 12° \$1 Government in Illinois. Forman, S: E. 10 c.

Century Co. Grabo, Carl H: The amateur philosopher. N. Y., Scribner. c. 304 p. 12° \$1.50 n. Graded calisthenic and dumb bell drills.

Wegener, A. B. Am. Sports Pub. Grane, Rev. W: Leighton. Church division and Christianity. N. Y., Macmillan. 12+

290 p. 8° \$2 n. Grant, Ulysses S.

\*Coolidge, L: A. Ulysses S. Grant. \$2 n. Houghton Mifflin

Graves, Clotilde Inez Mary [Richard Dehan, pseud.]. The man of iron. N. Y., Grosset & Dunlap. 668 p. 12° (Popular copy-

rights) 75 c. Gray, Phoebe. Little Sir Galahad; il. by F. Liley Young. N. Y., Grosset & Dunlap. 376 p. 12° (Popular copyrights) 75 c. Great inspirers. Zahm, J: A. \$1.50 n.

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Great thoughts on happiness. N. Y., Crowell. [n. d.] 32 p. col. front. T (Choice treasury ser.) leath. 35 c. n. bxd.

LITERATURE \*Gaselee, S. Greek manuscripts in the Old Seraglio at Constantinople. 30 c. n. Putnam

Greek manuscripts in the Old Seraglio at Constantinople. Gaselee, S. 30 c. n.

Green, Anna Katharine [Mrs. C: Rohlfs]. A strange disappearance. N. Y., A. L. Burt Co. '16 280 p. 12° (Copyright fiction) 60 c. n.

Greene, Harry Irving. Barbara of the snows. N. Y., A. L. Burt Co. '16 358 p. 12° (Copyright fiction) 60 c. n.

Greenlaw, Edn. Almiron. An outline of the literature of the English renaissance. Bost., B. H. Sanborn & Co. [50 Beacon St.] '16 c. 6+136 p. 8° 90 c.

Greenmantle. Buchan, J: \$1.35 n. Greenwood, Sir G. G: Sir Sidney Lee's new edition of A life of William Shakespeare: some words of criticism. N. Y., J: Lane. '16 52 p. O 50 c. n.

Greenwood, Julia Wickham. From dawn to

eve. Bost., Badger. '16 c. 141 p. D \$1.25 n. Greer, W: J. The commission clause; an address. N. Y., Insur. Soc. of N. Y. C. 18 p. O pap.

Gregory, Herb. Ernest. The Navajo country; a geographic and hydrographic reconnaissance of parts of Arizona, New Mexico, and Utah. Wash., D. C., Gov. Pr. Off. '16 219 p. (10 p. bibl.) il. pls. (part fold, maps, profiles (1 col.) diagrs. 8 (U. S. Geol. Survey water-supply pap. 380)

Gregory, J: Wa. Australia. N. Y., Putnam. ['16] 156 p. il. figs. S (Cambridge manuals of science and literature) 45 c. n.; leath. \$1 n.

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188 p. il. diagrs. 12° \$1
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Grover, Nathan Clifford, and others. Surface water supply of the United States, 1913; Pt. 11, Pacific slope basins in California. Wash., D. C., Gov. Pr. Off. '16 514 p. 2 pls. 8° (U. S. Geol. Survey water-supply pap. 361)

Growing cherries east of the Rocky Mountains. Gould, H. P. Gov. Pr. Off.

Guernsey, Alice Marg. Lands of sunshine. N. Y., Woman's Home Miss. Soc., Meth. E. Ch. [c. '16] 94 p. il. pls. 12° 25 c.

Guide to 160-320 acres, free government homesteads and low price state lands in Utah. Vorck, C: H:,comp. \$1

Utah Homesteaders' Guide Guide to the Greylock State Reservation. Rockwell, F. W., jr. 35 c. Sun Pr. Guide to the nature treasures of New York City. Pindar, G. N., and others, eds. 75 c. American Museum of Natural History

Guiremand, Harry Arth. Practical facts about New York, N. Y., Knickerbocker Informa-tion Bu. [c. '17] 47 p. 8° 25 c.

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Guptill, Mrs. Eliz. Frances Ephraim. complete valentine book. Lebanon, O., March Bros. [c. '17] 163 p. 12° 30 C. The golden goose; a Mother Goose play for children. Chic., Beckley-Cardy Co. [c. '16] 39 p. S pap. 15 c.

Guthrie, Anna Lorraine, comp. Contemporary American literature. White Plains, N. Y., H. W. Wilson Co. 79 p. D (Study outline

ser.) pap. 35 c. Guyer, Michael Frederic. Animal micrology; practical exercises in zoölogical microtechnique; with a chapter on drawing by Eliz. A. Smith. Rev. ed. Chic., Univ. of Chic. [c. '06-'17] 11+289 p. il. tabs. O \$2 n.

Haaren, J: H: See McManus, Hannah Theresa.

Haertel, Martin H:, and Cast, G. C. Elements of German grammar for review. N. Y., Heath. [c. '17] 6+95 p. S (Heath's modern language ser.) 50 c.

Hager, Dorsey. Practical oil geology. 2d rev. and enl. ed. N. Y., McGraw-Hill. '16 187

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Haldeman, Anna Marcet. Once upon a time; the faerie doings in Cedar Creek Valley. Girard, Kan. [Girard Job Shop] [c. '16] 122 p. 8° \$1

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—Bacon, comp. Prison reform.

Handy guide for beggars. Lindsay, N: V. \$1.25 n. Macmillan

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'16] 15-121 p. tabs. D pap. Harshberger, J: W: The vegetation of the New Jersey pine-barrens; an ecologic investigation. Phil., C. Sower Co. [112 N. 18th St.] '16 c. 11+329 p. il. diagrs. fold. pl. fold. map 8° \$5 n.

Hartfield, J: W. Hartfield's Sterling con-

version tables, sterling into American currency and vice versa; exchange from \$4.50 to \$4.99 advancing by single cents, including the decimal equivalents of 32ds, 20ths, 16ths, 8ths, 4ths and 1/2 of a cent, with a range of sterling amounts from 1d. to 19/11d., advancing by 1d. £1 to £99, advancing by £1, and £100 to £10,000 advancing by £100; containing also tabs. covering discount and interest, interest differences, American par values, Canadian par values, brokerages. N. Y. [The author, Produce Exchange Bldg.] '16 c. 129 p. f° \$10

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portunities. Parkins, L. E., ed. \$1.50 R. W. Hadley

Hastings, Basil Macdonald. See Leacock, Stephen Butler.

HAWAII

\*Castle, W: R., jr. Hawaii, past and present. \$1.50 n. Dodd, Mead Haweis, Stephen. The book about the sea

gardens of Nassau, Bahamas. N. Y., P. F. Collier & Son. c. 78 p. il. col. front. 12°

Hawthorne, Nathaniel. Hawthorne's House of the seven gables; ed. by J: B. Opdycke. N. Y., Holt. [c. '17] 41+386 p. il. por. S (English readings for schools) 52 c.

Hayes, Carlton Jos. Huntley, and others. syllabus of modern history. [3d ed.]; with map studies. N. Y. [Columbia Univ. Bookstore, Broadway cor. 116th St.] '16 c. 98 p.

O pap. 50 c. n.
Hayes, Clair Wallace [Robert L. Drake, pseud.]. The boy allies in the Baltic; or.

through fields of ice to aid the Czar. N. Y., A. L. Burt Co. '16 252 p. 12° 40 c.

The boy allies under the sea; or, the vanishing submarine. N. Y., A. L. Burt Co. '16 252 p. 12° 40 c.

Hayes, Doremus Almy, D.D. John and his writings. N. Y. and Cin., Meth. Bk. Concern. [c. '17] 328 p. (4 p. bibl.) O (Biblical introduction ser.) \$1.75 n.

Hayward, Laurence. The way hearts go; a social comedy. N. Y., Dutton. [c. '17] 342

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Peterson, A. \$2 Univ Headlam, Ja. Wycliffe. The issue. Univ. of Ill. Bost.

Houghton Mifflin. c. 7+159 p. D \$1 n. Heagle, D: The Lord God of Elijah; or, the true Biblical doctrine of God as opposed by evolution; a great question of today. Burlington, Ia., German Literary Bd. '16 c. 68 p. 12° 40 c.

Health insurance. Warren, B: S.

Gov. Pr. Off.

Heart echoes from old Shelby. Dobbins, D. D. Dobbins S. French Heartsease. Klein, C: 50 c.

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Held for orders. Spearman, F. H. \$1.35 n.

Hennesy, Ja. A. The dictionary of grammar; with rules and diagrs, and helpful hints. N. Y., Funk & W. c. 146 p. leath. 65 c.

Henning, Alb. F: The economic law underlying social unrest. Dallas, Sheegog Pr. c. 28 p. 8° 25 c.

Herold, Jacob Brooks. See Young, W: Law-

Herrmann, Alex. Herrmann's wizards' manual; a practical treatise on coin tricks, card tricks, sleight-of-hand, illusions, black art, mind reading, spirit mediumship, ventriloquism, etc.; secrets and methods of performing many marvelous mysteries, such as have astonished the public of all nations. [New and rev. ed.] Chic., Shrewesbury Pub.

[c. '16] 150 p. il. 12° 30 c.

Hewitt, Louise, comp. Historic Trenton.

[Trenton, N. J., C. L. Traver, 108 S. Broad St.] [n. d.] 103 p. il. pors. sq. D \$1 n.

Hewlett, Maurice H: Thorgils. N. Y., Dodd, Mead. c. 206 p. D \$1.35 n.

Hicks, S: Trafford. How to play ice hockey. N. Y. Am. Sports Pub. [c. '16] 41 p. il. por. 16° (Spalding's "red cover" ser. of athletic handbooks.) 25 c.

Hidden children. Chambers, R. W: 60 c. n. A. L. Burt Co.

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Higgins, Jay P. See Fraser, Birdie. Highways and byways in Nottinghamshire. Firth, J. B. \$2 n. Macmillan His father's wife. Copeland, E. McLean Co.

Histoires et jeux. Barnes, J. F. 40 c. Francis W. Parker School Historic Trenton. Hewitt, L., comp. \$1 n.

C. L. Traver Historical and genealogical account of Andrew Robeson, of Scotland, New Jersey and Pennsylvania, and of his descendants from 1653 to 1916. Osborne, Mrs. K. H., ed. \$3.50; \$5; \$10. HISTORY Mrs. K. H. Osborne

\*Creasy, Sir E: S. Fifteen decisive battles of the world from Marathon to Waterloo. 75 c. n. Oxford Oliv. \*Hayes, C. J. H., and others. Syllabus of modern history. 50 c. n.

Columbia Univ. Bookstore \*Leslie, S. Celt and the world. \$1.25 n. Scribner ARCHEOLOGY

\*Mace, A. C., and Winlock, H. E. Tomb of Senebtisi at Lisht. \$10 n.; \$8 n.
Metropolitan Museum of Art

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INDIANS

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ARABIA GERMANY AUSTRALIA HAWAII CANADA INDIA ENGLAND IRELAND UNITED STATES EUROPE

FRANCE

Hitchcock, Horace Dailey. Stepping-stones to success. Balt., McLean Co. '16 c. 236 p. 12° \$1

Hitschmann, Eduard, M. D. Freud's theories of the neuroses; auth. tr. by C. P. Payne; N. Y with an introd. by Ernest Jones. Moffat, Yard. c. 24+257 p. (7 p. bibl.) O \$2 n.

Hofer, Mari Ruef, ed. Old tunes, new rimes, and games; for kindergarten and primary grades. Chic., Flanagan [521 S. Wabash Ave.] [c. '17] 30 p. obl. D pap. 25 c. Hoffenstein, S: Life sings a song; poems. N. Y., Wilmarth Pub. [134 W. 38th St.]

'16 c. 103 p. D \$1 n. Holbrook, Lieut.-Col. Willard Ames. Notes preliminary conference on conduct of war. Fort Leavenworth, Kan., Army Service Sch.

'16 27 p. 8° pap. 15 c. Holland, Mrs. Sarah Fisher Holbrook, Tableaux and marches for degree work in subordinate granges of the Patrons of Husbandry. [3d ed.] Bost., G. H. Ellis Co.
'16 c. 53 p. ft. il. pls. 8° pap. \$1

Holmes, Arth. Dunham. See Langworthy, C:

Holmes, Arth. Dunham, and Lang, Harold Locke. Fats and their economical use in the home. Wash., D. C. [Gov. Pr. Off.] '16 27 p. diagrs. 8° (U. S. Dept. of Agric. bull. no. 469)

Holmes, J: Haynes, D.D. Religion for today; various interpretations of the thought and practice of the new religion of our time. N. Y., Dodd, Mead. c. 9+335 p. D \$1.50 n.

Home (The) and the family. Kinne, H. 80 Macmillan Home-making ser.

-Kinne and Cooley. Home and the family. Macmillan 80 c. n.

Home songs. Nimmo, D: C. \$3 Times Pub. Honeyman, Abraham Van Doren. Manual of New Jersey law; a summary of such business and other laws of New Jersey as may be of general interest and use, together with many principles of the common law and of business practice, with appendix of 172 legal forms and complete indices. Plainfield, N. J., N. J. Law Journal Pub. c. 398 p. 8° \$4

Hook, G: Deering. Modern lyrics. [Long Beach, Cal., Seaside Pr.] [c. '16] 200 p. il. por. 8° \$1.35

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Hopkins, Cyril G:, and others. Summary of Illinois soil investigations. Urbana, Ill., Univ. of Ill. 450—484 p. il. tabs. maps 8° (Agric. Exper. Station bull.) pap. gratis

Hopkins, Ja. Love. The law of trademarks. tradenames and unfair competition; including trade secrets; goodwill; the federal trademark acts of 1870, 1881 and 1905; the trademark registration acts of the states and territories; and the Canadian trademark and design act; with forms. 3d ed. Cin., W. H. Anderson Co. c. 95+1054 p. 8° \$10

[1st edition pub. 1900 under title: The law of unfair

Horne, Herman Harrell. The teacher as artist; an essay in education as an aesthetic process. Bost., Houghton Mifflin. [c. '17] 10+62 p. S (Riverside educational mono-

graphs) 70 c. n. Horton, F: Waters. Molybdenum; its ores and their concentration; with a discussion of markets, prices, and uses. Wash., D. C., Gov. Pr. Off. '16 6+132 p. (7 p. bibl.) pls. maps tabs. 8° (U. S. Bur. of Mines bull. III)

Hospital accounting and statistics. W. V. S. \$1.25 n.

Hostetler, Mrs. Martha Luella Doggett, comp. Memories along the way from early morn

to evening twilight. [Lincoln, Neb., Wood-ruff Press] [c. '16] 54 p. por. 12° \$1

Hough, Emerson. The man next door; il. by
Will Grefé. N. Y., Appleton. c. 309 p. pls. D \$1.50 n.

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Housman, Laurence. As good as gold; a play in one act. N. Y., S. French. [c. '16] 25 p. 25 C.

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How man makes markets. Werthner, W: B. Macmillan

How to get ahead. Atwood, A. W: \$1.25 n. Bobbs-Merrill

How to grow roses; dedicated to the flowerloving people of America. 12th ed. rev. and enl. West Grove, Pa., Conrad & Jones Co. '16 c. 121 p. il. (part col.) D \$1

How to make enlargements. Fraprie, F. R., ed. 50 c.; 25 c. Am. Photographic Pub. How to play ice hockey. Hicks, S: T. 25 c.

Am. Sports Pub. How to sprint. N. Y., Am. Sports Pub. [c. '17] 45 p. il. 16° (Spalding's primer ser.) IO C.

Howard, Ernest Emmanuel. Documents governing the construction of a bridge; including a reprint of the specifications, proposal, contract and bond of the Columbia River Interstate Bridge, a description of the structure, and a discussion of the function of specifications. N. Y., Wiley. '16 c. 113 p. fold. pl. forms 4° \$1 n.

Howard, Katharine. Two plays, and a rhap-

sody. 2d ed. San Diego, Cal., The author [Lee Apartments]. '16 c. no paging D bds. 60 c.; 75 c.; \$1

Howe, Ja. Hamilton. The dragon and juggernaut of speculation as exemplified in gambling in prices of our food products; written especially for the education and protection of our young men and women about to enter the business or professional world; and a warning to our produce growers and provision packers; tricks of the manipulator exposed; how speculators are also buncoed and fleeced. Seattle, Dragon Pub., Leary Bldg. [c. '16] 139 p. il. pors. fold. chart \$1 O pap.

Hoyt, J: Clayton, and Grover, Nathan Clifford. River discharge; prepared for the use of engineers and students. 4th ed., rev. and enl. N. Y., Wiley. '16 12+210 p. il. pls. fold. maps diagrs. (part fold.) 8° \$2 n.

HUDSON, Alan, D.D. \*Durkee, J. S. In the foosteps of a friend. S. D. Towne Co.

Hughes, Dan. E., M.D. Practice of medicine. 11th ed. Phil., Blakiston. 19+785 p. il. 12° limp leath. \$3 n.

Hughes, Harry Franklin. Bas-set pound price Chic., Am. Blue Print Paper Co. [335 Plymouth Ct.] [c. '16] 109 1 8° \$5

Hughes, Rob. E: Lee, M. D. Mind versus millions, psychology of success; a book dedicated to greater action and production. St. Louis, Commercial Pr. [21 S. Ninth St.] '16 c. 154 p. 12° \$2

Pitman Hugo's simplified system. -Russian grammar simplified.

Human anatomy. Piersol, G: A., ed. 2 v.

\$7.50 n.; \$10 n. (subs.) Lippincott Human personality ser. -Martin. Philosophy of conduct. \$1.50 n. -Stevenson. Socio-anthropometry; an interracial critique. \$1 n.

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Humphrey, Jerry Miles. The convert's homeward guide. Chic., W. B. Rose. '16 c. 126

p. 16° 15 c.

Humpty-Dumpty William & Co.; a popular history of time's greatest war. Battey, G: DeVinne Press

M., jr. \$1 Hurd, H: Mills, M.D., and others. The institutional care of the insane in the United States and Canada. In 4 v. v. 2, 3. Balt., Johns Hopkins Press. il. pls. 8° ea. \$5 n.; set \$20 n.; leath. ea. \$6 n.; set \$24

Hurgronje, Christian Snouck. The revolt in Arabia; with a foreword by R: J. H. Gottheil. N. Y., Putnam. c. 7+150 p. 75 c. n.

Huxford, Folks, comp. and ed. History of Clinch County, Georgia; rev. to date, giving the early history of the county down to the present time (1916); also complete lists of county officers, together with minor officers and also sketches of county officers' lives; with chapters on the histories of old families of Clinch County; also other information as is historical in its nature. [Macon, Ga., J. W. Burke Co.] '16 c. 309 p. il. pls. pors. 8° \$1.75 HYGIENE

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Am. Sports Pub. \*Cocroft, S. Let's be healthy in mind and body. (with The woman worth while, and What to eat and when).-What to eat and when. (with Let's be healthy in mind and body, and The woman worth while). ea. Putnam \$3.95. Evans, W: A. Dr. Evans' How to keep Sears, Roebuck & Co. well. \$5 \*Galbraith, A. M. Personal hygiene and

physical training for women. \$2.25 n.

Saunders McCurdy, J. H. Calisthenic nomenclature. Am. Physical Educ. Assn. National Child Welfare Exhibit Assn., inc. Baby book. 25 c. The association Warman, E: B. Get well, keep well. Am. Sports Pub. Wegener, A. B. Graded calisthenic and dumb bell drills. 25 c. Am. Sport Pub. Hygiene in Mexico. Pani, A. J. \$1.50 n. Putnam

Hyphenated. Anderson, A. \$1.50 A. Anderson I. Benton, F. W. 25 c. Semi-tropic Pub. I accuse; by a German. N. Y., Grosset & Dunlap. 445 p. 12° (Popular copyrights)

Ideal home. Lees-Dods, M. \$8 n. Illinois. Appellate Ct. Repts. v. 198. Chic., Callaghan. \$2.25; shp. \$2.75 Illinois Geological Survey bull. 40 C.

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grains in Illinois.

-Hopkins. New limestone tester. Summary

of Illinois soil investigations.

Illinois University. Biological monographs. Univ. of Ill.

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Illustrative cases on torts. Chapin, H. G.

West Pub. Imperishable heart. Buchanan, J. C. \$1.25 n.

Badger In Canada's wonderful Northland. Curran. W: T. \$2.50 n. Putnam In far North-east Siberia. Shklovsky, T. W. \$3 n. Macmillan

\$3 n.
In God's garden. Milburn, Mrs. L. McD.
University Press 75 c. In Mizzoura. Thomas, A: 50 c. S. French Of a friend. Durkee, J. S. In the footsteps of a friend. Durkee, J. S. S. D. Towne Co.

Income tax guide for individuals. Lewis, D. B. \$1.50 D. B. Lewis & Co.

Income tax law. Harris, Forbes & Co. Harris, Forbes & Co. Income tax law and accounting. Nelson, G. N. \$2; \$1 G. N. Nelson \$2; \$1

Income tax tables and guide to the deduction of tax from dividends, interest, ground rents, etc. Snelling, W. E:, comp. Pitman Increasing cost of crime in Ohio. Haines, Ohio State Reformatory T: H.

INDIA

\*Dutt, R. C. Economic history of India in the Victorian Age.—Economic history of India under early British rule. ea. \$2.50 n. Dutton

Indian Club exercises. Warman, E: B. 25 c. Am. Sports Pub.

[Indian tales.] Kipling, R. 4 v. \$2 n.; \$4 n. Crowell Inductive story of standards of right. Wil-

son, M. H. \$1.50 n. Badger Infantry drill regulations, United States Army, 1911. U. S. War Dept.

t. 75 c. U. S. Infantry Assn. Influence of the composition and concentration of the nutrient solution on plants grown in sand cultures. Ayres, A. H. 60 c.

Univ. of Cal. Institutional care of the insane. Hurd, H: M., and others. In 4 v. v. 2, 3. ea. \$5 n.; \$6 n.; set, \$20 n.; \$24 n. Johns Hopkins Press INSURANCE

\*Alexander, W: Successful agent. \$2

Spectator Co. \*Gephart, W: F. Principles of life insurance. 2 v. (bibls. ea. \$1.50 n. Macmillan Greer, W: J. Commission clause.

Insur. Soc. of N. Y.

Lott, E. S. Politics vs. workmen's compensation insurance. Insur. Soc. of N. Y. \*Smith, H: W. Talks with life insurance Spectator Co. agents. \$1.50

Interdependence of literature. Curtis, G. P. Herder 60 c. n.

International American Conference, 1910. Convention between the United States and other powers for the protection of trade marks; signed at Buenos Aires, August 20, 1910. Wash., D. C. [Gov. Pr. Off.] '16 28 p. 8° (Treaty ser. no. 626)

International Sunday School Assn. Half a century of growth and service; the story of the association. Chic., Wood-Oakes Co. [c. '16] 100 p. il. maps charts 12° 25 c.

Intolerance in the reign of Elizabeth, Queen of England. Klein, A. J. \$2 n.

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Russell Sage Foundation Invisible government. Palmer, B. J. \$1

Universal Chiropractors Assn. Iowa legends and lyrics. Branch, H. P. \$1.50 H. P. Branch

Iowa State College of Agric. and Mechanics Arts bull. The college -Nichols. Sewage disposal for village and

rural homes. -Wagner. Study of oil engines in Iowa power plants.

IRELAND

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\*Foley, P. Irish historical, curious customs and superstitions, County of Kerry, Corkaquiny. 65 c.

LITERATURE \*Morris, L. R. Celtic dawn. \$1.50 n. Macmillan

Irish, Marie. Christmas at Stebbinses'. Chic., Beckley-Cardy Co. [c. '16] 25 p. S pap.

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Irish Mag. Bowman, E. W. \$1 Caxton Printers

Islands of the blest. Gallup, G: B. \$1.25 Sterling Press

Issue (The). Headlam, J. W. \$1 n.

Houghton Mifflin Italy, France and Britain at war. Wells, H. G: \$1.50 n. Macmillan

Ives, Julia Eloise. Essentials in art; a normal school note book. California, Pa. [The author] [c. '16] 45 p. il. 8° 50 c.

Jackman, W: T. The development of transportation in modern England. 2 v. [N. Y., Putnam.] '16 16+460; 8+360 p. (62 p. bibl.) maps (part fold., 2 in pockets) 8° \$7.25 n.

Jacobs, G: Edward. [Don Persius, pseud.]. The revelation of the hand made easy; all the important points in palmistry explained in a brief and comprehensible manner. Denver, Colo., Denver Optometrical Co. [c. '16] 32 p. il. 12° 25 c.

James, William

\*Flournoy, T. Philosophy of William James. \$1.30 n. Jataka tales. Francis, H. T. \$2.25 n.

Putnam Jellett, H:, M.D. A practice of gynecology. Phil., Lea & F. 618 p. il. col. pls. 8°

Jenkins, Herb. G: Bindle; the story of a cheerful soul. N. Y., Stokes. [c. '16] 289 p. D \$1.35 n.

Jerome, Jerome Klapka. The street of the blank wall; and other stories. N. Y., Dodd, Mead. '16 c. 319 p. D \$1.35 n.

Jerry. Pier, A. S. \$1.50 n. Houghton Mifflin

Jervell, Hans Astrup. Nordmænd og norske hjem i Amerika, samt kirker, skoler, hospitaler, alderdomshjem og lignende institutioner reist væsentlig av Nordmænd. 1. samling. Illustreret slægts- og settlements-historie. Navnene ordnede efter bygdelag. Fargo, N. D., H. Jervell Pub. [c. '16] 208 p. il. por. 8° \$1 Jesus Christ historie.

\*Cameron, J. R. Renascence of Jesus. \$1.50 n. Doran

Clymer, R. S. Son of God. 50 c. Philosophical Pub. \*Goodlier, A. Prince of Peace. 75 c. n.

Benziger \*Meeter, H. H. Heavenly high priesthood of Christ. \$2 n. Eerdmans-Sevensma Co. \*Orchard, W: E. Necessity of Christ.

\$1.25 n. Dutton Pengelly, J: B. New Christmas legend. 75 c. \*Smith, F. W. Jesus—teacher. Flint Pr.

Sturgis & Walton \*Williams, Canon A. L. Hebrew Christian Messiah. \$3.50 n. Macmillan Jesus-teacher. Smith, F. W. 50 c. n.

Sturgis & Walton O'Kane, Jim and Peggy at Meadowbrook. Macmillan W. C. 60 c. n. Joan. Barr, Mrs. A. E. H. \$1.50 n.

Appleton Joe Strong books. See Barnum, V.

JOHN, Saint

\*Hayes, D. A. John and his writings. (4 Meth. Bk. Concern p. bibl.) \$1.75 n. John Barleycorn. London, J. 75 c.

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Johnson, Lionel. Religious poems; with a preface by Wilfrid Meynell. N. Y., Mac-

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Johnson, Rossiter. The fight for the Republic; a narrative of the more noteworthy events in the War of Succession; presenting the great contest in its dramatic aspects. N. Y., Putnam. c. 12+404 p. il. pls. pors. maps (part fold.) plans O \$2.50 n. phnston, W: "Limpy," the boy who felt Johnston, W:

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Jones, G: W. See Burrell, G: Arth.

Jordan, D: Starr. Alsace-Lorraine; a study in conquest: 1913. Indianapolis, Bobbs-Merrill. [c. '16] 113 p. D \$1 n.
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Journal (A). Clubb, S. \$3.05 (only to subs. to Magazine of History) W. Abbott Journey of joy. Blanchard, A. E. 40 c. n. A. L. Burt Co.

Joy of Christmas. Barrow, K. T. \$1 Dixon-Paul Pr.

Julia Richman High School, New York. The case of the Julia Richman High School. Pt. I, 2. N. Y., Pub. Educ. Assn. of N. Y. 20; 12 p. il. maps tabs. O (Bulletin) pap. Just stories. Klingensmith, A. 40 c

Flanagan

Justification of God. Forsyth, P: T. 90 c. n. Scribner

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Macoy Pub. & Masonic Supply Co. Kaiser's garland. Sullivan, E. J. \$2 n. Doran Keen, Edith. Seven years at the Prussian court. N. Y., J: Lane. 314 p. il. pls. pors. O \$3 n.

Kellogg, Louise Phelpls. Early narratives of the Northwest. N. Y., Scribner. c. 394 p. il. 8° (Original narratives of early American history) \$3 n.

Kenyon, Rev. Essek W. The Father and His family; or, a restating of the plan of redemption. Spencer, Mass., Reality Press. [c.

'16] 272 p. por. 12° \$1 Kerr, Ja. Manford. New complete digest of the decisions of the Supreme Court and the District Courts of appeal of the State of California and of all federal decisions dealing with California law. v. 8. Principal and surety to Telegraph operator. San Francisco, Bancroft-Whitney. '16 16+7559-8713 p. 8° \$10

Kerr, Sophie. The blue envelope; a novel; front. [in col.] by Frances Rogers. Garden City, N. Y., Doubleday, Page. c. 304 p. D \$1.35 n.

Ketchum, Milo Smith. Engineering as a pro-fession. Boulder, Colo. [Univ. of Colo.] '16 27 p. 12° (Bulletin)

Key to health, wealth and love. Seton, J. Clode

Key to success. Rug, D. C. \$1 Byron Pr. King, H: Churchill. Fundamental questions. N. Y., Macmillan. c. 14+256 p. D \$1.50 n.

Kinne, Helen, and Cooley, Anna Maria. The home and the family. N. Y., Macmillan. 6+286 p. il. 12° (Home-making ser.) 80

Kinsman, Bp. F: Jos. Outlines of the history of the church. Pt. 1, From the present day back to the Great Schism. Milwaukee,

Young Churchman. '16 c. 12+175 p. il.

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Klein, Arth. Jay. Intolerance in the reign of Elizabeth, Queen of England. Bost., Houghton Mifflin. c. 11+218 p. (18 p. bibl.) O

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Klingensmith, Annie. Just stories; il. by Dorothy Dulin. Chic., Flanagan. [c. '16]

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Krauss, L: L. "Humanity"; or, what every father, mother, boy and girl should know. [5th rev. ed.] N. Y., Bur. of Moral and Hygienic Educ. [c. '16] 127 p. il. pors. 25 C.

Thy mother; or, "she has outlived her usefulness." [N. Y., Bur. of Moral and Hygienic Educ.] [c. '16] 64 p. 32° 10 c.

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technical pap. 137)

Kretzman, Paul E: The liturgical element in the earliest forms of medieval drama. Minneapolis, Univ. of Minn. c. 170 p. 8° (Studies in language and literature) pap.

Kuehnel, Rev. Reynold. Conferences for young women. N. Y., J. F. Wagner. [c. '16] 250 p. 8° \$1.50

Kunz, G: F: Rings for the finger; from the earliest known times to the present; with full descriptions of the origin, early making, materials, the archaeology, history; for affection, for love, for engagement, for wedding, commemorative, mourning, etc.; with 290 il. in col., doubletone and line. Phil., Lippincott. c. 18+381 p. pls. O \$6.50 n.

Academy of Political Science. \$1.50
The academy Labor disputes and public service corporations.

Labor requirements of live-stock. Boss, A. Univ. of Minn.

Laboratory guide in materia medica and pharmacy. Milks, H. J. \$1.50 H. J. Milks H. J. Milks Laboratory manual for General science, First

course. Elhuff, L. 48 c. Heath Laffargue, Capt. André. The attack in trench warfare; impressions and reflections of a company commander; tr. for the *Infantry Journal* by an officer of infantry. Wash., D. C., U. S. Infantry Assn. '16 c. 42 p. il.

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figs. charts O (U. S. Dept. of Agric.

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Lardner, Ring W. Gullible's travels, etc.; il. by May Wilson Preston. Indianapolis, Bobbs-Merrill. [c. '17] 255 p. D \$1.25 n. Larkin, Edg. Lucien. The matchless altar of

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esoteric temples of antiquity. Los Angeles, Cal. [The author] '16 c. 9+306 p. il. pls. por. 8° \$1.50

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American bankruptcy reports. v. 37. \$5 Bender

\$4 Bender Bender's federal revenue law. \*Black, H: C. Treatise on the recission of contracts and cancellation of written instruments. 2 v. \$15 Vernon Law Bk Co. Chapin, H. G. Illustrative cases on torts \$2.50 West Pub. \*Ferger, P. C. Business law. \$1.25

Honeyman, A. Van D. Manual of New Jersey Law. \$4 N. J. Law Journal Pub. Hopkins, J. L. Law of trademarks, tradenames and unfair competition. \$10

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Kerr, J. M. New complete digest of the decisions of the Supreme Court and the District Courts of Appeal of the State of California and of all federal decisions dealing with California law. \$10

Bancroft-Whitney

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Williamson Law Bk. Co.
Michigan. Supreme Ct. Repts. v. 189.
\$2; \$2.50 Callaghan
Morrison's mining rights. \$4.50

Bancroft-Whitney Nichols on eminent domain. 2 v. \$15

M. Bender

Ohio. Supplement to Page & Adams' annotated general code of the State of Ohio.
v. 3. \$6.25 W. H. Anderson Co.
Pennsylvania. Supreme Ct. Repts. v.
253. \$1.08 G. T. Bisel Co.
Public utilities reports annotated. \$5

Lawyers Co-operative Pub.

Rogers, G. R. Law of the motion picture industry.

G. R. Rogers
Sheen, J. M. New Jersey Practice Act of 1903 as supplemented and superseded by the Practice Act of 1912 and practice forms.

Soney & Sage

Shepard's New York Supreme Court and statutory citations. \$25 F. Shepard Co. Simpson, A. Treatise on federal impeachments.

Law Assn. of Phil.

Sutherland on damages. 5 v. \$32.50
Vernon Law Bk. Co.

Thompson, G: W. Drafting, executions, probate and contest of wills. \$7.50

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Young, W: L., and Herold, J. B. Young's digest of the laws of the state of Louisiana relating to banks, savings banks and trust companies. \$7.50 M. L. Bath Co. For a complete list of the month's publications on LAW see, besides the above:

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Lawall, C: Herb., and Forman, Leroy. Flavoring extracts; analysis. Harrisburg, Pa. [Pa. Dept. of Agric.] '16 36 p. 8° (Bulletin)

Leacock, Stephen Butler, and Hastings, Basil Macdonald. "Q"; a farce in one act. N. Y., S. French. '15 c. 23 p. diagr. 12° 25 c. League for peace. U. S. President, 1913.
[Wilson] Gov. Pr. Off.
Lees-Dods, Matilda. The ideal home; how to find it; how to furnish it; how to keep it; with 48 full-page pls. in col. by Sybil Tawse

and W. B. Handforth, and 273 il. in the text. [N. Y., Dutton.] [n. d.] 12+976 p. tabs. Q \$8 n.

Legacy (The) of the exposition; interpretation of the intellectual and moral heritage left to mankind by the world celebration at San Francisco in 1915. San Francisco [Panama-Pacific Internat. Expostion, Off. of the President] '16 c. 187 p. O bds. (Priv. pr.)

Lehman, Derrick Norman. An elementary course in synthetic projective geometry. Bost., Ginn. [c. '17] 13+123 p. D 96 c. Leland Stanford Junior University. English

Leland Stanford Junior University. English Club. A Stanford book of verse, 1912-1916. [Stanford University, Cal., The author.] '16 c. 7+88 p. 12° \$1

Leland Stanford Junior Univ. ser. \$1

The university

Tolman and Rogers. Study of the magmatic sulfid ores.

Leonard, Sterling Andrus. English composition as a social problem. Bost., Houghton Mifflin. [c. '17] 12+201 p. S (Riverside educational monographs) 70 c. n.

Leslie, Shane i. e. J: Randolph Leslie. The Celt and the world; a study of the relation of Celt and Teuton in history. N. Y., Scribner. c. 224 p. D \$1.25 n.

Lessons in public speaking and oral reading. Pelsnia, J: R. 50 c.

Let's be healthy in mind and body. Cocroft, S. (with The woman worth while, and What to eat and when). \$3.95 Putnam Letters to a young housekeeper. Prince, J. \$1.35 n. Houghton Mifflin Letters written in war time. Wragg, H:, comp. and ed. 75 c. n. Oxford Univ. Lettie. Miller, Mrs. A. L. P. \$1.10

Mrs. A. L. P. Miller Lettres de mon soldat, 1915-1916. [2d ed.] N. Y. [R. W. Neeser, 247 Fifth Ave.] '16 c. 8+140 p. por. facsm. D pap. \$1

Lewars, Mrs. Harold. See Singmaster, Elsie. Lewis, Dan. Bell. Income tax guide for individuals; the Federal Income Tax Law as amended September 8, 1916, the Massachusetts Income Tax Law of 1916. Bost.. D. B. Lewis & Co. '16 c. 50 p. forms 8° \$1.50

Lewis Seymour and some women. Moore, G: \$1.50 n. Brentano's

LIBRARIES AND LIBRARIANS

Alexander, C: B. Library in the economy of the state.

\*American Library Assn. Committee on Work for the Blind. Library facilities for the blind in the United States.

N. Y. Pub. Lib.

\*Brown, M. W., comp. Mending and repair of books. 15 c. n. A. L. A.

\*Carnegie Library, Pittsburgh. Rules for filing cards in the dictionary catalogues of the library.

The library

\*Scott, C. E., comp. Manual of institution libraries. 25 c. Library facilities for the blind in the United States. American Library Assn. Committee on Work for the Blind. N. Y. Pub. Lib. A. L. A. Library handbook. -Brown. Mending and repair of books. 15 c. n. Manual for institution libraries. -Scott. 25 C.

Library of religious thought. \$1.25 n. Badger

-Buchanan. Imperishable heart. Life sings a song. Hoffenstein, S: \$1 n. Wilmarth Pub.

Life-voyage verse. Bigelow, C. B. \$1 C. B. Bigelow

riggs, S. E. 35 c. Nat. Pub. Welfare League Life's demands. Griggs, S. E. Light from the greatest mystery book in the world; the secrets contained in its symbols that have been confounded for ages have been grasped by a mystic of the nineteenth century and for the first time given to the world in an understandable manner; the wonderful pack of cards with its silent mes-

sage to all. [Los Angeles, Cal., Phillips Pr.] '16 c. 40 p. il. 8° \$1 '16 c. 40 p. il. 8° \$1 Likely story. Housman, L. 25 c. S. French Limitations on campaign expenditures by the political party committees. U. S. Library of Gov. Pr. Off. Congress.

"Limpy." Johnston, W: \$1.35 n. Little, Brown

Linch, C: See Wills, J: Gordon.

LINCOLN, Abraham \*Carmichael, O. H. Lincoln's Gettysburg Address. 85 c. Abingdon Press \*Rare Lincolniana: No. 10. \$3.30 (only to subs. to Magazine of History) W. Abbatt

Lincoln, Jos. Crosby [Joe Lincoln, pseud.]. Kent Knowles, "Quahaug." N. Y., A. L. Burt Co. '16 457 p. 12° (Copyright fiction) 60 c. n.

Lindsay, N: Vachel. A handy guide for beggars. New ed. N. Y., Macmillan. 11+205 gars. New ed. N. p. 12° bds. \$1.25 n.

Lines long and short. Fuller, H: B. \$1.25 n. Houghton Mifflin

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\*Byers, S: H. M. Bells of Capistrano. Grafton Pub. Corporation Cooksey, J., and Cooksey, B: thoughts and ambitions. 50 c.

Hill City Republican Press \*Curtis, G. P. Interdependence of literature. 60 c. n. Herder \*Emerson, R. W. Great thoughts from Emerson. 35 c. n. Gale, Mrs. A. M. Crowell Pearls and pebbles from the sea of thought. 75 c.

Ihling Bros. \*Great thoughts on friendship. 35 c. n.

Crowell \*Great thoughts on happiness. 35 c. n. Crowell \*Guthrie, A. L., comp.

Contemporary

American literature. 35 c. H. W. Wilson Co.

Hostetler, Mrs. M. L. D., comp. Memories along the way from early morn to Woodruff Press evening twilight. Woods
Johns, E. V. Evening reveries.

Colonial Press Co. \*Kipling, R. Great thoughts from Kipling. 35 c. n.

Krauss, L. L. Thy mother. 10 c. Bu. of Moral and Hygienic Educ. McAleer, B. A. Million years of darkness. \$1 \*Riley, J. W. Complete works. Memorial

ed. 10 v. \$17.50 n.; \$24 n.; \$35 n. Bobbs-Merrill \*Stevenson, R. L: Great thoughts from Stevenson. 35 c. n. Crowell \*Tieje, A. J. Theory of characterization in prose fiction prior to 1740. 75 c. n.

Univ. of Minn. \*Treble, H. A., comp. English prose: narrative, descriptive and dramatic. 45 c. Oxford Univ.

\*Wedding (The); a record book. 60 c. n.; Crowell \$1.50 n. For a complete list of the month's publications on LITERATURE see, besides the above, these subjects:

ESSAYS BIBLIOGRAPHIES BOOKS AND READING LIBRARIANS AND ELOCUTION AND LIBRARIES WIT AND HUMOR ORATORY

Also subhead LITERATURE under: Russia ENGLAND FRANCE SCANDINAVIA IRELAND

Little books. 50 c.

Ruggles. An old wine in a new bottle. Badger Little children of the Luxembourg. Gibbons, H. A. 50 c. Winston Little Jetts telling Bible stories for young folks. Smith, W. C. 60 c. n. W. C. Smith Little sermons for to-day. Shepard, C. 75 c. Christian Health Mag.

Little Sir Galahad. Gray, P. 75 c. Grosset & Dunlap Little sun-books. 25 c. E. Towne Co.

-Emerson. Self-reliance. Liturgical element in the earliest forms of medieval drama. Kretzman, P. E: \$1 n. Univ. of Minn.

Livingston, Philip, and Topham, J: The other side of the question: or, a defence of the liberties of North-America; in answer to a late Friendly address to all reasonable Americans, on the subject of our political confusions; by a citizen; New-York, Printed by James Rivington, 1774; [and] The journal of Captain John Topham, 1775-6. [Tarrytown, N. Y., W. Abbatt.] '16 33+46 p. Q (Magazine of History extra no. 52) pap. \$3.55 (only to subs. to magazine)

Locke, Arth. Horton. A history and genealogy of Captain John Locke [1627-1696] of Portsmouth and Rye, N. H., and his descendants; also of Nathaniel Locke of Portsmouth; and a short account of the history of the Lockes in England. [Concord, N. H., Rumford Press.] ['16] 9+

790 p. il. pors. map coat of arms 8° \$6 n. Locke, Emma P. Boylston, comp. Colonial Amherst; the early history, customs and homes; geography and geology, of Amherst; life and character of General and Lord Jeffery Amherst; reminiscences of "Cricket Corner" and "Pond Parish" districts, by Warren Upham. Milford, N. H., W. B. & A. B. Rotch. '16 122 p. il. fold. pl. por. 8° \$1.25 n.

Lockhart, J: Gibson. The history of Napoleon Buonaparte; with an introd. by J. Holland Rose. N. Y., Oxford Univ. '16 20+539 p. D (Oxford edition of standard authors)

75 c. n. Lodge, Sir Oliver Jos. Raymond; or, life and death; with examples of the evidence for survival of memory and affection after death; with 18 illustrations. N. Y., Doran. [c. '16] 11+403 p. il. pls. pors. O \$3 n.

Corrected price.

Login, E. Dalhousie. Lady Login's recollections; court life and camp life, 1820-1904. N. Y., Dutton. '16 345 p. il. pls. pors. col. front. facsm. O \$4 n.

London, Jack. Burning Daylight. N. Y., Grosset & Dunlap. 361 p. il. 12° (Popular copyrights) 75 c.

John Barleycorn; il. by H. T. Dunn. N. Y., Grosset & Dunlap. 343 p. 12° (Popular copyrights) 75 c.

The valley of the moon; front. in col. by G: Harper. N. Y., Grosset & Dunlap. 530 p. 12° (Popular copyrights) 75 c.

Lone Wolf. Vance, L: J. 60 c. n. A. L. Burt Co. Long journey. Singmaster, E. \$1 n.

Houghton Mifflin Longfellow, H: Wadsworth. Great thoughts from Longfellow. N. Y., Crowell. [n. d.] 32 p. col. front. T (Choice treasury ser.)

leath. 35 c. n. bxd.
Longman's housecraft ser. for secondary schools. 45 c. n.
-Mellor. Housecraft arithmetic. Longmans

Look into eternity. Murray, G: F. 25 c. Christian Bd. of Publication

Lord God of Elijah. Heagle, D: 40 c. German Literary Bd.

Lost road. Davis, R: H. 60 c. n.

A. L. Burt Co. Lott, Edson Schuyler. Politics vs. workmen's compensation insurance; an address. [N. Y. Insur. Soc. of N. Y.] [n. d.] 12 p. O

Melville. N. Y., Putnam. '16 10+146 p. 8° \$1.10 n.

Lowe, Corinne. Confessions of a social secretary. N. Y., Harper. [c. '16] 255 p. front. D \$1.25 n.

Lowe, G: Noon. Sprays of western pine. San Francisco, H. S. Crocker Co. [c. '16] 69 p. 12° \$1.25

Lowell, Ja. Russell. The earlier essays of James Russell Lowell; ed., with an introd. and notes, by Ernest Godfrey Hoffsten. N. Y., Macmillan. '16 c. 20+247 p. por.

24° (Macmillan's pocket American and English classics) 25 c. n.

Lure of Dead man's rock, and other verses. Conley, Fk. R. 75 c. H. Wagner Pub. Lutz, R. R. Wage earning and education. Cleveland, O., Cleveland Foundation, Survey Committee. '16 c. 208 p. charts tabs.

D 50 c. Euphues: The anatomy of wit; Lyly, J: Euphues and his England; ed. by Morris W Croll and Harry Clemons. N. Y., Dutton. '16 64+473 p. D \$2.25 n.

Lynott, W: Aloysius, and Harrington, Dan. Elementary first aid for the miner. [Rev. ed.] Wash., D. C., Gov. Pr. Off. '16 23 p. il. 8° (U. S. Bu. of Mines miners' circ. 23)

McAleer, Bernard A. A million years of darkness. Oklahoma City, Okla. [M'Clain]
'16 c. 62 p. por. 12° \$1

McCarter, Marg. Hill [Mrs. W: Arth. Mc-

Carter]. Winning the wilderness. N. Y., A. L. Burt Co. '16 404 p. 12° (Copyright fiction) 60 c. n.

McCarthy, C:, and others. A manual for teachers of civics in the upper grammar grades, junior high schools, and continuation schools: Elementary civics. N. Y., Thompson, Brown & Co. [c. '16] 29 p. 12° 25 c. McComb, S:, D.D. The new life; the secret

of happiness and power. N. Y., Harper. [c. 17] 83 p. S 50 c. n.

McCook, Arth. Raymond. New American history and government outlines. Chic., Beckley-Cardy Co. [c. '15] 112 p. O pap. 25 c.

McCormick, Harold F. Via pacis; how terms of peace can be automatically prepared while the war is still going on; a suggestion offered by an American; written December, 1915; issued in private print July, 1916; now put forward for consideration by the public. Chic., McClurg. c. 45 p. fold. chart S 60 c.

McCuistion, E: Hall. The municipal abattoir.

Austin, Tex. [Tex. Dept. of Agric.] '16 14 p. il. por. 8° (Bulletin)

McCurdy, Ja. Huff. Calisthenic nomenclature. [2d ed.] Springfield, Mass., Am. Physical Educ. Assn. '16 c. 63 p. il. 8° \$1.25

MacDonald, Donald Fs., and Enzian, C: Prospecting and mining of copper ore at Santa Rita, New Mexico. Wash., D. C., Gov. Pr. Off. '16 6+122 p. il. pls. tabs. diagrs. map diagr. fold. charts 8° (U. S. Bu. of Mines bull. 107)

Macdonald, G: The evolution of coinage. N. Y., Putnam. '16 6+148 p. il. pls. S (Cambridge manuals of science and litera-

ture) 45 c. n.; leath. \$1 n. McDowall, Stewart And. Evolution and spiritual life. [N. Y., Putnam.] '15 26+303 p. 12° \$2 n.

Mace, Arth. C., and Winlock, Herb. E. The tomb of Senebtisi at Lisht. N. Y. [Metropolitan Museum of Art] '16 22+134 p. il. pls. (2 col.) fo (Pubs. of Egyptian Expedition) \$10 n.; pap. \$8 n.

McEnniry, Rev. Christopher D: Father Tim's

talks with people he met. v. 2. St. Louis,

Herder. 6+160 p. 8° 75 c. n.

MacElyea, Mrs. Annabella Bunting MacCallum. The MacQueens of Queensdale; a biography of Col. James MacQueen and his descendants, by Mrs. Annabella Bunting MacElyea; with an introd. containing a history of the origin of the clan MacQueen by A. W. MacLean, and the proceedings of the first Clan MacQueen Meeting, at Maxton, N. C., June 3 to 5, 1913. [Charlotte, N. C., Observer Pr. Ho.] ['16] 261 p. il. pors. coat of arms facsm. 8° \$2 n.

McFarland, Jos. Biology, general and medical; with 160 illustrations. 3d ed., thoroughly rev. Phil., Saunders. '16 c. 457 p. (bibls.) pls. 8° \$1.75 n.

See also Deaver, J: Blair.

McLaughlin, Rob. J: American history, from 1607 to 18816. Phil., Walther Pr. Ho. '16 c. 108 p. 12° 18 c.

Macmahon, Mrs. Eliz. Lang Bradley. The mother's influence on Phillips Brooks; with a short sketch of the Episcopal Church. Bost. [The author] [c. '16] 101 p.

McManus, Hannah Theresa, and Haaren, J: H: Nursery tale primer. N. Y., Scribner. '16 c. 122 p. il. 12° 50 c. n.

Macmillan's pocket American and English Macmillan classics. 25 c. n. -Carhart, ed. Selections from American

poetry. -Lowell. Earlier essays.

-Southey. Life of Nelson.

McNeile, Alan Hugh, D.D. 'After this manner pray ye'; studies in the Lord's Prayer.

N. Y., Longmans. '16 88 p. S 50 c. n.

MacQueens of Queensdale. MacElyea, Mrs.
A. B. M. \$2 n.

Observer Pr. Ho. A. B. M. \$2 n. Observer Pr. Ho.

Maddox, H. A. Paper; its history, sources,
and manufacture. N. Y., Pitman. [n. d.] 8+159 p. il. figs. tabs. D (Pitman's common commodities of commerce) 85 c.

Magazine of History extra numbers (only to W. Abbatt subs. to magazine)

-Clubb and Paine. A journal. \$3.05 -Livingston and Topham. Other side of the question: or, a defence of the liberties of

North-America. \$3.55 —Rare Lincolniana: No. 10. \$3.30 -Stedman. Reconstruction letter. \$3.30

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-Hannay. Diaz.

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Westminster Coll. Bk. Dept.

Man of iron. Graves, C. I. M. 75 c. Grosset & Dunlap

Man of the hour. Broadhurst, G: H. 50 c. S. French

Manahan, J: Levi, comp. A bibliography of educational surveys and tests. [Charlottesville, Va.] Univ. of Va. '16 49-92 p. O (Record) pap. gratis Maniates, Belle Kanaris. Our next-door neigh-

bors; with il. by Tony Sarg. Bost., Little, Brown. c. 8+280 p. D \$1.35 n.

Mann, Herman. The female review: Life of Deborah Sampson, the female soldier in the War of the Revolution; with an introd. and notes by J: Adams Vinton. Tarrytown, N. Y., W. Abbatt. '16 191 p. O (Magazine of History, extra no. 47) pap. \$5.10; genealogy alone \$2 (only to subs. to magazine)

MANUFACTURES

\*Maddox, H. A. Paper; its history, sources, and manufacture. 85 c. U. S. Bu. of the Census. Census of manufactures [1914, 1909, 1904, 1899]

Gov. Pr. Off. Manufacturing costs and accounts. Church, A. H. \$5 n. McGraw-Hill

MAPS AND ATLASES

\*U. S. Geological Survey. Topographical map of the United States. ea. 10 c. [For contents see author entry.] Off. of Survey

March, Herman W., and Wolff, H: C. Calculus. N. Y., McGraw-rin. (Modern mathematical texts) \$2 n.

Three Welsh

Marks, Jeannette Augustus. plays: The merry merry cuckoo; The dea-

plays: The merry merry cuckoo; The deacon's hat; Welsh honeymoon. Bost., Little, Brown. [c. '12-'17] 9+87 p. D \$1 n.

Marlow, Ralph. The big five motorcycle boys on the battleline. N. Y., A. L. Burt Co. '16 257 p. 12° 40 c. n.

Marshall, Archibald. Upsidonia. N. Y., Dodd, Mead. 304 p. D \$1.50 n.

Marshall C: E: Microbiology, 2d ed. Phil.

Marshall, C: E: Microbiology. 2d ed. Phil., Blakiston. 24+900 p. il. 12° \$3 n. Martin, G: Castor. See Salisbury, J: Edn.

Mary Frances first aid book. Fryer, Mrs. J. E. \$1 n. Winston

Martin, S: Alb. The philosophy of conduct; an outline of ethical principles. [New ed.] Bost., Badger. [c. '16] 240 p. D (Human

personality ser.) \$1.50 n.

Mason, C: Field. A complete handbook for the sanitary troops of the U. S. Army and Navy and National Guard and Naval Militia. 4th ed. N. Y., Wood. 516 p. il. col. pls. 8° \$4 n.

Masque of Psyche. Shakespeare, W: S. French

Massachusetts. Minimum Wage Commission. Preliminary report on the effect of the minimum wage in Massachusetts retail stores. Bost. [The commission] '16 53 p. tabs. diagrs. 8° (Bulletin)

Matchless altar of the soul. Larkin, E. L. \$1.50 E. L. Larkin Matchmakers (The). Buckrose, J. E. \$1.35

Doran Materia medica and therapeutics. R. W. \$3.50 n. Wilcox. Blakiston

Materials for the study of economics. \$2 n. Univ. of Chic.

-Moulton. Principles of banking.

MATHEMATICS \*Clapham, C: B. Arithmetic for engi-Heilman, J. D., and Shultis, F. W. Study neers. \$3 n. State Teachers Coll. of Colo. in addition. \*March, H. W., and Wolff, H: C. Calculus. \$2 n. McGraw-Hill \*Mellor, T., and Pearson, H. H. House-McGraw-Hill craft arithmetic. 45 c. n. Longmans Maxim, Hudson. Dynamite stories. N. Y., Hearst's Internat. Lib. Co. '16 12° \$1 n.

Mechanics' Institute, San Francisco. Library. List of books on petroleum. San Francisco, The library. 16 p. O pap.

MEDICINE

Ashton, W. E. Essentials of obstetrics arranged in the form of questions and an-Saunders swers. \$1.25 n. Broomwell, I: N., and Fischelis, P. Anatomy and histology of the mouth and teeth.

Blakiston Bryant, F. A: Questions and answers about stammering together with an outline of the methods used in the New York School for Stammering. F. A. Bryant School for Stammering. F. A. Bryant Culbreth, D: M. R. Manual of materia

medica and pharmacology. \$5.25 n. Lea & F. Deaver, J: B., and McFarland, J. The breast: its anomalies, its diseases and their Blakiston

treatment. \$9 n. Blakiston FitzGerald, W: H: H., and Bowers, E. F. Zone therapy, or, relieving pain at home. J. W. Long \$1.50 n. \*Fryer, Mrs. J. E. Mary Frances first aid book. \$1 n. Winston Hughes, D. E. Practice of medicine. \$3 n. Blakiston

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Gov. Pr. Off. Marshall, C: E: Microbiology. \$3 n.

Blakiston Mouritz, A. A. St. M. "The path of the destroyer."

Honolulu Star-Bulletin Palmer, B. J. Invisible government [attack on existing medical laws]. \$1

Universal Chiropractors Assn. Parkins, L. E., ed. Harvard Medical School and its clinical opportunities. \$1.50

R. W. Hadley Piersol, G: A. Normal histology; with special reference to the structure of the

human body. \$3.50 n. Lippincott Piersol, G: A., ed. Human anatomy. 2 v. \$7.50 n.; \$10 n. (subs.) Lippincott \*Priestman, A. Work of the school design. officer. 15 c. n. Oxford Univ. Sayre, L. E. Organic materia medica and pharmacognosy. \$4.50 n. Blakiston Shastid, T: H. Ophthalmic jurisprudence.

T: H. Shastid Stedman, T: L., ed. Reference handbook of the medical sciences. In 8 v. v. 7 (special terms to subs. to former eds.) Wood Stern, H. Treatment of diabetes. \$2 n.

Rebman Co.

Wilcox, R. W. Materia medica and therapeutics. \$3.50 n. Willcox, F: H. Asphyxiation from blastfurnace gas. (3 p. bibl.) Gov. Pr. Off. For a complete list of the month's publications on MEDICINE see, besides the above,

these subjects: SURGERY HYGIENE VETERINARY MEDI-PUBLIC HEALTH CINE AND SURGERY

AND SAFETY Meeter, H. H., D.D. The heavenly high priesthood of Christ; an exegetico-dogmatic study. Grand Rapids, Mich., Eerdmans-Sevensma Co., 513 Eastern Ave. 224 p. 8° \$2 n.

Mellor, Theodora, and Pearson, Hilda H.
Housecraft arithmetic. N. Y., Longmans.
'16 112 p. diagrs. D (Longman's housecraft ser. for secondary schools) 45 c. n.

Memories along the way from early morn to evening twilight. Hostetler, Mrs. M. L. D., comp. \$1 Woodruff Press Comp. \$1 Woodruff Press
Mendel. Cannan, G. \$1.50 n. Doran
Mendell, Clarence Whittlesey. Latin sentence
connection. New Haven, Ct., Yale Univ. c.
215 p. 8° \$1.50 n.

Mending and repair of books. Brown, M. W., comp. 15 c. n. Mercier, Desiré Félicien François Joseph, Cardinal. A manual of modern scholastic

philosophy; auth. tr. v. 1. 8th ed. St. Louis, Herder. 25+573 p. il. pls. por. 8° \$3.50 n. Merriman, Roger B. The Monroe Doctrine; its past and present status. N. Y., Oxford Univ. [n. d.] 24 p. O (Political Quar-

terly papers) pap. 15 c. n.

Methodist Episcopal Church. Liturgy and Ritual. The ritual of the Methodist Epis-Liturgy and copal Church. N. Y. and Cin., Meth. Bk. Concern. [c. '16] 6+159 p. 12° 50 c.

METHODIST EPISCOPAL CHURCH

\*Wheeler, H: One thousand questions and answers concerning the Methodist Episcopal Church. 75 c. Methodist Bk. Concern Methodist Episcopal Church South. South-

ern Methodist handbook: 1917; ed. by T: N. Ivey. Nashville, Tenn., Meth. E. Ch. So. Pub. Ho. 231 p. il. pors. tabs. D pap.

Methods of testing natural gas for gasoline content. Burrell, G: A., and Jones, G: W. Gov. Pr. Off.

MEXICO

POLITICS AND GOVERNMENT Brinsmade, R. B., and Rolland, M. C. exican problems. Latin-Am. News Assn. Mexican problems. Cabrera, L. Religious question in Mexico.

Carranza, V. Report made in the city of Querétaro, State of Querétaro, Mex., Friday, Dec. 1, 1916. Latin-Am. News Assn.
Publicity Bu. for the Exposure of Political Romanism. Stupendous issues; the case stated and evidence presented [Mexico].

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Meyer, Mahrah, Baroness de. Nadine Narska. N. Y., Wilmarth Pub. '16 c. 287 p. D \$1.35 n. Michigan. Supreme Ct. Repts. v. 189. Chic.,

Callaghan. \$2; shp. \$2.50 Microbiology. Marshall, C: E. \$3 n.

Blakiston

Middle pasture. Bilbro, M. \$1.25 n.

Small, Maynard Mighty war god and the angel love. Williams, J: T. \$1 Stratford Co.

Milburn, Mrs. Lucy McDowell. In God's garden; meditations on self-development. Sewanee, Tenn., University Press. [c. '16] 95 p. 12° 75 c.

MILITARY AND NAVAL SCIENCE
\*Conley, E. T: Field equipment manual for individuals and organizations of an infantry regiment. 25 c. C. N. Sawyer \*Holbrook, Lieut.-Col. W. A. Notes preregiment. 25 c. liminary conference on conduct of war. 15 c. Army Service Sch.

\*Laffargue, Capt. A. Attack in trench war-U. S. Infantry Assn. fare. 50 c. Mason, C. F. Complete handbook for the sanitary proops of the U. S. Army and Navy and National Guard and Naval Militia. \$4 n.

Navy League of the United States. Woman's Section. Manual of voluntary aid. New York [State]. Military Training Commission. State of New York, Military The commission.

The commission. Nat. Capital Press 25 C. Commission. State of Training Commission. The commission.

\*U. S. War Dept. Infantry drill regulations, United States Army, 1911. 75 c.

U. S. Infantry Assn.

Military cartoons. Whitcomb, R. D. 50 c. Douglas Dispatch

Milks, Howard Jay. A laboratory guide in materia medica and pharmacy. Ithaca, N. Y., The author. '16 c. 98 p. 8° \$1.50
Miller, Mrs. Addie Lettie Peck. Lettie; or, which wind's reaper. Naugatuck, Ct.,

the whirlwind's reaper. Naugatuck, Ct., The author. '16 c. 278 p. front. 12° \$1.10

The author. '16 c. 278 p. front. 12° \$1.10 Miller, Fk. Ebenezer, M.D. Vocal art-science; and its application; with a foreword by Gustav Kobbé. N. Y., G. Schirmer [3 E. 43d St.] [c. '17] 18+278 p. il. por. figs. O \$2.50

Miller, Rev. G: A. China inside out; il. by Alice and A. W. Best from photographs by the author. N. Y. and Cin., Abingdon Press. [c. '17] 180 p. O \$1 n.

Miller, Warren Hastings, comp. The outdoors-man's handbook (formerly The angler's guide); a book of useful facts and figures on the technology of the outdoors, for the hunter, angler and wilderness traveller; including the game laws and fishing and hunting resorts for the current year. 4th ed. N. Y., Field and Stream [461 Eighth Ave.]. [c. '16] 360 p. il. S \$1.50 n.

Millikan, Rob. Andrews, and Bishop, Edn. Sherwood. Elements of electricity, a practical discussion of the fundamental laws and phenomena of electricity and their practical applications in the business and industrial world. Chic., Am. Tech. Soc. c. 232 p. il. pls. diagrs. 8° \$1.50 Million years of darkness. McAleer, B. A. \$1 McClain

Mind versus millions, psychology of success. Hughes, R. E: L. \$2 Commercial Pr. Minnesota. University. Agricultural experi-

The university ment station bull. Labor requirements of Boss and others. livestock.

-Peck. Cost of living on Minnesota farms-1905-1914.

Investigations in cost and Thompson. methods of clearing land.

Minnesota. University. Studies in language and literature. Univ. of Minn.

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Seaside Pr. Modern mathematical texts. \$2 n.

McGraw-Hill -March. Calculus. Modern methods in photoplay writing. Anderson, A. G. \$1 Cal. Scenario Co.

Modern problems and their solution. Ziv, R. L. 50 c. R. L. Ziv Modern silage methods. Silver Mfg. Co., Salem, O. 25 c. Silver Mfg. Co., Salem, O. Mogu the wanderer. Colum, P. \$1 n.

Little, Brown Gov. Pr. Off. Molybdenum. Horton, F. W. Monologues of to-day. Schell, S., comp. 35 c. E. S. Werner & Co. Monroe, Harriet Earhart. The pageant of

Protestantism; celebrating the quadricentennial of the Reformation; with costume pls. and descriptions by Jessie Gillespie. Phil., Lutheran Publication Soc. c. 38 p. O pap. 25 c.

Monroe Doctrine; its past and present status. Merriman, R. B. 15 c. n. Oxford Univ. Oklahoma. University. Monroe Doctrine. University Extension Div. Dept. of Public

Discussion and Debate. 10 c.

The university Montgomery, Frances Trego. Billy Whiskers

out West. Akron. O., Saalfield. '16 c. 183 p. il. 4° bds. \$1

Moore, G: Confessions of a young man. N. Y., Brentano's. 271 p. 12° \$1.50 n. Lewis Seymour and some women; being "A modern lover" entirely rewritten. N. Y.

Brentano's. 320 p. 12° \$1.50 n.

Morgan, Ja. Oscar. Field crops for the cotton-belt. N. Y., Macmillan. c. 26+456 p. il. tabs D (Rural text-book ser.) \$1.75 n.

Morris, Lloyd R. The Celtic dawn; a survey of the renascence in Ireland. 1889-1916. N. Y., Macmillan. c. 18+251 p. D \$1.50 n.

Morrison's mining rights. 15th pocket ed. San Francisco, Bancroft-Whitney. thin pap. Mosher, J: Chapin. Sauce for the emperor; a comedy in one act. N. Y., F. Shay. '16 c.

211-213 p. D pap. 25 c.

Moulton, Harold Glenn. Principles of banking. Chic., Univ. of Chic. 30+500 p. 8° (Materials for the study of economics) \$2 n.

Mountain madness. Chapin, A. A. \$1.35 n. Watt

Mouritz, Arth. Alb. St. M. "The path of the destroyer"; a history of leprosy in the Hawaiian Islands and thirty years research into the means by which it has been spread; 4 maps and 69 il. col. and plain. Honolulu, H. I. [Honolulu Star-bulletin] '16 c. 424+9 p. il. pors. 8° \$3

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Municipal abattoir. McCuistion, E: H.

Tex. Dept. of Agric. Municipal Journal, New York. Practical street construction; planning streets and designing and constructing the details of street surface, subsurface and supersurface structures; reprinted from a series of articles which appeared in Municipal Journal during the year 1916; profusely il. with photographs, maps and diagrams. N. Y., Municipal Journal and Engineer [50 Madison Sq.] '16 c. 8+248 p. plans 8° \$2

Municipal ownership in the United States. Clark, E. 10 c. Intercoll. Socialist Soc. Municipal year book of the City of New York: 1916; prepared under the direction of the assistant secretary to the mayor. N. Y., Municipal Reference Lib., 512 Municipal Bldg. [c. '17] 235 p. tabs. fold. charts

D pap. 15 c. Murray, G: Finton. A look into eternity. [St. Louis, The author, care Christian Bd. of Publication] [c. '16] 38 p. music 12° 25 c. Murtha, E: J: Sister-in-law; a story of fic-

tion and friction. Balt., McLean Co. [c. '16] 40 p. 12° 75 c.

Music

Boville, A. H., ed. Manual of music in-A. H. Boville terpretation. 75 c. Gospel echo; for the church, Sundayschool and evangelistic service; comp. by D: F. Nygren. 25 c. Gospel Echo Pub. \*Schwartz, G: F. Harmonic analysis. \$1 n. Gospel Echo Pub.

Badger \*Stevenson, R. L: Songs with music. \$1.25 Jacobs \*Thomas, E. S. Scientific singing. \$1 n. Elder

Mute Island. Conrad, C. F. \$1 University Bk. Co. My escape from the gallows. Stitzer, D. A. McLean Co. My second year of the war. Palmer, F: \$1.50 Dodd, Mead

n.
MYTHOLOGY AND FOLKLORE
\*Ryan, M. E. M. Druid path. \$1.35 n.
McClurg Nadine Narska. Meyer, M., Baroness ae. Wilmarth Pub. Naidu, Sarojini. The broken wing; songs of love, death and destiny, 1915-1916. N. Y.,

J: Lane. c. 120 p. O \$1.25 n.

Nan Sherwood books. See Carr, A. R. NAPOLEON BUONAPARTE

\*Lockhart, J: G. History of Napoleon

Buonaparte. 75 c. n. Oxford Univ. National Child Welfare Exhibit Assn., inc. Buonaparte. The baby book: a reproduction in miniature of the exhibit panels on the responsibility of the home and the community for healthy babies; with notes from the practical experience of a mother, and a bibliography. 2d ed.; A companion book to "Childhood and health." N. Y. [The association] [c. '16] health." N. Y. [The association] [c. '16] 31 p. il. 8° 25 c.

National Council of Public Morals [English]. National Birth-rate Commission. The declining birth-rate [being the report of the chief evidence taken by the commission, instituted with official recognition, for the promotion of race regeneration—spiritual, moral and physical]. N. Y., Dutton. [n. d.] 14+450 p. (31/4 p. bibl.) tabs. O \$3.50 n.

National electrical safety code for examination trial, and constructive criticism. U. S. Bu. of Standards. Gov. Pr. Off. National reporter system, United States ser. West Pub. -U. S. Supreme Ct. Supreme Court reporter,

with Key-number annotations. v. 36. Natural painless childbirth. Sylvan, F. 75 Dutton c. n.

NATURE BOOKS

\*Shaw, L. Nature notes on the Pikes Peak region. \$1 Apex Bk. Co. Nature notes of the Pikes Peak region. Shaw, L. \$1 Apex Bk. Co. Nature of the F (1) species hybrids between Nicotiana sylvestris and varieties of Nicotiana tabacum. Goodspeed, T: H. 45 c. Univ. of Cal.

Navajo country. Gregory, H. E.

Gov. Pr. Off. Navy League of the United States. Woman's Section. Manual of voluntary aid. [Wash., D. C., Nat. Capital Press] '16 c. 80 p. il. 16° 25 c.

Navy of the Restoration, from the death of Cromwell to the treaty of Breda. Tedder, A. W. \$2.25 n. Necessity of Christ. Orchard, W: E. \$1.25 n. Dutton

Nelson, Godfrey N. Income tax law and accounting. N. Y. [The author, 52 Broadway]. [c. '17] 205 p. tabs. D \$2; pap. \$1

Nelson, Horatio, Viscount
\*Southey, R. Life of Nelson. 25 c. n. Macmillan

Nendick, Buckton. See Norris, Eben H. Neumann, Robert i. e. Arnold Johannes Robert. Credo (I believe); or, the Apostles' Creed viewed in a series of sermons. Burlington, Ia., German Literary Bd. '16 c. 126 p. 12° 85 c.

Neurotic constitution. Adler, A. Moffat, Yard New American history and government out-

lines. McCook, A. R. 25 c.

Beckley-Cardy Co. New Ashford, Mass. Vital records of New Ashford, Massachusetts, to the year 1850. Bost., New England Hist. Genealogical Soc. '16 43 p. 8° (Vital records of the towns of Massachusetts) \$1 n.

New Christmas legend. Pengelly, J: B. 75 c. Flint Pr.

New complete digest of the decisions of the Supreme Court and the District Courts of Appeal of the State of California and of all federal decisions dealing with California law. Kerr, J. M. \$10 Bancroft-Whitney

law. Kerr, J. M. \$10 Bancroft-Whitney New Jersey Practice Act of 1903 as supplemented and superseded by the Practice Act of 1912, and practice forms. Sheen, J. M. Soney & Sage

New (The) life. McComb, S: 50 c. n.

Harper New limestone tester. Hopkins, C. G. gratis Univ. of Ill.

New species and varieties of Foraminifera from the Philippines and adjacent waters. Smithsonian Inst. Cushman,

New York [City]. Public Library. Catalogue of the exhibition of Shakespeareana held at the library, April 2 to July 15, 1916, in commemoration of the tercentenary of Shake-speare's death; by Henrietta C. Bartlett. N. Y., The library. 161 p. 8° pap. \$1 n. N. V. State Co'lege of Forestry technical pubs.

Syracuse Univ.

-Bray. Developm New York State. Development of the vegetation of

-Hardwood distillation industry in New York. New York State Department of Agriculture.

The department -Wills, J: G., and Linch, C: Bovine tuberculosis

New York [State]. Military Training Commission. State of New York, Military training commission. [Albany, N. Y., The commisison] ['16] 13 p. 8° NEWSPAPERS

\*Washington [State] University. Ethical The university aspects of journalism.

Nexo, Martin Andersen. Pelle the conqueror: Daybreak; tr. from the Danish by Jessie Muir. N. Y., Holt. '16 275 p. D \$1.50 n.

Nichols, C: Sabin. Sewage disposal for village and rural homes. Ames, Ia., Ia. State Coll. of Agric. and Mechanic Arts. ['16] 31 p. il. plans (part fold. in pocket) 8° (Bulletin)

Nichols on eminent domain. 2d ed. 2 v. Albany, N. Y., M. Bender. \$15 Nicoll, Sir W: Robertson. Prayer in war

time. N. Y. [Doran] '16 8+187 p. D

Nimmo, D: Chalmers. Home songs. Detroit, Mich., Times Pub. [73 Bagley Ave.] [c. '16] 147 p. 12° \$3

Nordmænd og norske hiem i Amerika, samt kirker, skoler, hospitaler, alderdomshjem og lignende institutioner reist væsentlig av Nordmænd. Jervell, H. A. \$1 Nordmænd. Jervell, H. A. \$1 H. Jervell Pub.

Norlie, Olaf Morgan. The academy for princes. Minneapolis, Augsburg Pub. Ho.

c. 240 p. (bibls.) il. 12° \$1 Normal histology. Pierson, G. A. Lippincott

Norris, Eben H., and Nendick, Buckton. Denison's make-up guide; written for the amateur

actor and actress, and containing information of value to professionals in the art of making up for stage parts; also in the selection of wigs, beards and all kinds of make-up material and accessories [il. by the authors]. Chic., T. S. Denison & Co. ['16 c.] 60 p. 12° 15 c.

North American earthworms of the family Lubricidae in the collections of the United States National Museum. Smith, F.

Smithsonian Inst. North Carolina. Dept. of Public Instruction. Approved lists of books for rural libraries; selected by J. Y. Joyner; with annotations and notes and suggestions for the care and use of the rural school libraries, by Minnie

W. Leatherman. Raleigh, N. C. [The department] '16 45 p. 8° (Educational bull.)

Norton, Roy. The boomers; il. by W. Goldbeck. N. Y., Grosset & Dunlap. 384 p. 12° (Popular copyrights) 75 c.

Notebook of modern languages. Spiers, I. H. В. 35 с. Heath T. Nursery tale primer. McManus, H. Scribner Oberon and Titania. Clarke, F. E. 25 C.

S. French White foun-O'Brien, E: Jos. Harrington. tains; odes and lyrics. Bost., Small, Maynard. c. 10+113 p. S bds. \$1 n.

—, ed. The best short stories of 1916; and

the year book of the American short story. Bost., Small, Maynard. [c. '17] 12+472 p. D

O'Dea, Dan. Joseph. Rate extension tables for the quick and accurate determination of freight charges, percentages, divisions, multiplication, wage earnings, speed calculations and various similar uses. Rutherford,

N. J., Sherdea Pub. [c. '16] 199 p. 4° \$5 Ogilvie, Ja. Nicoll, D.D. Apostles of India. N. Y., Doran. '16 447 p. 12° \$1.50 n. Oh, Mary, be careful! Weston, G: \$1 n.

Lippincott Ohio. Supplement to Page & Adams' annotated general code of the state of Ohio, pre-pared by W: Herb. Page. v. 3. Cin., W. H. Anderson Co. '16 c. 2375—3656 p. 8° \$6.25 Ohio Bu. of Juvenile Research bull.

Ohio State Reformatory -Haines. Increasing cost of crime in Ohio. Ohio Geological Survey bull. The survey Fenneman. Geology of Cincinnati and vicinity.

Ohio State University Assn. Songs of Ohio State University. N. Y., Hinds. Hayden & Eldredge [11 Union Sq.] [c. '16] 232 p. mounted il. por. 4° \$1.50
O'Kane, Wa. Collins. Jim and Peggy at Meadowbrook Farm. N. Y., Macmillan.

14+223 p. il. 12° (Farm reader ser.) 60

Oklahoma. University. University Extension Div. Dept. of Public Discussion and Debate. Monroe Doctrine. Norman, Okla. [The university] '16 146 p. (9 p. bibl.) O (Bulletin) pap. 10 c. (outside Okla.)

Oko, Adolph S., comp. A tentative bibliography of Dr. Isaac M. Wise. Cin. [Hebrew Union Coll.] 12 p. O pap. gratis

Old grammar schools. Watson, F. 45 c. n.; Putnam Old tunes, new rimes, and games. Hofer. Flanagan Old (An) wine in a new bottle. Ruggles, N. O. 50 c.

Oliver, M. P. Success preparedness. N. Y., Crowell. [c. '16] 13+103 p. diagrs. nar. D pap. \$1 M. R., ed. 25 c.

Omar Khayyam. The rubaiyat. Fitzgerald ed. N. Y., Dodge Pub. '16 60 p. il. col. pls. 8° \$1.50 n.; ooze \$3 n.; leathercraft \$5 n. On trial. Torbett, D., pseud. 75 c.

Grosset & Dunlap Once upon a time. Haldeman, A. M. \$1

Girard Job Shop One hundred and twenty-five photographic views of Chicago. Rand, McNally & Co. Rand, McNally Co. 35 C. One hundred stories for reproduction in the primary grades. Grove, K. W. 15 c.

Beckley-Cardy Co. One hundredth anniversary of the building of "Cleopatra's Barge," 1816-1916. Peabody Museum, Salem, Mass. \$1 n.

The museum One thousand questions and answers concerning the Methodist Episcopal Church. Wheel-Methodist Bk. Concern er, H. 75 c. Only a dog. Smith, Mrs. B. W. \$1 n.

Op. I. Sayers, D. L. 60 c. n. Longmans Operation of gas works. Russell, W. M. \$2 n. McGraw-Hill

Shastid, T: H. T: H. Shastid Ophthalmic jurisprudence. gratis

Oppenheim, E: Phillips. The vanished messenger. N. Y., A. L. Burt Co. '16 332 p. (Copyright fiction) 60 c. n.

Orchard, W: Edn., D.D. The necessity of Christ. N. Y., Dutton. '16 164 p. D \$1.25 n. Organic materia medica and pharmacognosy. Sayre, L. E. \$4.50 n Blakiston Organization and direction of bovs' and girls' College of Univ. of Ill. clubs. Illinois. University. Agriculture. gratis .Oriental dream book. Case, C. B., ed. 30 c.

Shrewesbury Pub. Osborne, Mrs. Kate Hamilton, ed. An historical and genealogical account of Andrew Robeson, of Scotland, New Jersey and Pennsylvania, and of his descendants from 1653 to 1916, begun by Susan Stroud Robeson, assisted by Caroline Franciscus Stroud. [Newark, N. J., The editor, 287 Ridge St.] '16 c. 16+760 p. il. pls. pors. col. front. coat of arms 8° \$3.50; \$5; leath. \$10

Other side of the question: or, a defense of the liberties of North America. Livingston, P. \$3.55 (only to subs. to Magazine of History) W. Abbatt

Our young aeroplane scouts books. Porter, H.

Out where the West begins. Chapman, Houghton Mifflin utdoorsman's handbook (formerly The angler's guide). Miller, W. H. comp. \$1.50 Outdoorsman's handbook

Field and Stream Outline of the literature of the English renais-

sance. Greenlaw, E. A. 90 c. B. H. Sanborn & Co. Outlines of the history of the church. Kinsman, Bp. F: J. Pt. 1. 75 c.
Young Churchman

Oxenham, J: All's well!" [poems]. N. Y., Doran. [c. '16] 165 p. D \$1 n.

Oxford edition of standard authors. ea. 75 c. n. Oxford Univ. -Creasy. Fifteen decisive battles of the world

from Marathon to Waterloo.

Lockhart. History of Napoleon Buonaparte. Packard, Fk. Lucius. The adventures of Jimmie Dale. N. Y., Doran. [c. '17] 468 p. D \$1.35 n.

Pagaris Christmas hymn. Gwin, W. 50 c. L. P. Allen

Paine, T: See Clubb, Stephen. PAINTING

\*Glodt, J. T. Raphael's Madonna Gonzaga. (5 p. bibl.) \$1 Athens Pub.

Painton, Mrs. Edith F. A. U. Palmer. The value of X; a commencement play in three acts and a prologue. Chic., Beckley-Cardy Co. [c. '16] 72 p. D pap. 25 c.

Palace of darkened windows. Bradley, Mrs. M. H. 60 c. n. A. L. Burt Co. Palmer, Bartlett J. An invisible government.

2d ed. Davenport, Ia., Universal Chiroprac-

tors Assn. c. 310 p. 8° \$1
Palmer, G: Herb. Self-cultivation in English; and The glory of the imperfect. Bost., Houghton Mifflin. [c. '08-'17] 69 p. S (Riverside literature ser.) pap. 16 c. n.

Goethals, Maj.-Gen. Slides at the Pana-Gov. Pr. Off. ma Canal.

Pani, Alberto J. Hygiene in Mexico; a study of sanitary and educational problems; tr. by Ernest L. de Gogorza. N. Y., Putnam. c. 12+206 p. tabs. (part fold.) fold. charts D \$1.50 n.

Paper; its history, sources, and manufacture. Maddox, H. A. 85 c. Pitman Papers of the society. Bibliographical Society of America. v. 11, 1917. \$1 n. Univ. of Chic.

Park, G: F: Dick Judson, boy scout ranger; front. in col. by G: Hood. N. Y., R. M. McBride & Co. '16 c. 230 p. D \$1 n.

Parker, L: Napoleon. Pomander Walk; a comedy in three acts. N. Y., S. French. [c. '15] 125 p. il. plan 8° 50 c.

Parker, W: Thornton, M.D. Annals of old Fort Cummings, New Mexico, 1867-8. Northampton, Mass., The author [65 Colum-Annals of old bus Ave.]. '16 c. 56 p. il. pls. pors. plan O \$1.50 n.

Parkins, Leroy E:, ed. The Harvard Medical School and its clinical opportunities. Bost. [R. W. Hadley] '16 c. 101 p. il. plan facsms. 8° \$1.50

Parrish, Randall. The red mist. N. Y., A. L. Burt Co. '16 401 p. 12° (Copyright fiction) 60 c. n.

Parsons, Harry de Berkeley. Steam-boilers; their theory and design. 5th ed. N. Y., Longmans. c. '03-'05 377 p. il. figs. tabs. O \$4 n.

"Path of the destroyer." Mouritz, A. A. St. M. Honolulu Star-bulletin

Peabody Museum, Salem, Mass. One hundredth anniversary of the building of "Cleopatra's Barge," 1816-1916; catalog of the commemorative exhibition held at the museum, July 17-September 30, 1916. Salem, Mass., The museum. '16 36 p. il. pls. pors. facsm. O pap. \$1

Pearls and pebbles from the sea of thought. Gale, Mrs. A. M. 75 c.

Ihling Bros. Pearson, Hilda H. See Mellor, Theodora. Peck, Fk. W. The cost of living on Minnesota farms—1905-1914. [Minneapolis] Univ. of Minn. '16 31 p. il. figs. tabs. O (Agric. Exper. Station bull.)

Pelle the conqueror: Daybreak. Nexo, M. A. \$1.50 n.

Pelsma, J: Reinder. Lessons in public speaking and oral reading; for class or private drill. Austin, Tex., Von Boeckmann-Jones Co. '16 c. 58 p. fig. O pap. 50 c. Pen drawings of old New Orleans. Churchill,

rleans. Churchill, R. H. True Co. F. G. \$1.50

Pengelly, J: Bradford. A new Christmas legend. Flint, Mich., Flint Pr. '16 c. 61 p. 12° 75 C.

Pennsylvania Dept. of Agric. bull.

The department -Lawall and Forman. Flavoring extracts. Pennsylvania Prison Society. Prison efficiency in the Commonwealth of Pennsylvania; a

study of twenty-five county prisons. Phil., The society. '16 52 p. 8°
Pennslyvania. Supreme Ct. Rept. (W: I. Schaffer). v. 253. Phil., G. T. Bisel Co. '16 c. 34+715 p. 8° \$1.08 Perch of the Devil. Atherton, G. F. H. 60

A. L. Burt Co. c. n. Percival, J: Agricultural botany; theoretical and practical. 4th ed. N. Y., Macmillan.

14+808 p. il. 12° \$2 n. erhaps. Furniss, G. L. Perhaps. 25 C. Perry, Clarence Arth. Community center activities. N. Y., Russell Sage Foundation. [c. '16] 127 p. S (Dept. of Recreation pubs.) 35 c. n.

Personal hygiene and physical training for women. Galbraith, A. M. \$2.25 n.

Peters, Rev. J: Punnett. The animals' Christmas tree. N. Y., Dutton. [c. '16] 32 p. T 25 c. n.

Peterson, Alvah. The head-capsule and mouthparts of Diptera; with 25 plates. [Urbana, Ill., Univ. of Ill.] ['16 c.] 112 p. (4 p. bibl.) 8° (Illinois biographical monographs) pap. \$2

Petherbridge, F. R. Fungoid and insect pests of the farm. [N. Y., Putnam.] '16 6+174 p. il. 8° (Cambridge farm institute ser.) \$1.25 n.

Pfister, Oskar. The psychoanalytic method; auth. tr. by C: Rockwell Payne. N. Y., Moffat, Yard. c. 18+588 p. O \$4 n.

Philistine and genius. Sidis, B. \$1 n Badger Philley, Anna M. Poems. Fort Wayne, Ind., Fort Wayne Pr. '16 c. 57 p. il. pls. 8°

PHILOLOGY

\*Spiers, I. H. B. Notebook of modern languages. 35 c. Heath For a complete list of the month's publications on PHILOLOGY see, besides the above, these languages:

ENGLISH LATIN FRENCH RUSSIAN GERMAN SPANISH

PHILOSOPHY

Black, Mrs. C. M. Prophecies of the eiled self. \$1 P. C. Norton veiled self. \$1 \*Boehme, K. A. Realization made easy. E. Towne Co. \$1.10 Case, C. B., ed. Oriental dream book.— Telling fortunes by cards. ea. 30 c.

Shrewesbury Pub. Colville, W: W. J. Kabbalah, the harmony of opposites. \$1

Macoy Pub. & Masonic Supply Co. \*Dewey, J:, and others. Creative intelligence. \$2 n. \*Elements (The) of pain and conflict in human life; considered point of view. \$1.20 n.

\*Emerson, R. W., and Mulford, P. SelfE. Towne Co. reliance. 25 c.
\*Enictetus. Creed of Epictetus as contained in the Discourses, Manual and Fragments. (5 p. bibl.) \$1.35 Beacon Press \*Grabo, C. H: Amateur philosophy. \$1.50 Scribner Hitchcock, H. D. Stepping-stones to suc-

cess. \$1 McLean Co. Jacobs, G: E: Revelation of the hand made easy; all the important points in palmistry explained in a brief and comprehensible manner. 25 c.

Denver Optometrical Co. \*Larkin, E. L. Matchless altar of the soul. \$1.50 E. L. Larkin Light from the greatest mystery book in the world. The wonderful pack of cards with its silent message to all. \$1

Phillips Pr. \*Lodge, Sir O. J. Raymond; or, life and death. \$3 n. Doran \*McComb, S: The new life; the secret of happiness and power. 50 c. n. Harper \*McDowall, S. A. Evolution and spiritual life. \$2 n. Putnam \*Mercier, D. F. F. J., Cardinal. Manual of modern scholastic philosophy. \$3.50 n.

Herder \*Oliver, M. P. Success preparedness. \$1 Crowell

\*Poland, W: Truth of thought. 90 C. Loyola Univ. Press Rix, H. H. Rich mentality. 25 c.

Master Mind Pub. \*Rother, A. J. Beauty. 50 c. n. Herder Rugg, D. C. Key to success. \$1

Byron Pr. \*Sellars, R. W. Essentials of logic. \$1.60 Houghton Mifflin \*Seton, J. Key to health, wealth and love.

Smith, A. E. Principles of religious philosophy. 50 c. A. E. Smith \*Stanton, Mrs. M. O. Encyclopaedia of face and form reading. \$6 F. A. Davis Co. \*Stanton, S. B. Hidden happiness. \$1.25 Scribner For a complete list of the month's publica-tions on PHILOSOPHY see, besides the above, these subjects:

PSYCHOTHERAPY ETHICS PSYCHOLOGY

Philosophy of conduct. Martin, S: A. \$1.50 n. Badger

\*Fraprie, F. R., ed. How to make enlargements. 50 c.; 25 c. Am. Photographic Pub.

Burgess, G: K., and Scott, H. Thermoelectric measurement of critical ranges of pure iron. Gov. Pr. Off. Sandford, R. L. Determination of the degree of uniformity of bars for magnetic standards. Gov. Pr. Off. Piccadilly Jim. Wodehouse, P. G. \$1.40 n.

Dodd, Mead Pickering, J. C. Engineering analysis of a mining share. N. Y., McGraw-Hill. 95 p. tabs. 8° \$1.50 n.

Pier, Arth. Stanwood. Jerry; with il. by Christine Tucke Curtiss. Bost., Houghton Mifflin. c. 7+402 p. pls. D \$1.50 n. Pierce, C: H:, and Dean, H: Jennings. Sur-

face waters of Massachusetts. Wash., D. C., Gov. Pr. Off. [c. '16] 433 p. il. pls. '(fold. Gov. Pr. Off. [c. '16] 433 p. il. pls. (fold. map in pocket) diagrs. (part fold.) 8° (U. S. Geol. Survey water-supply pap. 415)

Piersol, G: Arth. Normal histology; with special reference to the structure of the human body; 438 il., 88 of which are in color. 11th ed. Phil., Lippincott. [c. '16] 8+418 p.

8° \$3.50 n.
Piersol, G: Arth., ed. Human anatomy; including structure and development and practical considerations; with 1734 il., of which 1522 are original and largely from dissections by J: C. Heisler. 5th ed. Phil., Lippincott. [c. '16] 20+2104 p. \$7.50 n.; in 2 v. hf. leath. \$10 n. (subs.)

Pindar, G: N., and others, eds. Guide to the nature treasures of New York City; American Museum of Natural History, New York Aquarium, New York Zoological Park and Botanical Garden, Brooklyn Museum, Botanic Garden and Children's Museum. Published for the American Museum of Natural History. N. Y., Scribner. c. 10+ 269 p. il. plans S 75 c.

Pirate bridge. Foster, R. F: \$1.50 n. Dutton

Pitman's common commodities of commerce. Pitman -Maddox. Paper; its history, sources, and manufacture.

Pitt, St. G: Lane Fox. The purpose of education; an examination of the education problem in the light of recent research. New ed. N. Y., Putnam. '16 30+144 p. 8° 75 c. n.

Plan, principles and purposes of the Commonwealth Company of the United States (pro-

posed). Siem, C. 25 c. of the Commonwealth Co. "Founders" of U. S. (proposed) Play of life. Armstrong, A. F. \$1 n.

Pleines, J: L:, ed. Sanitary and tenement house inspector; examination instruction. 310 ques. and ans, and specimen examination questions for inspector, chief inspector of tenements and lay sanitary inspector for New York City, New Jersey and Chicago; History of the New York Tenement House Department and advice to inspector candidates, by G: M. Price—a 1916 digest of New York laws and ordinances governing the regulation of tenements-amendments to the Tenement House Law from 1912 to 1916, inclusive—practice questions and answers on laws and duties by experts of the Tenement House Department-answers to Civil Service examination questions and speci-men questions—report writing. N. Y., Civil Service Chronicle [23 Duane St.] c. 42 p. 8° pap. \$1.25

Pocket lesson commentary for 1917. Thornton, E. W. 25 c. Poems of Egypt. Thomas, J. W. Scribner Ill. Pr. Poems of "mother and mother love." Culler, Lakeland Evening Telegram H. L. \$1 POETRY

Ayres, H. M. Trade wind lyrics of Aloha land. \$1 Hawaiian Gazette Co. Barrett, C: A. Verses and proverbs. 25 c. Fremont Pr.

Barrow, K. T. Joy of Christmas; miscellaneous medley of modern verse. \$1 Dixon-Paul Pr.

Bates, Mrs. Cora. Toll of the mills. 50 c. Anderson Print Shop Beede, A. M. Toward the sun; poems. \$1

Bismarck-Tribune Co.

Bigelow, C. B. Life-voyage verse. \$1 C. B. Bigelow Bowman, E. W. Irish Mag. \$1 Caxton Printers

\*Branch, H. P. Iowa legends and lyrics. H. P. Branch \*Browning, R. Great thoughts from Browning. 35 c. n. Cro Calhoun, M. R. Original poems. \$1 Crowell

Metropolitan Press \*Carhart, M. S., ed. Selections from American poetry. 25 c. n. Macmillan \*Carroll, P. J. Songs of Creelabeg. \$1.25 Devin-Adair

\*Chapman, A. Out where the West begins. Houghton Mifflin Conley, Fk. R. Lure of Dead Man's Rock, and other verses. Culler, H. L. 75 c. H. Wagner Pub. Poems of "mother and

mother love." \$1 Lakeland Evening Telegram Dobbins, D. Heart echoes from old Shel-D. Dobbins \*Flosculi Rossallienses. \$1.90 n. Putnam \*Fuller, H. B. Lines long and short. Houghton Mifflin \*Gallup, G: B. Islands of the blest. \$1.25 Sterling Press

\*Garvin, J: W:, comp. and ed. Canadian poets and poetry. \$3 n. Stokes Goold, C. A. To Portland on Casco Bay. Stokes Smith & Sale 50 C.

Gourlie, E. C. Ricordo d'Italia. \$1 North Westchester Pub. \*Greenwood, J. W. From dawn to eve. Badger \$1.25 n. \*Hoffenstein, S: Life sings a song. \$1 n.

Wilmarth Pub. Hook, G: D. Modern lyrics. \$1.35 Seaside Pr. \*Iohnson, L. Religious poems. \$1 n.

Macmillan \*Leland Stanford Junior University. English Club. Stanford book of verse, 1912-The author 1016. \$1 \*Longfellow, H: W. Great thoughts from Longfellow. 35 c. n. Crowell \*Lowe, G: N. Sprays of western pine. \$1.25 Longfellow. H. S. Crocker Co.

\*Naidu, S. Broken wing. \$1.25 n. J: Lane \*Nimmo, D: C. Home songs. \$3

Times Pub. \*O'Brien, E: J. H. White fountains. \$1 n. \*Omar Khayyám. Rubaiyat. Fitzgerald ed. \$1.50 n.; \$3 n.; \$5 n. Dodge Pub. ed. \$1.50 n.; \$3 n.; \$5 n. Dod \*Oxenham, J: "All's well!" \$1 n. Philley, A. M. Poems. \$1.25

Fort Wayne Pr. \*Rice, C. Y. Collected plays and poems. 2 v. \$3 n.—Earth and new earth. \$1.25 n. Century Co.

\*Sayers, D. L. Op. 1. 60 c. n.

Longmans \*Stevenson, R. L: Songs with music. \$1.25 n. \*Tennyson, A. Great thoughts from Tennyson. 35 c. n. \*Thomas, J. W. Poems of Egypt. Crowell \$3

Ill. Pr. \*Verhaeren, E. Afternoon. J: Lane French \*Walter, M., and Ballard, A. W. songs. 40 c. special n. Scribner Woodman, J. M. Down 'round our pier,
d other poems. 50 c. Gazette Pub. and other poems. 50 c.

JUVENILE \*Bed time rhymes. 5 v. ea. 50 c. n. A. L. Burt Co. Underhill, I. W. Daddy's love, and other poems. 60 c. A. M. E. Bk. Concern For a complete list of the month's publications on POETRY see, besides the above: DRAMA

Joseph, D.D. Dogmatic theology. 10. The sacraments. St. Louis, Herder. 6+ 270 p. 8° \$1.50 n.

Poland, W: The truth of thought; or, material logic; a short treatise on the initial philosophy, the groundwork necessary for the consistent pursuit of knowledge. Chic., Loyola Univ. Press. '16 c. 236 p. 12° 90 c

Political passing bill. Richards, G: \$2.50 (only to subs. to Magazine of History) W. Abbatt

Politica! Quarterly papers. 15 c. n. Oxford Univ. -Merriman. Monroe Doctrine; its past and present status.

Work of the school medical Priestman. officer.

POLITICAL SCIENCE

\*Goldman, M. C. Public defender. \$1 n. Putnam \*Lippman, W. Stakes of diplomacy. Holt

McCarthy, C:, and others. Manual for teachers of civics in the upper grammar grades, junior high schools, and continuation schools. 25 c. Thompson, Brown & Co. schools. 25 c. Thompson, Brown & Co. Politics vs. Workmen's compensation insurance. Lott, E. S. Insur. Soc. of N. Y. Polly's first year at boarding school. Whitehill, D. 75 c. Barse & H Pomander Walk. Parker, L: N. 50 c. Barse & Hopkins

S. French Poole, Ernest. The harbor. New ed. N. Y. Macmillan. 6+387 p. 12° \$1.50 n.

Popular copyright. ea. 75 c.

Grosset & Dunlap

-Beith. Right stuff. -Burnham. Right track.

Graves. Man of iron. -Gray. Little Sir Galahad.

-I accuse; by a German. -London. Burning Daylight.—John Barleycorn.—Valley of the moon. Tarkington. Turmoil.

-Torbett. Common clay.-On trial.

Porter, Horace. Our young aeroplane scouts in England. N. Y., A. L. Burt Co. '16 256 p. 12° 40 c. n.

Our young aeroplane scouts in Italy. N. Y., A. L. Burt Co. '16 232 p. 12° 40 c. n. Possession. Wadsley, O. \$1.35 n. Dodd, Mead. Postmaster's daughter. Tracy, L: \$1.35 n. Clode

Tale of Peter Rabbit. Potter, Beatrix. ron, O., Saalfield. '16 64 p. col. il. 12° bds. 25 C.

Practical oil geology. Hager, D. \$2 n. McGraw-Hill Practical street construction. Municipal Jour-

nal, New York. \$2 Muncipal Journal and Engineer

Practical use of books and libraries. Ward, G. O. \$1.25 Boston Bk. Co. Practice of gynecology. Jellett, H: \$6 n. Lea & F.

Practice of medicine. Hughes, D. E. \$3 n. Blakiston

Prairie belle. Sharpe, E: LeR. 50 c. Commercial Press

Pratt Institute. Free Library. The alcove at the library and the books to be found there. Brooklyn, N. Y. [The library.] 64 p. D рар. 10 с.

Prayer in war time. Nicoll, Sir W: R. \$1 n. Doran

Prentis, Rob. Riddick. Address delivered at the annual meeting of the National Assn. of Railway Commissioners, held in Washington, D. C., on Nov. 14, 1916. Gov. Pr. Off. '16. 19 p. 8° Wash., D. C.,

Present day problem ser. \$1.50 n. Badger
—Wilson. Inductive story of standards of right.

Price of love. Bennett, A. 60 c. n.

A. L. Burt Co. Priestman, Austin. The work of the school medical officer. N. Y., Oxford Univ. [n. d.] 24 p. O (Political Quarterly papers) pap. 15 c. n.

Primary languages stories. Deming, A. G. Beckley-Cardy Co.

Prince, Jane. Letters to a young housekeeper. Bost., Houghton Mifflin. c. 167 p. D bds. \$1.35 n.

Prince of Peace. Goodlier, A. 75 c. n.

Princess Marie-José's children's book; with 16 col. pls. and a profusion of black and white illustrations. Published for the Vestiaire Marie-José. N. Y., Stokes. '16 127 p. O bds. \$1.25 n.

Princess of Let's Pretend. Calhoun, D. D. \$1.50 n. Dutton Printed book. Aldis, H. G. 45 c. n.; \$1 n.

Prison efficiency in the Commonwealth of Pennsylvania. Pennsylvania Prison Society. Pennsylvania Prison Society

Prison reform. Bacon, C., comp. \$1.25 H. W. Wilson Co.

Prize stories from Collier's. Collier's, The National Weekly. (subs.)

P. F. Collier & Son Problems in the mathematical theory of investment. Clements, G. R. 32 c. Ginn Problems of secondary education. Snedden, D: S: \$1.50 n. Houghton Mifflin Progress of a soul. Brock, K. U., ed. \$1

Progress of capitalism in England. Cunningham, W: 90 c. n. Benziger Cunning-Putnam

Progressive man. Atwood, D. P. \$2 D. P. Atwood

Prophecies of the veiled self. Black, Mrs. C. M. \$1 P. C. Norton Prophecy fulfilled, the present war predicted in 1911. Delaisi, F. 10 c. Swartz Pr. Prospecting and mining of copper ore at San-

ta Rita, New Mexico. Macdonald, D. F.
Gov. Pr. Off.
Protest against the cruel war. Schulte, P. F.

20 c.; per 10, \$1.50; per 100, \$12 P. F. Schulte

Psychoanalytic method. Pfister, O. \$4 n. Moffat, Yard

\*Adler, A. Neurotic constitution. \$3 n. Moffat, Yard

\*Hitschmann, E. Freud's theories of the neuroses. (7 p. bibl.) \$2 n. Moffat, Yard \*Hughes, R. E: L. Mind versus millions, psychology of success. \$2 Commercial Pr. \*Pfister, O. Psychoanalytic method. \$4 n.

\*Sidis, B. Philistine and genius. \$1 n.
Badger

\*Thorndike, E: L., comp. English composition; 150 specimens arranged for use in psychological and educational experiments. 65 c. Teachers Coll., Columbia Univ.

PSYCHOTHERAPY

Shepard, C. Little sermons for to-day.
75 c. Christian Health Mag.

Public activities of Rev. J. J. Summerbell, D.D. Summerbell, C., comp. \$1
Christian Pub. Assn.

Public defender. Goldman, M. C. \$1 n.

Putnam
Public Education Assn. bull. The association
—Julia Richman High School, New York.
Case of the Julia Richman High School. Pt.

PUBLIC HEALTH AND SAFETY

Bodmer, R. J. World's greatest battle. 25 c. Nat. Pub. Frost, W. H. Sewage pollution of streams; its relation to the public health.

\*Pani, A. J. Hygiene in Mexico. \$1.50 n. Putnam

\*Pleines, J: L: Sanitary and tenement house inspector. \$1.25

Civil Service Chronicle
Warren, B: S., and Sydenstricker, E.
Health insurance; its relation to the public health.
Gov. Pr. Off.
Public regulation of the rate of wages. Swenson, R. J. 50 c.
H. W. Wilson Co.

son, R. J. 50 c. H. W. Wilson Co. Public speaking. Winans, J. A. \$1.50 n. Century Co.

Public utilities reports annotated; containing decisions of the Public Service Commissions and the state and federal courts. v. 1916 E. Rochester, N. Y., Lawyers Co-operative Pub. ['16] 78+1222 p. 8° \$5

['16] 78+1222 p. 8° \$5

Publicity Bu, for the Exposure of Political Romanism. Stupendous issues; the case stated and evidence presented [Mexico].
[N. Y., Latin-Am. News Assn.] [n. d.] 15 p.
O pap.

Pugh, Rev. Ernest. Steps toward Christian unity and church federation. Stoughton, Mass., Pequa Press. [c. '16] 77 p. 12° 75 c.

Purpose of education. Pitt, St. G: L. F. 75 c. n. Putnam

Putney, Fred S. See Larson, Carl W:
"Q." Leacock, S. B. 25 c. S. French
"Quahaug." Lincoln, J. C. 60 c. n.
A. L. Burt Co.

Quaintance, Altus Lacy, and Baker, A. C. . A contribution to our knowledge of the white flies of the subfamily Aleyrodinae (Aleyrodidae). Wash., D. C., Smithsonian Inst. 335—445 p. il. pls. O pap.

Ouestions and answers about stammering.

Bryant, F. A: gratis
Ouestions of the hour.

Wilson, J. S., ed. 25
C.

H. W. Wilson Co.

Bowers, W: A. Strike breakers and their private armies. 25 c. G. B. Rasadean \*Bureau of Railway Economics. List of references relating to the eight-hour working day and to limitations of working hours in the United States, with special reference to railway labor.—List of references to books and articles on the Adamson Law of September, 1916.

Delano, F. A. Railway problems. gratis

Railway Business Assn.
Prentis, R. R. Address delivered at the annual meeting of the National Assn. of

Railway Commissioners, held in Washington, D. C., on Nov. 14, 1916. Gov. Pr. Off.

U. S. President, 1913—[Wilson]. Address of the President of the United States, delivered at a joint session of the two houses of Congress, December 5, 1916. Gov. Pr. Off.

\*Williams, C. C. Design of railway location. \$3.50 n.

Wiley

Railway problem. Delano, F. A. gratis
Railway Business Assn.

Ralph, Georgia Gertrude, and Allen, W: Harvey, comps. and eds. Record aids in college management; helpful record forms in use by colleges; with aid from 52 colleges. N. Y., Inst. for Public Service [51 Chambers St.] '16 c. 128 p. il. map forms 8° \$2.50

Ranch at Wolverine. Bower, B. M. 60 c. n. A. L. Burt Co.

Rand, McNally & Co. One hundred and twenty-five photographic views of Chicago; a collection of reproductions from photographs of the most prominent streets, buildings, statues, park scenes, and other features of interest in the city. Chic. and N. Y. [The author] [c. '16] 124 p. of il. obl. 8° 35 c. Rankin, T: E., and Aikin, Wilford M. Eng-

Rankin, T: E., and Aikin, Wilford M. English literature. N. Y., Macmillan. 10+408

p. il. 12° \$1.20 n. Raphael's Madonna Gonzaga. Glodt, J. T. \$1 Athens Pub.

Rare Lincolniana: No. 10; A sermon, by A. G. Palmer, Wakefield, R. I., 1865; Abraham Lincoln: a study, by R. Y., Liverpool, 1865; The coming contraband, by C. C. Nott, New York, 1862; Meeting Abraham Lincoln, by H. L. Wait; Abraham Lincoln at home, by Mrs. C. H. Gehrmann, 1916. Tarrytown, N. Y., W. Abbatt. '16 71 p. por. Q (Magazine of History, extra no. 49) pap. \$3.30 (only to subs. to magazine)

Rate extension tables. O'Dea, D. J. \$5 Sherdea Pub.

Rath, E. J. Too much efficiency; front. by Will Foster. N. Y., Watt. [c. '17] 311 p. D \$1.35 n.

Rational orthodoxy; essays on mooted questions; by a member of the Presbytery of New York. N. Y., Funk & W. c. 9+565 p. O \$1.50 n.

Raymond; or, life and death. Lodge, Sir O.
J. \$3 n.

Realization made easy. Boehme, K. A. \$1.10

E. Towne Co.

Recent French literature. Bowerman, S. G., comp. 25 c. A. L. A. Reconstruction letter. Stedman, E. C. \$3.30 (only to subs. to Magazine of History)

W. Abbatt

Reconstructive policy in Mexico. Rolland, M. C. Latin-Am. News Assn. Record aids in college management. Ralph, G. G., comp. and ed. \$2.50

Inst. for Public Service
Red Cross girls in Belgium. Vandercook, Mrs.
M. O'B. W. 35 c. Winston
Red Cross girls with the Russian army. Vandercook, Mrs. M. O'B. W. 35 c. Winston
Red mist. Parrish, R. 60 c. n.

A. L. Burt Co.

"Red Watch." Currie, Col. J. A. \$1.50 n. Dutton

Redwood Library and Athenaeum, Newport, R. I. The Redwood Library guide to an appreciation of Wm. Shakespeare, his works and fame; being a few explanatory notes on an exhibition of books and manuscripts selected from the collection of Marsden J. Perry. [Newport, R. I., The author] '16 c. 37 p. 8° pap. 25 c. (o. p.)

Reference handbook of the medical sciences. Stedman, T: L., ed. In 8 v. v. 7. (special terms to subs. to former eds.)

Regiment of women. Dane, C. \$1.50 n.

Reid, Forrest. The spring song. Bost., Houghton Mifflin. 8+312 p. D \$1.40 n.

RELIGION AND THEOLOGY

\*Bishop, A. B. Divine adventure. 75 c. n. Badger

\*Fellowes, P., comp. Victory crowned. \$1 Elder

\*Finding God in Millersville. 50 c. n.

Reilly & Britton \*Forsyth, P: T. Justification of God. 90 Scribner \*Hallimond, J: G. Miracle of answered Christian Herald prayer. 75 c. \*Holmes, J: H. Religion for to-day. \$1.50 Dodd, Mead Humphrey, J. M. Convert's homeward W. B. Rose guide. 15 c. Kenyon, E. W. The Father and his fam-Reality Press Milburn, Mrs. L. McD. In God's garden. Murray, G: F. Look into eternity. 25 c. Christian Bd. of Publication \*Nicoll, Sir W: R. Prayer in war\_time. Doran \$1 n. Norlie, O. M. (bibls.) \$1 Academy for princes. Augsburg Pub. Ho. \*Pohle, J. Dogmatic theology. v. 10. \$1.50 Herder Williams, J: C. Man of God.

Williams, J: C. Man of God. 50 c.
Westminster Coll. Bk. Dept.
For a complete list of the month's publications on RELIGION AND THEOLOGY see, besides the above, these subjects:

BIBLE JESUS CHRIST
CHRISTIANITY MYTHOLOGY AND
CHURCH AND FOLKLORE
CHURCH WORK SERMONS
Also these religious bodies:
CHRISTIAN SCIENCE METHODIST EPISCHURCH OF ENG-COPAL CHURCH

CHURCH OF ENGLAND COPAL CHURCH
ROMAN CATHOLIC
CHURCH
Religious poems. Johnson, L. \$1 n.

Renascence of Jesus. Cameron, J. R. \$1.50

Republican Club of the City of New York.

Art Committee. What can be done to bring art closer to the people and increase their love for it; addresses delivered at the non-partisan Saturday discussions of the club, March 4, 1916. N. Y. [The author] ['16] 48 p. 8°

Return to mutton. Rosenberg, J. N. 75 c. n. Kennerley

Revelation of the hand made easy. Jacobs, Denver Optometrical Co.

G: E: 25 c. Denver Optometrical Co. Re Vere, Clifton E. The garden of faith. Balt., McLean Co. [c. '16] 211 p. por. 12°

Revolt in Arabia. Hurgonje, C. S. 75 c. n. Putnam

Rice, Cale Young. Collected plays and poems. 2 v. N. Y., Century Co. 12° \$3 n.

Earth and new earth. N. Y., Century Co.

11+157 p. 12° \$1.25 n. Rich mentality. Rix, H. H. 25 c.

Master Mind Pub. Richards, C: Foster. A check list of the postage stamps, revenue stamps, stamped envelopes, Wells, Fargo & Co. franks, postal cards, die and plate proofs, counterfeits and stamp literature of Hawaii—and more. N. Y., The author. '16 c. 38 p. por. 8° \$2

Richards, G: The political passing bell; an elegy; written in a country meeting house, April, 1789; parodized from Gray; and accompanied with a correct copy of the sublime original; for the entertainment of those who laugh at all parties. Tarrytown. N. Y., W. Abbatt. '16 19 p. Q (Magazine of History, extra no. 48) pap. \$2.50 (only to subs. to magazine)

Richards, Grant i. e. Franklin T: Grant. Bittersweet. N. Y., Dodd, Mead. 403 p. D

\$1.40 n. Richmond, Grace Louise Smith [Mrs. Nelson Guersney Richmond]. The twenty-fourth of June. N. Y., A. L. Burt Co. '16 404 p. 12° (Copyright fiction) 60 c. n.

Ricordo d'Italia. Gourlie, E. C. \$1

North Westchester Pub. Right stuff. Beith, J. H. 75 c.

Grosset & Dunlap

Right track. Burnham, Mrs. C. L. R. 75 c. Grosset & Dunlap

Riley, Ja. Whitcomb. James Whitcomb Riley's complete works; including poems and prose sketches, many of which have not heretofore been published; an authentic biography, an elaborate index and numerous il. in col. from paintings by Howard Chandler Christy and Ethel Franklin Betts. [Memorial ed.] 10 v. Indianapolis, Bobbs-Merrill. '16 c.

pls. music 8° \$17.50 n.; \$24 n.; \$35 n. Rings for the finger. Kunz, G: F: \$6 \$6.50 n. Lippincott

Ritual and marriage ceremony. Chaldean Order of Optimists. 50 c. C. F. Krause Ritual of the Methodist Episcopal Church. Methodist Episcopal Church. Liturgy and Meth. Bk. Concern Ritual. 50 c. River discharge. Hoyt, J: C. \$2 n. Wiley Riverside educational monographs. 70 c. n. Houghton Mifflin

-Horne. The teacher as artist.

-Leonard. English composition as a social problem.

Riverside literature ser. 16 c. n.

Houghton Mifflin -Palmer, G: H. Self-cultivation in English. Riverside textbooks in education. \$1.50 n. Houghton Mifflin -Snedden. Problems of secondary educa-

Rix, Harriet Hale. The rich mentality; lecture delivered at Hotel Brighton, Washington, D. C., Sept. 4, 1914. Los Angeles, Cal., Master Mind Pub. '16 c. 27 p. 12°

\*Municipal Journal, New York. Practical street construction. \$2

Municipal Journal and Engineer Roberts, P: Civics for coming Americans. N. Y., Assn. Press. c. 118 p. map D

Robertson, Eric Sutherland. The Bible's prose epic of Eve and her sons; the "J" stories in Genesis. N. Y., Putnam. '16 7+290 p. D \$1.75 n.

Rockwell, Fs. Williams, jr. Guide to the Greylock State Reservation. [New ed.] [Pittsfield, Mass., Sun Pr.] '16 c. 37 p. il. fold. map fold. plan 12° 35 c.

Rogers, Austin F. See Tolman, C. F., jr. Rogers, Gustavus A. The law of the motionpicture industry; a lecture delivered at the College of the City of New York, Nov. 28, 1916. [N. Y., The author] [n. d.] 58 p. O

olland, M. C. A reconstructive policy in Mexico. N. Y., Latin-Am. News Assn. [n. d.] 13 p. O pap. Rolland, M. C.

See also Brinsmade, Robt. Bruce Rolland, Romain. Beethoven; tr. by B. Constance Hull; with a brief analysis of the sonatas, the symphonies, and the quartets by A. Eaglefield Hull; with 24 musical il. and 4 pls., and an introd. by E: Carpenter. N. Y., Holt. 19+244 p. (5½ p. bibl.) pors. D \$1.50 n.

ROMAN CATHOLIC CHURCH

\*Brock, K. U., ed. Progress of a soul. \$1 Benziger Cabrera, L. Religious question in Mexico. Latin-Am. News Assn.

\*Kuehnel, R. Conferences for young wo-nen. \$1.50 J. F. Wagner men. \$1.50 \*McEnniry, C. D: Father Tim's talks with people he met. v. 2. 75 c. n. Herder Publicity Bu. for the Exposure of Polit-Stupendous issues; the ical Romanism. case stated and evidence presented [Mexico].

Latin-Am. News Assn. \*Vassall-Phillips, O. R. Catholic Christi-Benziger anity. \$1.50 n. Romance of the automobile industry. Doo-

little, J. R., ed. \$10 Klebold Press
Rosenberg, Ja. N. The return to mutton.
N. Y., Kennerley. '16 c. 53 p. D 75 c. n.
Rother, Rev. Aloysius Jos. Beauty; a study

in philosophy. St. Louis, Herder. 6+137 p. 8° 50 c. n.

Rubaiyat. Omar Khayyam. \$1.50 n.; \$3 n.; Dodge Pub. \$5 n.

Rugg, Dudley C. The key to success. [Minneapolis, Byran Pr.] [c. '16] 116 p. por. 12°

Ruggles, N. O. An old wine in a new bottle. Bost. [Badger] [c. '17] 50 p. T (Little books) bds. 50 c.

Rules for filing cards in the dictionary catalogues of the library. Carnegie Library, The author Pittsburgh. Rural text-book ser. \$1.75 n. Macmillan -Morgan. Field crops for the cotton-belt.

Russell, T: Herb. Automobile driving selftaught; an exhaustive treatise on the operation, management and care of motor cars. Chic., C. C. Thompson Co. ['16 c.] 256 p. il. 12° \$1

Russell, Wa. M. Operation of gas works. N. Y., McGraw-Hill. 206 p. il. 8° \$2 n. Russell Sage Foundation. Dept. of Recreation

The foundation pubs. 35 c. n. Perry. Community center activities.

\*Campbell, J. M., comp. Selected list of Russian books. 50 c. A. L. A.

Russian grammar simplified; the only real self-instructor; exercises, key and vocabularies; with the pronunciation of every word exactly imitated. [N. Y., Pitman.] [n. d.] 239 p. D (Hugo's simplified system) \$1.20

RUSSIAN LANGUAGE

\*Russian grammar simplified.

Pitman Ryan, Marah Ellis Martin [Mrs. E. Erwin Ryan, Ellis Martin, pseud.]. The druid path; decorated by Will Vreeland. Chic., Mc-Clurg. [c. '17] 321 p. O \$1.35 n.

Ryan, Will Carson, and King, Roberta, comps. State pension systems for public-school teachers; prepared for the Committee on Teachers' Salaries, Pensions, and Tenure of the National Education Association. Wash., D. C., Gov. Pr. Off. '16 46 p. (4 p. bibl.) tabs. maps 8° (U. S. Bu. of Educ. bull. no.

Salisbury, J: Edn., and Martin, G: Castor. The American ancestors of Oratio Dyer Clark and his wife, Laura Ann King; to-gether with the ancestry of Anne Hutchinson, ancestress of Oratio Dyer Clark. Asbury Park, N. J., Martin & Allardyce, [n. d.] 170 p. il. pors. charts 8° \$6 n. (60 copies)

SAMPSON, Deborah \*Mann, H. Female review. \$5.10: genealogy alone \$2 (only to subs. to Magazine of

Sanford, Raymond Laraway. Determination of the degree of uniformity of bars for magnetic standards. Wash., D. C., Gov. Pr. Off. '16 14 p. diagrs. 4° (U. S. Bu. of Standards scientific pap. no. 295)

Sanitary and tenement house inspector. Pleines, J: L:, ed. \$1.25 Civil Service Sauce for the emperor. Mosher, J: C. 25 c. F. Shay

Sauer, Carl Ortwin. Geography of the upper Illinois Valley; and history of development. Urbana, Ill., Univ. of Ill. 200 p. il. pls. maps 8° (Ill. Geol. Survey bull.) pap. 40 c.

Saunders, E. M., D.D. The life and letters of the Right Hon. Sir Charles Tupper, Bart., K.C.M.G. 2 v. N. Y., Stokes. 319; 298 p. il. 8° \$7.50 n. bxd. Saunders' question-compends. \$1.25 n.

-Ashton. Essentials of obstetrics arranged

in the form of questions and answers. Sayers, Dorothy L. Op. 1. [N. Y., Longmans.] 71 p. D ("Adventurers all" ser.) pap. 60 c. n.

Sayre, Lucius Elmer. Organic materia medica and pharmacognosy. 4th ed. rev. Phil., Blakiston. 18+606 p. il. 8° \$4.50 n. SCANDINAV!A

LITERATURE

Sether, G. Sønnen paa Hofstad. \$1 J. Anderson Pub.

Schell, Stanley, comp. Monologues of to-day. N. Y., E. S. Werner & Co. '16 c. 192 p. 12° (Werner's readings and recitations) 35 c.

Scherer, P: Deutsches lesebuch; mit sprechund sprachübungen. N. Y., Holt. [c. '17] 8+132 p. il. D 60 c.

School and college credit for outside Bible study. Wood, C. A. \$1.50 n.

World Bk. Co. School-day philosophy. Cholmeley-Jones, R. G. 50 c. n. I: Lane Crompton,

School tactics and maze running. Crompton, C: W. 25 c. Am. Sports Pub. Schulte, P: Filo. Protest against the cruel war; or, propaganda to create a strong public opinion against war. Cedar Rapids, Ia., The author. '16 45 p. S pap. 20 c.; per 10

\$1.50; per 100 \$12 Schumacher, C: A: The principles of com-

position. [Oneonta, N. Y., Herald Print Shop.] [c. '16] 80 p. 16° \$1 position.

Schwartz, G: Foss. Harmonic analysis. Bost... Badger. [c. '17] 5+36 p. tabs. music D \$1 n.

Schwedtman, F. C. After the war, what? [N. Y., Nat. City Bank of N. Y.] 22 p. O pap. gratis SCIENCE

\*Elhuff, L. Laboratory manual for General science, First course. 48 c. Heath For a complete list of the month's publications on SCIENCE see, besides the above, these subjects:

ASTRONOMY MATHEMATICS BIOLOGY NATURE BOOKS PHYSICS BOTANY CHEMISTRY ZOOLOGY GEOLOGY AND

PALEONTOLOGY
Scientific singing. Thomas, E. S. \$1 n.

Scott, Carrie E., comp. Manual for institution libraries; comp. [with assistance of] A. L. A. Committee on Library Work in Hospitals and in Charitable and Correctional Institutions. Chic., A. L. A. '16 38 p. forms D (Library handbook) pap. 25 C.

Scott, Howard. See Burgers, G: Kimball. Scoville, S:, jr. Five hundred Bible story questions and answers on the Old Testament. Phil., Sunday Sch. Times Co. [1031 Walnut St.] [c. '16] 62 p. 12° 25 c.

Scripps Institute for Biological Research bull. Univ. of Cal.

-Jordan and others. Dedicatory addresses. Self-cultivation in English. Palmer, G: H. 16 с. п. Houghton Mifflin Sélincourt, Hugh de. A soldier of life. N. Y.,

Macmillan. c. 326 p. D \$1.50 n.

ellars, Roy Wood. The essentials of logic. Sellars, Roy Wood. Bost., Houghton Mifflin. [c. '17] 7+349 p. figs. D \$1.60 n.

Series of absolutely correct calendars, from September 14, 1752, to December 31, 2220. Starr, E., comp. 50 c. E. Starr

SERMONS \*Buchanan, J. C. Imperishable heart. \$1.25 n. \*Newman, R. Credo. 85 c. Germa Badger

German Literary Bd. Sønnen paa Hofstad; Gulbrand. norsk-amerikansk fortælling. Chic., J. Anderson Pub. c. 220 p. por. 12° \$1

Seton, Ernest Thompson. The woodcraft man-

ual for boys; the fifteenth birch bark roll. Published for the Woodcraft League of America. Garden City, N. Y., Doubleday, Page. c. 25+441 p. (bibls.) il. figs. tabs. D

pap. 75 c. n. Seton, Julia, M.D. The key to health, wealth and love. N. Y., Clode. [c. '17] 183 p. D \$1 n.

Sevastapol. Tolstoi, L. N., Count. \$1.25 n.

Putnam Seven years at the Prussian court. Keen, E. I: Lane

SEWAGE AND SEWERAGE Nichols, C: S. Sewage disposal for village and rural homes.

Ia. State Coll. of Agric. and Mechanic Arts Frost, W. H. Sewage pollution of streams: its relation to the public health.

Gov. Pr. Off. Shakespeare, W: The masque of Psyche; or, the seven ages of the soul; an arrangement of scenes from seven Shakespearean

plays, by Winifred Ayres Hope. N. Y., S. French. '15 c. 86 p. 12° 50 c. Shakespeare's Macbeth; ed. by Dan. V. Thompson. N. Y., Holt. [c. '17] 38+145 p. front. D 60 c.

SHAKESPEARE, William \*Greenwood, Sir G. G. Sir Sidney Lee's new edition of A life of William Shakes-J: Lane peare. 50 c. n.

Redwood Library and Athenaeum, Newport, R. I. Redwood Library guide to an appreciation of Wm. Shakespeare, his works and fame. 25 c. (o. p.)

Redwood Library and Athenaeum, Newport, R. I.

Shambaugh, B: Franklin, ed. Statute law-making in Iowa. Iowa City, Ia., State Hist. Soc. '16 18+718 p. O (Applied history ser.)

Sharp, Hilda M. The stars in their courses. N. Y., Putnam. c. 5+445 p. D \$1.50 n. Sharpe, E: Le Roy. Prairie Belle a story of

the frontier. Philomath, Ore., Commercial Press. [c. '16] various paging por. 12°

Shastid, T: Hall, M.D. Ophthalmic juris-prudence; a reprint from The American encyclopedia of ophthalmology, where the title is "Legal relations of ophetralmology. [Superior, Wis., The author.] '16 c. 5+147 p. O gratis

Shaw, Harry Berry. Control of the sugar-beet nematode. Wash., D. C. [Gov. Pr. Off.] '16 19 p. il. 8° (U. S. Dept. of Agric. farmers' bull. 772)

Shaw, Lloyd. Nature notes of the Pike's Peak region; decorations by C. E. Butner. [Colorado Springs, Colo., Apex Bk. Co.] [c. '16] 342 p. il. pls. 8° \$1

Shaw, Stanley. A siren of the snows. N. Y...

A. L. Burt Co. '16 328 p. 12° (Copyright fiction) 60 c. n.

Sheaffer, W: A. Household accounting and economics. N. Y., Macmillan. 12+158 p. 12° 65 c. n.

Sheen, Ja. Morgan. The New Jersey Practice Act of 1903 as supplemented and superseded by the Practice Act of 1912, and practice forms; with Supreme Court rules relating to practice, and complete notes of decisions annotated through and including Pamphlet laws 1916 and 97 Atlantic Reporter and 87 New Jersey Law Reports. Newark, N. J., Soney & Sage. '16 c. 28+628 p. 8° \$5 Soney & Sage. '16 c. 28+628 p. 8° \$5 Shepard, Clyde. Little sermons for to-day.

Los Angeles, Cal., Christian Health Mag. [c. '16] 102 p. 12° 75 c.

Shepard's New York Supreme Court and

statutory citations; a compilation of all citations of cases decided by the general term and Appellate Div. of the Supreme Court through all New York reports, the United States Supreme Court reports, the Federal reporter, the Lawyers' reports annotated and Cyc. 3d ed. N. Y., F. Shepard Co. '16 c

1183 p. 8° \$25 Shepardson, G: Defrees. Telephone apparatus; an introduction to the development and theory; with 115 figs. in the text. N. Y.,

Appleton. c. 17+337 p. O \$3 n. Ships, shipping and fishing. Bosworth, G. F. 45 c. n. Shklovsky, I. W. [Dioneo, pseud.] In far North-east Siberia; tr. by L. Edwards and Z. Shklovsky. N. Y., Macmillan. 9+250 p.

il. 8° \$3 n. Shultis, Fk. W. See Heilman, Jacob Dan. SIBERIA

\*Shklovsky, T. W. In far North-east Siberia. \$3 n. Macmillan

Sidis, Boris, M.D. Philistine and genius. Bost., Badger. [c. '17] 27+122 p. D \$1 n. Sieker, Adolphus Thdr. 445 additional difficult Bible questions answered; a supplementary book of reference for all denominations. [N. Y., Christian Herald.] 355 p. 12° \$1

Siem, Conrad. Plan, principles and purposes of the Commonwealth Company of the United States (proposed); preliminary prospectus for circulation among the master minds of America to enlist their services in the convocation of the national organization committee. [Wash., D. C.] "Founders" of the Commonwealth Co. of U. S. (pro-

posed) [c. '16] 45 p. il. por. 8° 25 c.

Silver Mfg. Co., Salem, O. Modern silage methods; latest rev. ed., with il.; an entirely new code. tirely new and practical work on silos, their construction and the process of filling; to which is added complete and reliable information regarding silage and its composition; feeding, and a treatise on rations, being a feeder's and dairymen's guide. Salem, O. [The author] [c. '17] 264 p. il. tabs. diagrs. 12° 25 c.

Simple directions ser. See Wadhams, C. R. Simpson, Alex, jr. A treatise on federal impeachments; with an appendix containing, inter alia, an abstract of the articles of impeachment in all the federal impeachments in this country and in England. [Phil., Law Assn. of Phil.] '16 230 p. 8° gratis

Sinagnan, L. First lessons in Spanish. N. Y., Macmillan. '16 c. 6+68 p. 12° 48 c. n. Singmaster, Elsie [Mrs. Harold Lewars]. The long journey. Bost., Houghton Mifflin. c. 190 p. col. front. D \$1 n.

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GEOGRAPHY AND TRAVEL

\*Beck, R. T. City beautiful [Washington]. 75 c. Christopher Pub. Ho. \*\*Churchill, F. G. Pen drawings of old New Orleans. \$1.50 R. H. True Co. \*Forman, S: E. Government in Illinois. Century Co. Guiremand, H. A. Practical facts about New York. 25 c.

Knickerbocker Information Bureau \*Pindar, G. N., and others, eds. Guide to the nature treasures of New York City. 75 c. American Museum of Natural History. Rand, McNally & Co. One hundred and twenty-five photographic views of Chicago. Rand, McNally

Rockwell. F. W., jr. Guide to the Greylock State Reservation. 35 c. Sun Pr.

HISTORY

\*Andrews, F. De W., comp. Inscriptions on the early gravestones in the Baptist Burying Ground at Dividing Creek, N. J. 25 c.paid taxes in the year 1843. 50 c.
F. De W. Andrews Residents of Greenwich, New Jersey, who

\*Benton, C: E. Troutbeck, a Dutchess

County homestead. 50 C.

Dutchess Co. Hist. Soc. \*Bridgewater, Mass. Vital records Bridgewater, Massachusetts, to the year 1850. 2 v. \$12 n.

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W. Abbatt \*Hewitt, L., comp. Historic Trenton. \$1 \*Huxford, F., comp. and ed. History of Clinch County, Georgia. J. W. Burke Co. Jervell, H. A. Normænd og norske hjem Amerika, samt kirker, skoler, hospitaler, alderdomshjem og lignende institutioner reist væsentlig av Nordmænd. \$1 H. Jervell Pub.

\*Johnson, R. Fight for the Republic. \$2.50 Putnam \*Kellogg, L. P. Early narratives of the northwest. \$3 n. Scribner \*Livingston, P., and Topham, J: The other side of the question: or, a defence of the liberties of North America. \$3.55 (only to subs. to Magazine of History) W. Abbatt \*Locke, E. P. B., comp. Colonial Amherst. W. B. & A. B. Rotch McLaughlin, R. J: American history from to 1816. 18 c. Walther Pr. Ho. 1607 to 1816. 18 c. \*New Ashford, Mass. Vital records of New Ashford, Massachusetts, to the year

1850. \$1 n.

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The museum

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POLITICS AND GOVERNMENT

Complete text, with analysis, of the Federal bill of lading act (Pomerene Act) making negotiable bills of lading in interstate and foreign commerce, effective Jan. 1, 1917.

Nat. Bank News Gillespy, J. B. Commissioners' court and county officers' manual showing statutory powers and duties of county officers of Tex-J. B. Gillespy \*Goodnow, F. J. American conception of liberty and government. 50 c. Brown Univ. \*McCook, A. R. New American history and government outlines. 25 C.

Beckley-Cardy Co. \*Merriman, R. B. Monroe Doctrine; its

past and present status. 15 c. n.

Oxford Univ. University. University Ex-\*Oklahoma. tension Div. Dept. of Public Discussion and Debate. Monroe Doctrine. (9 p. bibl.)
The university \*Roberts, P: Civics for coming Americans. Assn. Press \*Shambaugh, B: F., ed. Statute lawmaking in Iowa. \$3 State Hist. Soc.

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merce. Brazilian markets for American hardware.

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G. Schirmer Vorck, C: H:, comp. Guide to 160-320 acres, free government homesteads and low price state lands in Utah. Salt Lake City, Utah Homesteaders' Guide. [c. '16] 16 p. nar. 8°

Wadhams, Caroline Reed. Simple directions for the butler; with introd. by Maurice A. Bigelow. N. Y., Longmans. c. 12+76 p. col. front. S (Simple directions ser.) 50 c. n.

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of Agric. and Mechanic Arts. (Bulletin) ['16] 159 p. il. tabs. diagrs. 8°

Walter, Henrietta Rose, comp. Investigations of industries in New York City, 1905-1915; a list of published reports. N. Y., Henry St. Settlement [265 Henry St.]; N. Y., Russell Sage Foundation. '16 24 p. 8° pap. 10 c.

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Warman, E: Barrett. Get well, keep well. N. Y., Am. Sports Pub. [c. '16] 109 p. por. 16° (Spalding "red cover" ser. of athletic handbooks) 25 c.

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Washington [State]. University. Newspaper Ethical aspects of journalism; Institute. addresses on editorial and advertising given at the fourth Newspaper Institute at the university, January 13, 14, 15, 1916. Seattle. The university. '16 55 p. 8° (Bulletin)

Washington's Birthday, Arbor Day. Alabama. Dept. of Education. The department Waterman, J: H: General history of Seward County, Nebraska. Beaver Crossing, Neb. [The author] '16 c. 291 p. il. pls. por. 8° \$1.50

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Webster, H: Kitchell. The thoroughbred; with il. by W. B. King. Indianapolis,

Bobbs-Merrill. [c.'17] 257 p. pls. D \$1.35 n. Wedding (The); a record book. N. Y., Crowell. [n. d.] 96 p. sq. D bds. 60 c. n. bxd.; leath. \$1.50 n. Craded colictbonic and

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West, G: Stephen. Algæ. v. 1, Myxophyceæ, Peridinieæ, Bacillarieæ, Chlorophyceæ; to-gether with a brief summary of the occurrence and distribution of freshwater Algæ. [N. Y., Putnam.] '16 8+475 p. (bibls.) il. figs. Q (Cambridge botanical handbooks) \$7.50 n.

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Who's who, 1917; an annual biographical dictionary with which is incorporated "Men and women of the time." 69th year of issue. N. Y., Macmillan. [n. d.] 30+2563 p. O \$5.50 n.

Wilcox, Reynold Webb, M.D. Materia medica and therapeutics; including pharmacy and pharmacology. 9th ed. rev. Phil., Blakiston.

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Wilson, Justina Leavitt, ed. Questions of the hour: social, economic, industrial; study outlines based on twenty-two volumes in the Debaters' handbook series and the Handbook series. White Plains, N. Y., H. W. Wilson Co. 30 p. D (Study outline ser.) рар. 25 с.

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Wolfe, Oliver Howard. Back log and pine knot; a chronicle of the Minnisink Hunting and Fishing Club. [Phil., Biddle Corporation, Eighth St. cor. Locust] [c. '16] 34 p. il. 8° \$1.50

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Woodcraft manual for boys. Seton, E. T. Doubleday, Page 75 c. n.

Woodman, Ja. M. Down 'round our pier; and other poems. Waukegan, Ill., Gazette Pub.

[c. '16] 52 p. por. 8° 50 c. Work, Milton Cooper. Auction declarations; with the laws of auction adopted by the Whist Club of New York, effective January 1, 1917. Phil., Winston. c. '16 288 p. S \$1 n.

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World statistics of Christian missions. Foreign Missions Conference of North America Committee of Reference and Counsel. \$2 The conference n.

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World's greatest battle. Bodmer, R. J., Nat. Pub.

Wragg, H., comp. and ed. Letters written in war time (XV-XIX centuries); selected and arranged. N. Y., Oxford Univ. ['15] 12+ 266 p. S (World's classics) 75 c. n.

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Yields of spring grains in Illinois. Burlison, W: L. gratis Univ. of Ill.

Young, Lewis Emanuel. Surface subsidence in Illinois resulting from coal mining. Urbana, Ill., Univ. of Ill. 112 p. il. maps 8° (Ill. Geol. Survey of co-operative coal mining bull.) pap. 25 c.

Young, W: Lawson, and Herold, Jacob Brooks. Young's digest of the laws of the state of Louisiana relating to banks, savings banks and trust companies. 2d ed. [Shreveport, La., M. L. Bath Co.] '16 c. 234 p. 8° \$7.50 Zahm, Rev. J: Augustine. Great inspirers. N. Y., Appleton. c. 16+271 p. D \$1.50 n.

Ziv, Rob. L. Modern problems and their solu-

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ZOOLOGY

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Quaintance, A. L., and Baker, A. C. Contribution to our knowledge of the white flies of the subfamily Aleyrodinæ (Aleyrod-Smithsonian Inst.

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Zorn's parcel post guide in one alphabetical order to every post office in the United States for Unit No. 2112, which includes Milwaukee and vicinity. Milwaukee, C. N. Caspar. c. 200 p. 8° bds. \$1 n.

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Biddle Press, Eighth St. cor. Locust, Philadelphia, Pa.
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Boston. School Committee, Boston, Mass.
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Brooklyn, N. Y. Public Library, Brooklyn, N. Y.
Brown University, Providence, R. I.
Bryant (Frank Augustus), 26 W. 40th St., New York.
Buotich (Rev. Cyril), 133 Golden Gate Ave., San
Francisco, Cal. Buotich (Rev. Cyril), 133 Golden Gate Ave., San Francisco, Cal.
Bureau of Moral and Hygienic Education, 1269 Broadway, New York.
Bureau of Social Hygiene, 61 Broadway, New York.
Burke (J. W.) Co., Macon, Ga.
Burt (A. L.) Co., 114 E. 23d St., New York.
Business Book Concern, Brooklyn, N. Y.
Byron Printing Co., 219 S. 5th St., Minneapolis,
Minn. Minn. California Academy of Sciences, San Francisco, Cal. California Scenario Co., Los Angeles, Cal. Carnegie Library, Forbes St., Pittsburgh, Pa. Caxton Printers, Caldwell, Id. Christian Board of Publication, 2712 Pine St., St. Louis Mo. Christian Board of Publication, 2712 Pine St., St. Louis, Mo.
Christian Health Magazine, Los Angeles, Cal.
Christian Herald, Bible House, New York.
Christian Publishing Association, Ludlow St., cor.
5th, Dayton, O.
Civil Service Chronicle, 23 Duane St., New York.
Cleveland Foundation Survey Committee, Cleveland, Clode (E. J.), 156 Fifth Ave., New York. Coleman (George P.), Williamsburg, Va. Collier (P. F.) & Son, 416 W. 13th St., New York. Colonial Press Co., 314 Washington St., Brooklyn, N. Y. Colorado. State Teachers College, Greeley, Colo. Columbia University Bookstore, Broadway cor. 116th, New York.
Commercial Press, Philomath, Ore.
Commercial Printing Co., 21 S. Ninth St., St. Louis, Mo. Committee Committee on Provision for the Feeble-minded, Philadelphia, Pa.
Conrad & Jones Co., West Grove, Pa.
Country Life Press, Garden City, N. Y.
Cushing (Harry Cooke, jr.), 63 Park Row, New York.
Danner (Vernice Earle), 130 W. Third St., Oklahoma City, Okla.
Davis (F. A.) Co., 1914 Cherry St., Philadelphia, Pa.

Denison (T. S.) & Co., 152 W. Randolph St., Chicago, Ill.

Denver Optometrical Co., Denver, Colo.
Devin-Adair Co., 437 Fifth Ave., New York.
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Foreign Missions Conference of North America, 25

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German Literary Board, Burlington, Ia.

Gillespy (James Boggs), care of Von Boeckmann-Jones Co., Austin, Tex.

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Girard Job Shop, Girard, Kan.

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Hebrew Publishing Co., 50 Eldridge St., New York.
Herald Print Shop, Oneonta, N. Y.
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International Sunday School Association, Chicago, Ill.
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Arts, Ames, Ia.
Iowa. State Historical Society, Iowa City, Ia.
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Jervell (Hans) Publishing Co., Fargo, N. D.
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Walther Printing House, Girard Ave. cor. 3d, Philadelphia, Pa.

Natural Science Establishment, Rochester, Wards' N. Y. N. Y.
Watertown (John Henry), Beaver Crossing, Neb.
Watt (W. J.), 43 W. 27th St., New York.
West Publishing Co., 52 W. 3d St., St. Paul, Minn.
Westminster College, Book Department, Tehuacana, Tex.
White Pine Bureau, St. Paul, Minn.
Wilmarth Publishing Co., 134 W. 38th St., New
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